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Even if the bottle of Oleum Percomorphum is accidentally tipped over, there is no loss of precious oil nor damage to clothing and furnishings. The unique Mead's Vacap-Dropper* is a tight seal which remains attached to the bottle, even while the antiricketic is being measured out. Mead's Vacap-Dropper offers these extra advantages also, at no increase in price:

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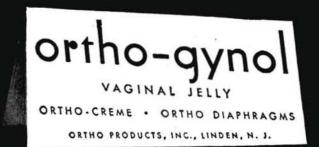


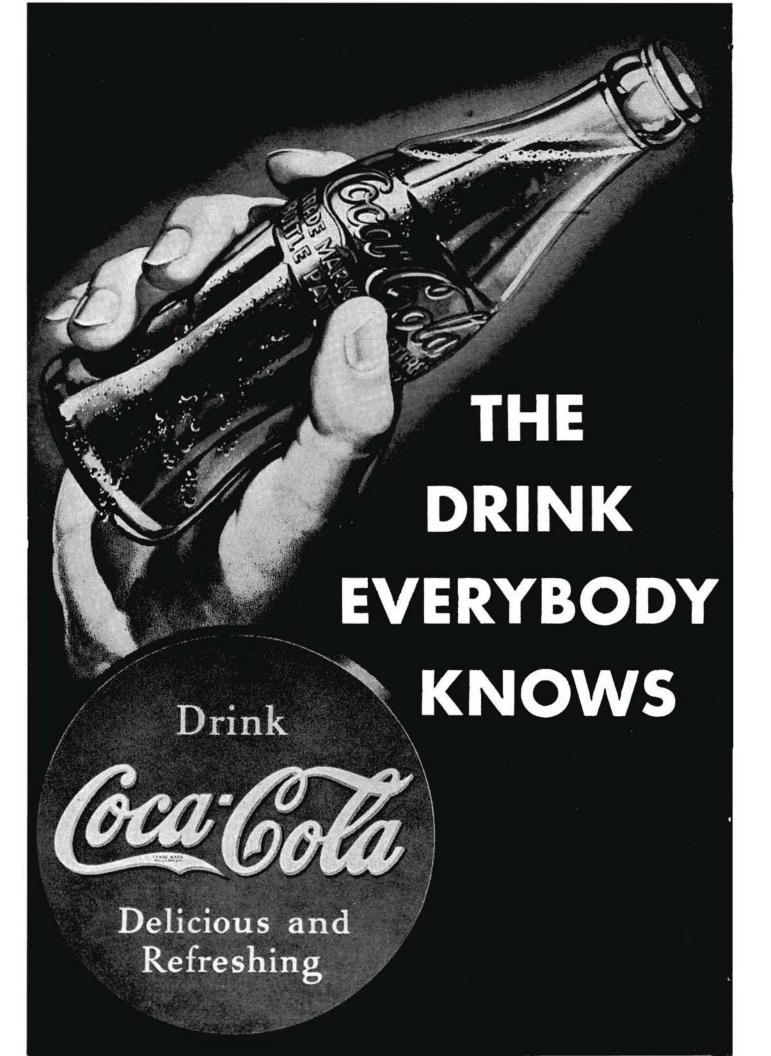
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TULSA, OKLAHOMA

CONTENTS

| New Officers Elected | 7 |
|-----------------------|----|
| Officers and Trustees | |
| Medical Credit Bureau | 9 |
| President's Page | |
| Medical Calendar | 11 |
| Editorial | 12 |
| Library Page | 13 |
| Of Special Interest | 15 |
| Clinic Report | 17 |
| Medical Commandments | 19 |
| Dick Lowry | 21 |

ADVERTISERS

| All D | |
|--|----|
| Akin Foods | 19 |
| Audiphone Hearing Aids | 18 |
| Buyers Directory | 14 |
| Buyers Directory Caviness Surgical Co. | 24 |
| Cease Electric | 19 |
| Coca-Cola | 4 |
| Commercial Printing Co. | 21 |
| Curtain's Prescription Laboratory | 6 |
| Galbreath Co. | 24 |
| Harrington's | 18 |
| Harvard Drug Co. | 20 |
| Hillcrest HospitalLondon & Lancashire | 5 |
| London & Lancashire | 17 |
| Mary-Peale Florist | |
| Mayo Hotel | 6 |
| Mead Johnson & Co. | 2 |
| Meadow Gold Dairy | |
| Medical Arts Prescription Shop | 16 |
| Medical Credit Bureau | 5 |
| Merkel X-Ray | |
| Memorial Park | 5 |
| Motter Bookbinding | 21 |
| Oakwood Sanitarium | |
| Ortho Products, Inc. | 3 |
| Smith Drug Co. | |
| Tulsa Typewriter | |
| Wendt Drug | |
| Winterringer | |
| vvincerringer | 47 |

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THE BULLETIN

OF THE

TULSA COUNTY MEDICAL SOCIETY

H. B. Stewart, M.D., President
Roy L. Smith, M.D., Vice-President
Jack Spears, Executive Secretary

J. C. Peden, M.D., President Elect
E. O. Johnson, M.D., Secretary-Treasurer

VOL. 8

TULSA, OKLAHOMA, JANUARY, 1942

No. 1

J. C. Peden New President-Elect

Dr. H. B. Stewart takes over reigns of President's office succeeding Dr. J. C. Brogden; Dr. Roy L. Smith moved up to Vice President; Dr. E. O. Johnson new Secretary-Treasurer; Jack Spears takes over as Executive Secretary.

Again the picture of the official family of the Tulsa County Medical Society changes and Dr. J. C. Peden becomes president-elect succeeding Dr. H. B. Stewart who follows Dr. J. C. Brogden

as president for the ensuing year of 1942. Dr. Peden, a veteran member of the Medical Society, was given his first major office in the organization when he was put next in line for the presidency at the regular December business meeting.



Dr. H. B. Stewart President

Dr. Roy L. Smith, was moved up from the position of Secretary-Treasurer to the post of vice president. Dr. Smith has held the job as Secretary-Treasurer of the organization for the past four years and during that span of years has performed outstanding service for the Medical Society.

Dr. E. O. Johnson became a member of the official family when he was elected Secretary-Treasurer to succeed Dr. Smith. Jack Spears, former Secretary-Manager of the Wagoner (Okla.) Chamber of Commerce, has been named as Executive Secretary of the Tulsa County Medical Society effective January 1. He succeeds Lloyd Stone, who is opening his own law office in Tulsa.

Mr. Spears is a graduate of the University of Arkansas, where he majored in business administration and journalism. He was formerly associated with the College of Business Administration of the University of Arkansas as publicity director. Subsequently, he served as city editor of the Vinita (Okla.) Daily Journal, and more recently as Secretary-Manager of the Wagoner Chamber of Commerce.

The new secretary is a member of Beta Gamma Sigma, honorary scholastic fraternity, and Alpha Kappa Psi, pro-

fessional in commerce. He is also a member of Blue Key, national honor society for men, and the Oklahoma Association of Commercial Organizations Secretar-



Jack Spears ies.
Executive-Secretary
(Continued on Page 12)



Dr. Roy L. Smith Vice President



Dr. H. B. Stewart President



Dr. E. O. Johnson Secretary-Treasurer

TULSA COUNTY MEDICAL SOCIETY



Dr. J. C. Peden President-Elect

OFFICERS
AND
TRUSTEES
FOR

1942



Dr. John Perry Trustee



Jack Spears Executive-Secretary



Dr. Ned R. Smith Trustee



Dr. W. S. Larrabee Trustee



Dr. A. W. Pigford Trustee



Dr. P. P. Nesbitt Trustee

January, 1942 Page 9

Reasons For High Medical Losses

Survey Shows Better System and More Care in Opening Medical Accounts Would Cut Down Greatly in Credit Losses; Account Morality Runs From 20 to 35 Per Cent.

Not infrequently one hears the statement "The doctor is the poorest business man in the world." We know from our contact with the medical profession that this statement, although apparently accepted by many, is not true. We do admit, however, that there are many physicians who give but scant attention to the business side of medical practice. Many articles and books have been written to assist the doctor, especially the young physician about to enter private practice.

It is advisable to establish a strictly business-like basis in the beginning and make only such changes, in the interest of improvement and economy, as are absolutely necessary. It is inadvisable to set up office procedure and then change completely every five or ten years.

It is an established fact that credit losses from bad accounts in mercantile establishments are considered excessive if they exceed one-half of one per cent. An article from a recent issue of The American Journal of Medical Jurisprudence states that the average loss to doctors is approximately twenty per cent, and in many cases this loss has exceeded thirty-five per cent. The author of the article mentioned has analyzed this problem and finds four outstanding reasons for the existing condition:

- 1. Failure on the part of the doctor to obtain proper credit information at the inception of the account.
- 2. The doctor's traditional distaste for discussing fees or other financial arrangements with the patient.
- Inadequate accounting methods and records.
- The lack of proper collection procedure once the account is on the doctor's books.

Upon the patient's first visit to the doctor's office, the physician should secure all the necessary information: the

patient's full name (taking care to spell it correctly); the name of the patient's wife or husband, if any; the correct street name and number; his business or place of employment; his previous address, if he has lived at the present address but a short time, and the names of concerns with whom he has had business dealings.

A great deal of trouble and misunderstanding can be avoided if definite financial arrangements are made with the patient when services are rendered. Often the patient, before leaving the doctor's office, will tender payment, and the physician, instead of accepting it tells the patient he need not worry about the payment for services now as a statement will be sent at the end of the month, or, not infrequently, tells him to pay it later when it is more convenient.

To properly conduct any business today a complete set of books is necessary, so that a true picture of progress will be available at all times. We need refer only to the *accounts receivable* record at this time. Patients' accounts, whether in book form or on cards, are most valuable, and must be accurate. Proper histories of services rendered make collections much easier.

Statements should be sent regularly each month. If it becomes apparent that for some reason the patient is neglecting payment of the account, it should receive immediate attention. Establish a follow-up system and use it systematically. If the account becomes six or more months old without payment having been made or an explanation given as to failure to remit, turn the account over to a reliable collection agency. We counsel you, however, not to sign a contract with a collection agency. Consider only that agency controlled or authorized by your local medical society.

PRESIDENT'S PAGE

With the advent of a new calendar year the Tulsa County Medical Society begins a new fiscal year of activity, the thirty-sixth in its existence. Substantial and sound has been its growth, many and varied its activities and all inclusive has been its continuous program as a scientific organization.

The beginning of a new year is the appropriate time for new pledges on the part of its members in their resolutions to support the society in all its endeavors throughout the entire year. It seems to be the proper time for its officers, committee personnel and every member individually to resolve an unselfish effort that the society as a whole may enjoy a bigger and better year than ever before. Tolerance for others and cooperation in the main should be the avowed pledge of every member.

With our nation at war it is a certainty 1942 will produce an ever increasing demand on individual physicians as well as organized medical society units to give of their time and professional ability in the all out effort of combat. The profession has never been found wanting in the past and it is safe to predict that they will do their share this time both voluntarily and willingly. Therefore let the Tulsa County Medical Society at the beginning of this new year resolve and execute its unity of purpose and its harmonious potential possibilities.

Sincerely,

ABStewart m.D.

President.

Medical Calendar

FRIDAY, Jan. 2nd:

Radio Broadcast at 2:45 p.m. Station KTUL. Dr. H. Lee Farris.

MONDAY, Jan. 5th:

Clinic Meeting, 1202 Medical Arts Bldg. 12:30 p.m.

Presentation of two cases of operated peptic ulcers with uncommon medical complications. Held by Dr. Carney, Dr. LeMaster, Dr. Lowbeer.

FRIDAY, Jan. 9th:

Trustee Meeting, 1202 Medical Arts Bldg. 1:00 p.m.

Radio Broadcast at 2:45 p.m. Station KTUL. Dr. Marvin D. Henley.

MONDAY, Jan. 12th:

Tulsa County Medical Society Meeting, Mayo Hotel at 8:00 p.m. Program: To be announced later.

FRIDAY, Jan. 16th:

Radio Broadcast at 2:45 p.m. Station KTUL. Dr. H. Lee Farris.

MONDAY, Jan. 19th:

St. Johns Hospital Staff Meeting.

TUESDAY, Jan. 20th:

Flower Hospital Staff Meeting.

Office Assistants Meeting. Michaelis Cafteria at 6:00 p.m.

FRIDAY, Jan. 23rd:

Radio Broadcast at 2:45 p.m. Station KTUL. Dr. Marvin D. Henley.

MONDAY, Jan. 26th:

Tulsa County Medical Society Meeting, Mayo Hotel at 8:00 p.m. Program: To be announced later.

FRIDAY, Jan. 30th:

Radio Broadcast at 2:45 p.m. Station KTUL. Dr. H. Lee Farris.

The BULLETIN

Editorial Committee..... F. L. UNDERWOOD, M. D., Chairman CARL J. HOTZ, M. D. G. H. HENRY, M. D.

Managing Editor ..

.....JACK SPEARS



Published monthly on the 3rd day of each month, at the executive offices of the Tulsa County Medical Society, 1202 Medical Arts Building, Tulsa, Oklahoma.

VOL. 8

JANUARY, 1942

No. 1

MEMBERS IN THE SERVICE

Lt. Jack O. Akins Co. C, 111 Medical Regiment Camp Bowie Brownwood, Texas

Maj. T. H. Davis 120th Medical Regiment Camp Barkeley, Texas

Lt. W. C. Ewell 55th Medical Battalion, Co. A Ft. Sam Houston, Texas

Lt. Comm. R. B. Ford, M. C. Navy Dept. U. S. Naval Station Corpus Christi, Texas

Dr. J. H. Hammond Anadarko, Oklahoma

Dr. Cole D. Pittman Chanute Field Rantoul, Illinois

Dr. Simon Pollock Camp Hulen, Texas

Dr. C. G. Stuard Station Hospital Ft. Sill, Oklahoma (Continued from Page 7)

The position on the Board of Trustees made vacant through the expiration of the term of Dr. M. J. Searle was filled by Dr. John Perry. Dr. Perry is one of the younger leaders and he has been active for a number of years on various active committees. Serving on the Board of Trustees with Dr. Perry will be Dr. A. W. Pigford, Dr. W. S. Larrabee, Dr. P. P. Nesbitt, Dr. Ned R. Smith, Dr. H. B. Stewart, Dr. J. C. Peden and Dr. E. O. Johnson

Dr. Marvin Henley, retiring member of the Board of Censors, was elected to succeed himself and will serve with Dr. M. I. Searle and Dr. V. K. Allen.

There were three vacancies on the Board of Delegates to be filled and Drs. Ralph McGill, W. A. Showman and Marvin Henley were elected to these positions for five year terms. Serving with these Delegates will be Dr. R. C. Pigford, Dr. Gorge Osborn, Dr. M. J. Searle, Dr. W. Albert Cook and Dr. W. S. Larrabee.

Alternate Delegates for the year will be Drs. E. Rankin Denny, Eugene Wolff, W. A. Walker, M. D. Spottswood, T. J. Hardman, Carl Simpson and W. R. Turnbow.

PERSONALS---

DR. AND MRS. V. K. ALLEN'S daughter, Dorothy Ann, returned home for the holidays from the University of Missouri.

DR. S. C. VENABLE'S wife has returned from Tucson, Arizona. She has been ill for some time but is very much improved.

Jack Pigford, son of DR. AND MRS. A. W. PIGFORD has returned from school for the holidays.

DOCTORS JAMES STEVEN-SON and HARRY GREEN attended a Dermatological meeting in New York a few weeks ago.

DR. JAMES C. PEDEN was elected the new president of the Tulsa County Medical Society for 1942.



THE MEDICAL LIBRARY

Library of the Tulsa County Medical Society



For Information Call Veneta R. Barlow, Librarian, 6-2777 Open Monday through Friday 9 A.M. to 5 P.M. Saturday, 9 A.M. to 1 P.M.

RECENT ACCESSIONS

New Books-

William Allen Pusey, M.D., Highlights in the History of Chicago Medicine, 1940: A Doctor of the 1870's and 80's, 1932.

Gifts of the Month-

- Dr. W. A. Showman, American Journal of Syphilis, 1928 to 1934 complete and three volumes bound.
- Dr. A. W. Roth, Transactions of the American Academy of Ophthalmology Otolaryngology, July-August and Sept.-Oct., 1941.
- Dr. J. Fred Bolton, Current issues of the American Journal of Diseases of Children.
- Dr. S. Goodman, American Journal of the Medical Sciences, 1923 to 1931 complete and missing copies from 1931 to 1939 to complete our volumes for binding.
- Dr. P. Nesbitt, The Military Surgeon, complete from 1928 to 1941 through the Library at St. Johns Hospital.
- Dr. Joseph T. Beardwood, Jr., of the Medical Society of the State of Pennsylvania, Primer on Diabetes, 1941.

ANNOUNCEMENT

The following members of the Tulsa County Medical Society are donating one or more current journals to the Library each month for the year 1942. We appreciate this very much not only from the standpoint of having the use of the journals but also of the interest shown in our Library.

Dr. Hugh Graham

Dr. W. Albert Cook

Dr. M. O. Nelson

Dr. James D. Markland

Dr. R. C. Pigford

Dr. E. R. Denny

Dr. W. J. Trainor

Dr. Harry D. Murdock

Dr. David V. Hudson

Dr. P. P. Nesbitt

Dr. Jan MacKenzie

Dr. A. H. Davis

"The reward of a thing well done is to have done it."-Thomas Carlyle.



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Phone 2-7776 220 E. 4th January, 1942 Page 15

Of Special Interest!



RADIO SPEAKERS FOR DE-CEMBER WERE Doctors H. Lee Farris and Marvin D. Henley.

RADIO SPEAKERS FOR JAN-UARY ARE Doctors H. Lee Farris and Marvin D. Henley.

TRAFFIC CHECK FOR MEDICAL ARTS BUILDING

A traffic count made by the management of the Medical & Dental Arts Building of Elevator passengers for six days, November 17 to November 22, inclusive, disclosed the following tabulations:

| Monday, November 17 | 4,098 |
|------------------------|-------|
| Tuesday, November 18 | 3,469 |
| Wednesday, November 19 | 3,437 |
| Thursday, November 20 | 2,563 |
| Friday, November 21 | 3,632 |
| Saturday, November 22 | 2,760 |

19,959

December 12, 1941

Due to existing conditions the front and rear entrance to the Medical and Dental Arts Building will be locked every night at 10:00 P.M. beginning tonight.

We have installed a signal bell at the west side of the front doors in order that those having business in the building after 10:00 P.M. can call the night watchman to admit them.

> J. E. Buckley, Building Manager.

THE AMERICAN RED CROSS 602 South Cheyenne TULSA, OKLAHOMA

December 22nd, 1941

Dr. J. C. Brogden, President Medical Society (Tulsa County) Medical Arts Bldg., Tulsa, Oklahoma.

Dear Doctor Brogden:

As of course you know, the President has called upon all Americans to respond to the appeal of the Red Cross for \$50,000,000 for War Relief work. Tulsa's quota is \$90,000. This is a tremendous task, amounting to one-third the sum raised annually for the Community Fund.

Won't you take this appeal immediately to members of your organization, asking their money and their help? While the public campaign is scheduled for the week of January 5th, we are receiving money and people are working now. There is no need to wait for supplies. If people want receipts, use the first paper available.

As with our boys, so with us — now is the time to strike and strike hard. I am sure we can count on you and your organization. Let us not give too little nor be too late. We do not presume to tell you how to proceed for we feel you would know better. We but say the need is great and immediate.

Yours very truly, N. R. Graham, Chairman, RED CROSS WAR RELIEF CAMPAIGN.

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REPORT FROM NOV. 24 TO DEC. 24 INC. Medicine 1050 Varicose 36 42 Urology Gynecology _____ 79 Surgery 80 27 Cardiac Neurology 28 Dermatology 26 Tumor 43 Pediatrics 33 76 Ear, Nose and Throat 25 27 Diathermy _____ Dental 151 Orthopedics 20 Tonsillectomies 35 21 Rectal Nasal Operation 1 1800 Patients Sent to Hospitals From Clinic 15 Total Number of Prescriptions 1838 X-Ray Pictures Fluoroscopic Examinations 82 X-Ray Treatments Total Number of Patients ____ 1680

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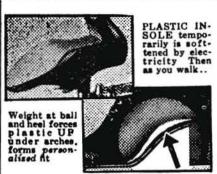
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TEN COMMANDMENTS OF MEDICAL ETHICS

I. Reverence and Responsibility.—
Remember the Creator in the days of professional youth. Bow reverently before the wonderful human body, sick or well, as thou wouldst before a sacred shrine, conscious of thy high duty; resolved to serve to the best of thy power, whether the patient be black or white, prince or pauper, saint or degenerate.

II. Historic Appreciation. — Honor thy father and thy mother. Likewise give praise to the fathers in medicine whose rich heritage of scientific and clinical truth has been handed down to thee through centuries of patient toil. Hold fast to that which is good, but let not prejudice coming out of the past blind thy vision to the newer truths of medical advancement.

III. Keeping the Faith.—Thou shalt not worship the graven images of false practice — of avarice and selfishness which eat at the very heart of medical idealism; of clever artifice; of brazen quackery which knowingly deceives; of erratic isms and cults which tell but half truths, leading the ignorant and unwary astray.

IV. Inviolable Confidences. — Thou shalt not disclose the secrets confided to thy keeping by trusting patients unless they be of criminal or treasonable import.

V. The Sanctity of Life—Thou shalt not hazard life unwarrantably; neither shalt thou shrink before the obvious perils of duty when life is at stake. The unborn shalt thou not destroy except, after due consultation, it is deemed advisable for the larger saving of life. Suffer not death to come through neglect in care of the sick, nor from failure in reading, study and counsel to gain the greatest benefit for the patient.

VI. Professional Co-operation.—Thou shalt not bear false witness against a unseemly boasting of thy achievements worthy professional brother, but seek ever to protect his good name from caluminous attack by misinterpreting laymen. Of thy knowledge give him un-

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VIII. Honesty in Business. — Thou shalt not steal; neither shalt thou make extortionate charges nor deceive by the secret division of fees.

IX. Obligation to One's Own.—Take heed of the morrow for the sake of thine own flesh and blood. Therefore shalt thou keep orderly accounts, collecting from the full-handed just compense for services rendered. To the poor and the families of deserving colleagues, thou shouldst account it a privilege to render faithful attention.

X. Personal and Public Service.—
Remember thou art thy brother's keeper—physically in the measures and remedies advised for the prevention, alleviation or healing of disease; spiritually in the cheer thou bringest to heavy hearts and the courage thou givest to halting steps. So walking upright before man, mayest thou show thyself approved unto God. Thus journeying toward life's end, if not singing with the Palmist "My cup runneth over," thou wilt at least be sustained by the reflections of "A workman that needeth not be ashamed."

—Wynn in the Journal Indiana State Medical Association.

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When the death of Dr. Dick Lowry was announced a few days ago, the news was so unexpected that most of us found it difficult to accept it immediately and required a little time to become reconciled to the fact that such a busy and useful life had ended. Here had been one among us who possessed practically all of the qualities which we felt should enter into the makeup of the true physician. Stevenson could have been describing this very man when he said, "Generosity he has, such as is possible to those who practice an art, never to those who drive a trade: tact tried in a thousand embarrassments; and what are more important, Heraclean cheerfulness and courage. So that he brings air and cheer into the sick room; and often enough, though not as often as he wishes, brings healing."

Dr. Dick Lowry and his twin brother, Tom, grew up in this locality and, as the years passed by, they appeared to become a part of it. One might say they typify this section of the country. Men of good physique, open frankness, forthright honesty, irradiating an air of cheerfulness, possessing a fine sense of humor and extending an attitude of friendliness and helpfulness to all persons. These are qualities which we have come to feel are possessed to a high degree by those who have grown up in this southwestern country. A more beautiful human relationship than that which existed between these brothers is rarely seen and people did not so often speak of Dick Lowry or Tom Lowry as they did of the Lowry boys. They have been regarded with a deep sense of pride by the whole community and particularly by the members of the medical profession.

One of the older writers said, "Men, however fortune may smile upon them, can never be said to be happy till they have been seen to pass over the last day of their lives, such is the uncertainty and mutability of human things, which, upon very light and trivial occasions, are subject to be totally changed into a quite contrary condition." By such a method of judging, Dick Lowry's life was cer-

tainly a happy one.

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