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Abstract: A model of construction project planning is introduced and described. The model consists basically of the general planning phase, two detailed planning phases, and the evaluation phase. The second phase is applied to a practical numerical example (a County Highway construction project). The Critical Path Method is used and illustrates the complexity of even a relatively simple planning problem.

Conclusions: Systematic planning, record keeping, and evaluation of terminated projects should be a prime concern to every contractor. Consistency of success is a direct function of the above, since only tight but reliable estimates lead to success in the competitive market of today.

USER'S APPROVAL: _____

THE FOUR PRINCIPAL STAGES INVOLVED
IN PROJECT PLANNING

By

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IN PROJECT PLANNING

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7, 1970
Tulwater, Oklahoma

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CHAPTER I

INTRODUCTION

1. Planning Theory

In the literature, planning is defined in many different ways. However, the following definition seems to be particularly precise and appropriate: "Planning is predetermining a course of action" (1).

In most cases there are several ways in which a certain project can be executed. Planning consists of defining and analyzing all possible courses of action with regard to the overall result that is to be achieved, and finally selecting one course of action that promises the best result. In business the highest profit is usually considered to be the most desired objective, but any other objective, e.g., speed of production, avoidance of pollution, etc., may be achieved through proper planning.

While the principles of planning can be taught, the ability to plan effectively is developed only through experience. However, there are numerous planning aids, patterns, models, and guides such as management-organization charts, flow charts of responsibilities, time-motion networks, which can help the inexperienced as well as the advanced planner to obtain better and more reliable results. This study introduces a very simple but effective planning model for a construction or project. It is the purpose of this report to show the sequential progress of this planning procedure.

2. General Planning

A plan as a predetermined course of action may include several steps in series. Combinations of these steps can be summarized and divided into stages or phases of the planning procedure. Depending upon the size of enterprise, various combinations of steps may form quite different phases or stages.

3. Application in the Construction Industry

Within a construction company itself, the planning stages can differ very much, depending upon the goal to be achieved. However, for the purpose of this report, project planning will be emphasized. Under these circumstances, the four principal stages of the planning model are:

- (a) general planning before bid opening
- (b) detailed planning and scheduling before and after being awarded the contract
- (c) planning and adaptation of plans during job execution
- (d) evaluation of earlier project planning as a basis for future planning.

4. Limitations and Simplifications

(a) This study will be limited to public projects, thus involving policies, regulations, and requirements of public construction work.

(b) The communication flow within the company, especially the communication feedback, is omitted from the analysis of this planning model. Since communications and its consequences are management problems, it is assumed that staff and line members of the company

including manager, planner, estimator, finance manager, and accountant
represented by the same person, so that provision for communication
unimportant or unnecessary.

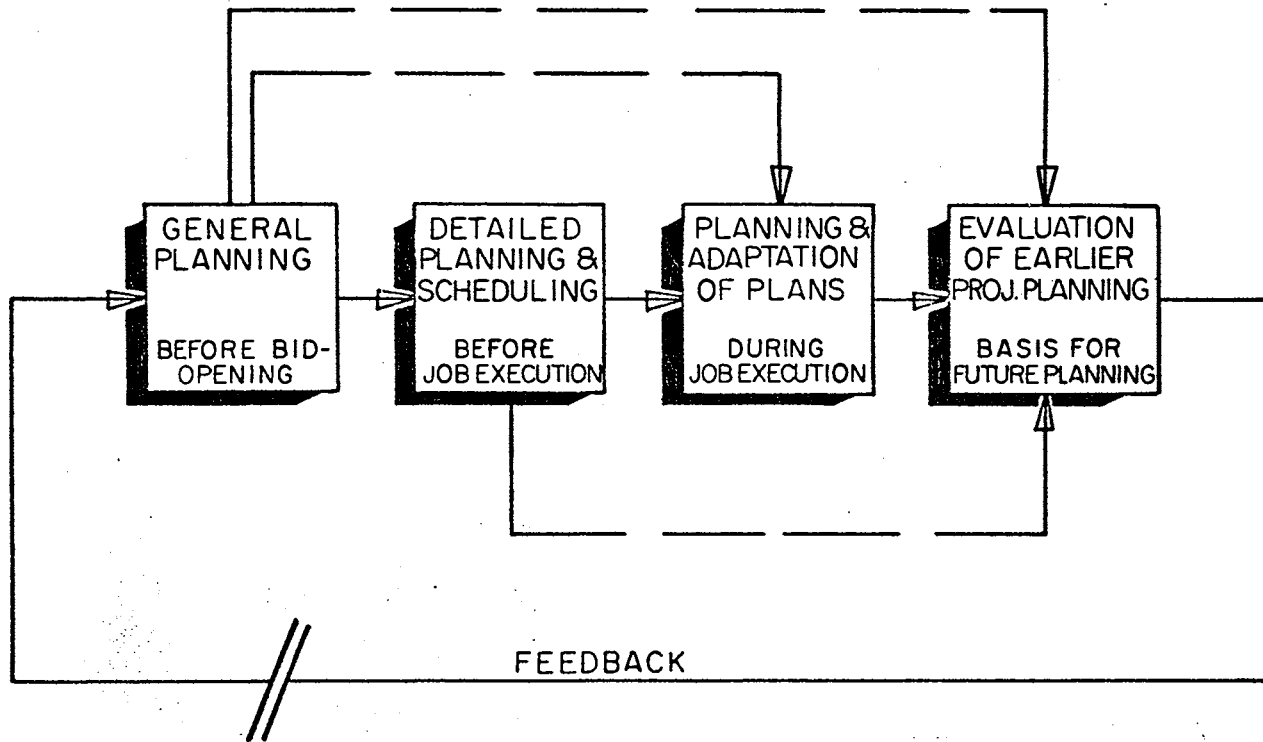


Figure 1. The Simplified Planning Model

. General Planning Before Bid Opening

A major consideration in the contractor's decision whether or not bid on a certain project will be the amount of money to be tied up in its execution. It therefore must be one of the first concerns of the contractor to determine the funds to be used during the construction. These funds depend mainly upon the duration of the project, the kind of equipment to be used, the location of the job site, and also upon the other involvements of the company (2).

If the approximate itemized work quantities are not available from plans and specifications, a rough calculation of the quantities has to be made. At the same time, a general and approximate list of construction equipment to be purchased must be assembled.

From prior experience and other information furnished by the company's records, average and standard costs for certain items normally carried out under similar circumstances are available. These costs, gathered from earlier jobs, will be discussed more extensively in section 2.4. Based on all this information, a reasonable determination of the approximate job cost and project duration is possible. The cost and the evaluated equipment list provide the basis for the subsequent financial and time planning. The maximum allowable duration is often stipulated in the specifications and represents an additional constraint to the bidder.

Since the project, most probably, is only one of several jobs in preparation phase, its material resources (including financial investment) are limited by the contractor's overall policies and size of his total operation.

. Detailed Planning and Scheduling Before Project Execution

This stage of planning, in most cases, involves the largest amount of time and effort. In certain instances it might be sufficient to extend the general planning little or not at all and still receive rather accurate estimated values for time and costs. In the majority of cases, however, it is necessary to explore detailed variations of construction methods.

O'Brien (3) calls the average construction project a race against time. This statement implies that by reducing the duration of the project, the contractor's costs are usually decreased. This is only true up to a certain point, which is determined to a large extent by the particular contractor's limited resources.

The detailed project planning consists of a listing of activities in a logical sequence, assigning a duration to each activity. Since the development of CPM, a network presentation seems to be the most widely used. For a graphical presentation, however, the bar chart is preferred and still provides better and easier understanding than the network presentation.

Depending upon the weight and importance a bidder assigns to a certain potential project, greater or fewer studies will be made. The estimator and estimator have to work closely together. Parts of the estimations can be broken down into single activities or, in a more general application, into series of activities, the former allowing for insight into the construction procedure (See Fig. 2).

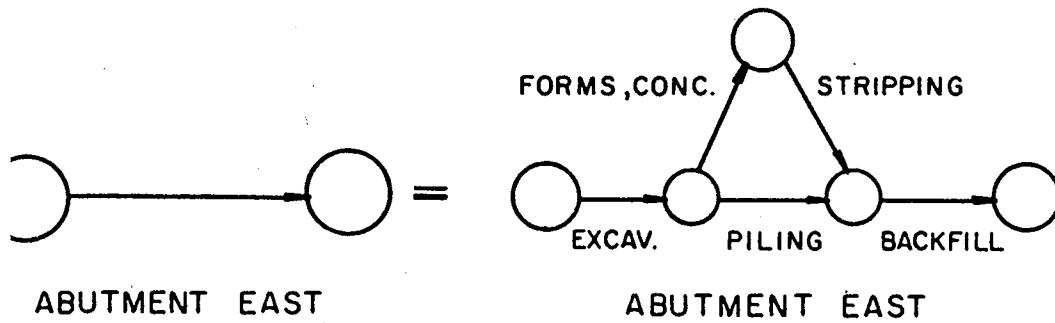


Figure 2. Activity Analysis

more detailed the planning is made the better the chance that the estimated time and consequently the estimated cost of the project will respond to the actual figures. It should be emphasized that a loss in the field due to neglected planning generally far exceeds the cost of additional and more careful planning.

Planning and Adaptation of Plans During Job Execution

The project manager must obtain all possible project information, drawings, and specifications in order to be able to act as the planner. Alternatives should be considered. Less expensive procedures or different equipment can often be used, but the overall plan has to be revised accordingly.

Unexpected difficulties and delays may result in extended or added activities. The critical and subcritical activities have to be watched closely and, if delayed, the time-cost trade-off procedure can be applied to determine the least additional cost to the project.

Experience shows that the communication flow between planner and project manager very often breaks down or does not take place as extensively as it should. This usually leads to an unnecessary diminution of efficiency.

profit.

Planning, previously defined as a predetermined course of action, closely related to forecasting (1) and foreseeing. Since there is a practical limit to this process, there will always be a considerable amount of work which is not predetermined, and which must be left to the discretion of the project manager. It is the responsibility of the project manager to break down a main activity into several substeps as indicated in the flow diagram of Fig 1. The time schedule of the main activity must be followed. At this point, project cost accounting must be introduced. After charging all project expenditures to the appropriate project, a breakdown into the individual items must be made. Every bill, time card, invoice, equipment list, in short, every record concerning the project in any way should carry the item numbers it is dealing with. Record-keeping and cost accounting form the basis for the evaluation of plans which will be discussed in section 2.4.

Efficient and proper record-keeping is one of the most important matters to be done during the job execution. It is the best and most appropriate basis for future bidding and, serves as a control for the present project as well. The project manager must be as much concerned with this part of his job as he is about the successful managing of the project.

. Evaluation of Earlier Project Planning as a Basis for the Future

During construction and after a project is completed, the evaluation process, also called analysis, must take place. Accumulated records, if used properly, can provide exact and valuable information for future planning.

Evaluation is a comparison of the estimated with the actual leveled time, cost, profit, success, goodwill, assets, etc. The smaller the deviation the more successful the plan has proven to be. Within a certain deviation-range, prices, estimated times, failure rates, equipment, etc. will represent relevant data and will be recorded and filed accordingly. Under normal circumstances, this data collection should be made as a matter of routine. The more interesting evaluations are those in which rather large differences between estimated and actual results have occurred. From experience we know that in case of a loss, evaluation is usually done more thoroughly since someone has to take the blame and bear the consequences. However, it should be emphasized that the causes and reasons both for failure and success must be determined exactly and recommendations made. The more detailed the analysis, the more valid information a succeeding planner will have at disposal.

Revised plans, sketches, and rescheduled and adapted networks and Gantt charts will serve the analysis well. One of the methods used is CPM or PERT cost control procedure. Groups of interrelated activities forming single work packages are re-estimated and checked against the actual costs. This procedure applies to direct costs as well as indirect costs or a combination of the two. Thus, a clear and proper record keeping and file system of old jobs will contribute to the success of a contractor.

CHAPTER III

APPLICATION

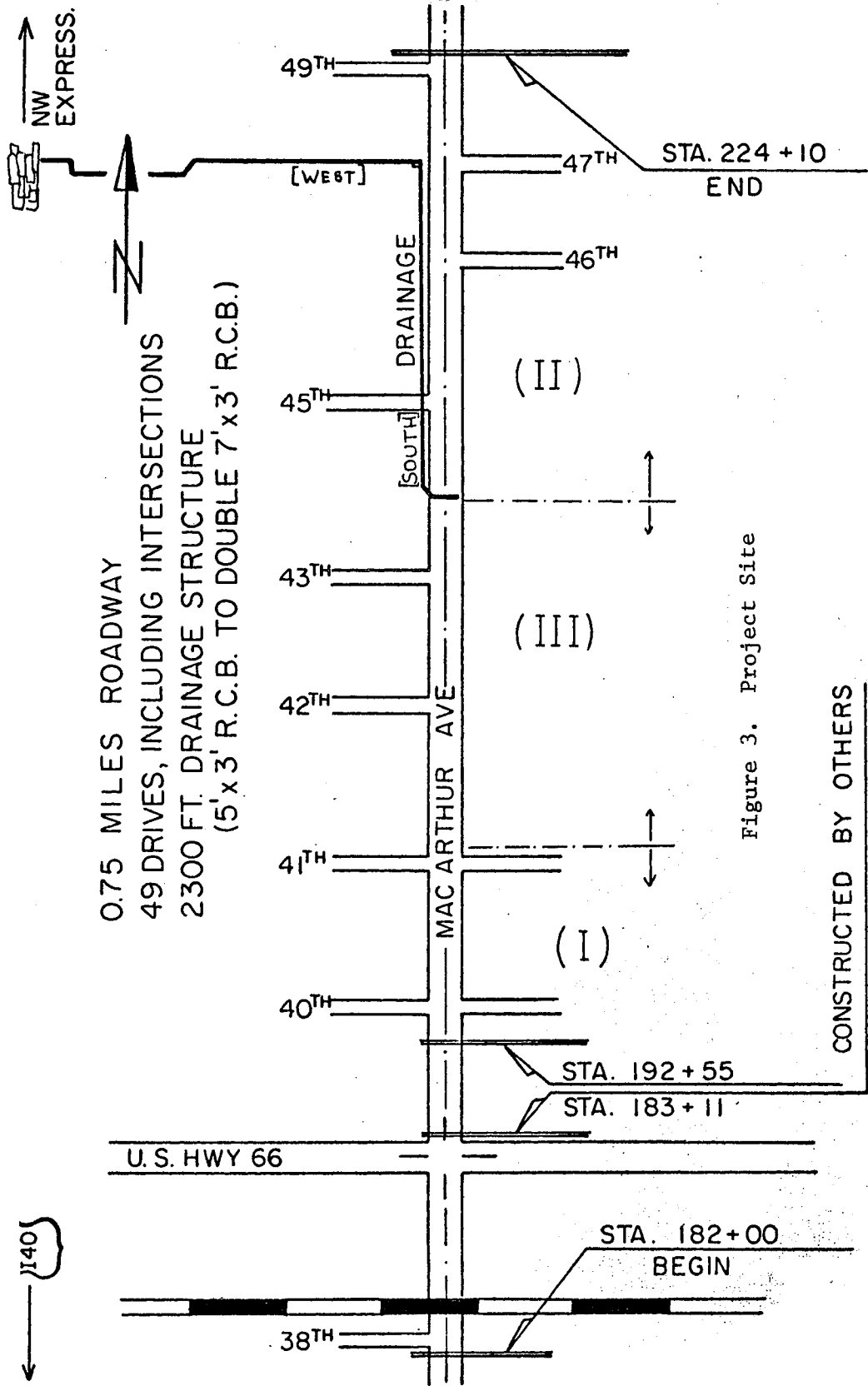
1. Explanation and Description of the Project

The example project consists of 0.75 miles of County Highway (Arthur Avenue) in a residential area of Oklahoma City. The road is crossed by U.S. Highways 66 (270) and by a one-track railroad. Residential streets form T intersections with the project.

The construction work to be done includes:

1. removal of old pavement, widening and compacting the road bed,
2. placing 3 layers of sand-asphalt base and 2 layers of asphaltic concrete pavement,
3. installation of concrete curb and gutter and sections of concrete median strip and sidewalks,
4. construction of the entire road drainage system, including a large connection line to a nearby ditch,
5. all traffic signals, including electric and electronic device road signs, traffic markings, etc.

A site plan of the project is shown in Figure 3. A typical sur-
ling section and section of the drainage structure is shown in
Figure 4.



0.75 MILES ROADWAY
49 DRIVES, INCLUDING INTERSECTIONS
2300 FT. DRAINAGE STRUCTURE
(5' x 3' R.C.B. TO DOUBLE 7' x 3' R.C.B.)

Figure 3. Project Site

CONSTRUCTED BY OTHERS

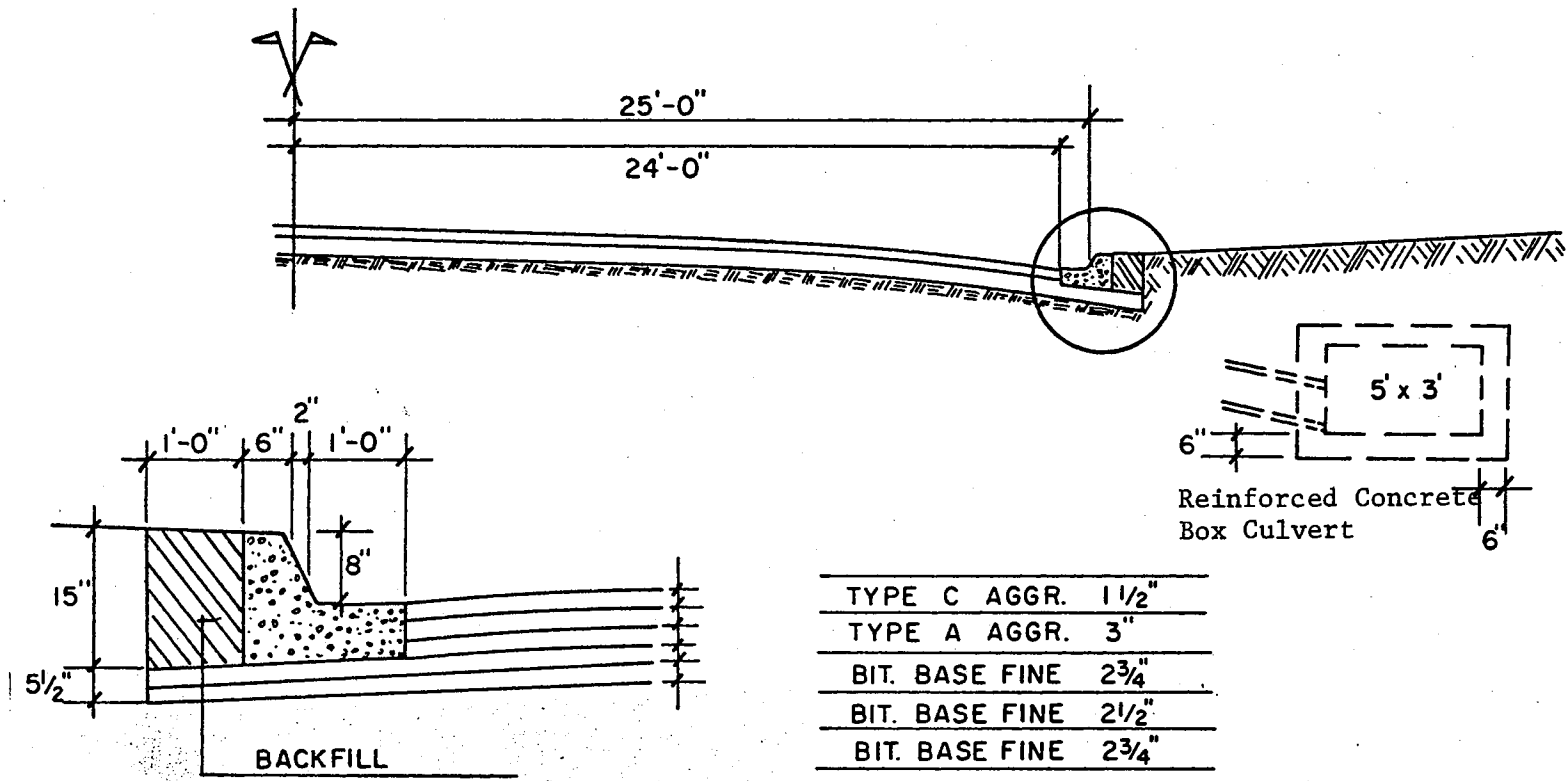
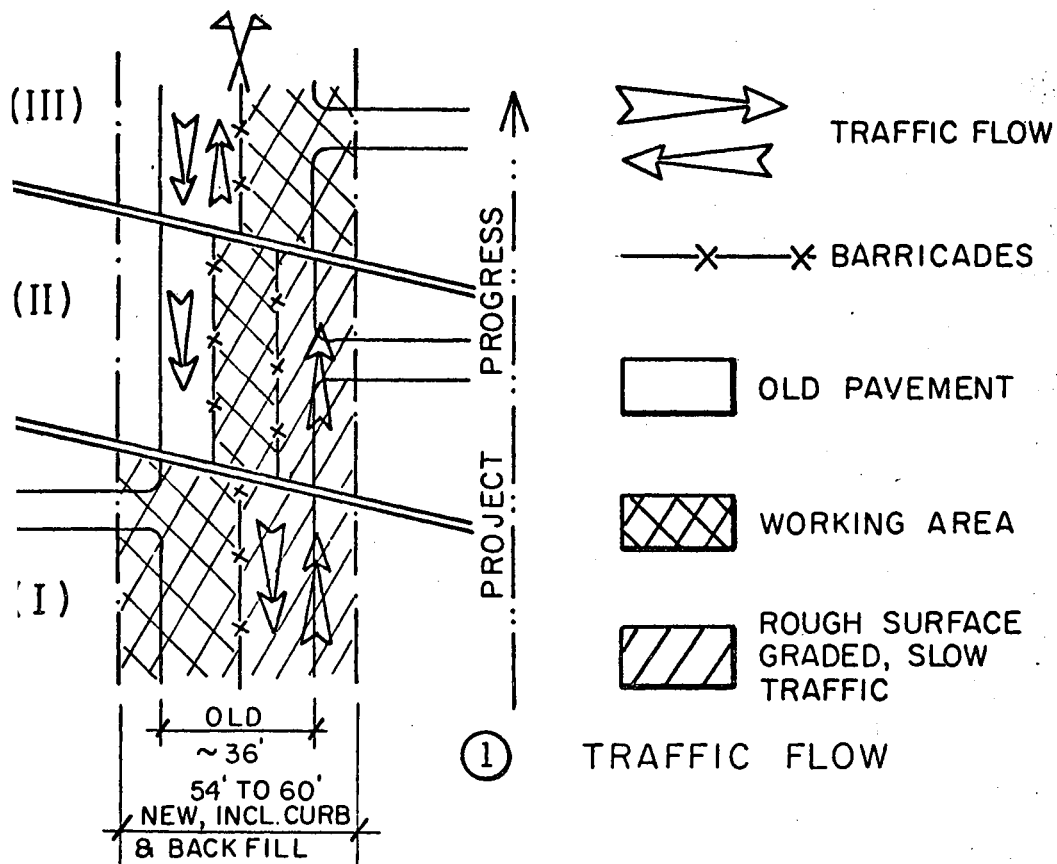
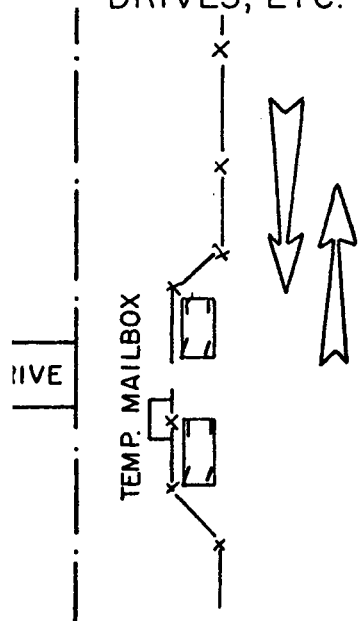


Figure 4. A Typical Road Section



② DETAIL FOR TEMP. DRIVES, ETC.



③ ROAD INTERSECTIONS (MERGINGS)

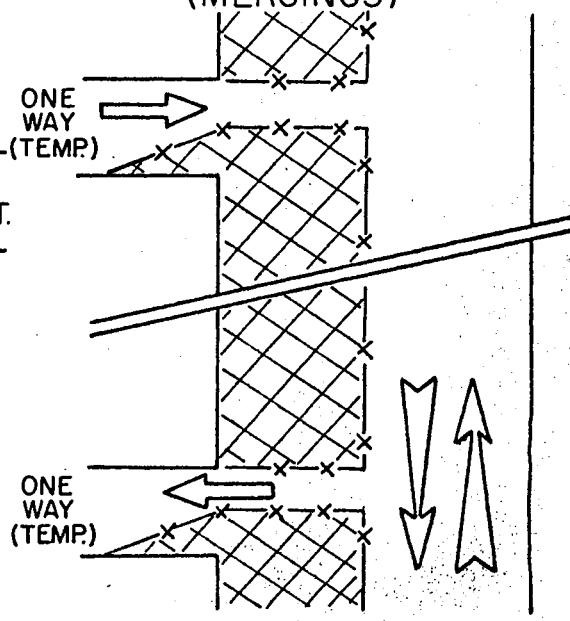


Figure 5. Diagram of Traffic Flow During Project Execution

Detailed Planning Including CPM Time Analysis and Cost Estimation

ing Considerations

.. The entire paving, road signalization and electrical installa-
will be subcontracted. Within a certain range, the scheduling
use subprojects will be assumed to be at the prime contractor's
ience.

!. The weather conditions will presumably be optimal since the
will be accomplished during Summer and Fall.

!. The job-site happens to be very close to the contractor's
office. This allows frequent inspections by contractor's staff
s. Labor, equipment, and material will be supplied from the
ma City area.

!. Considering the actual traffic conditions and State Highway
fications as well as the relations with the residents in the area,
ndations for local traffic through the project must be planned
nounced well in advance. A schematic description of the proposed
c flow during the project execution is shown in Figure 5.

rk Logic and Time Analysis

he network logic presented in Figure 6 and Table I is the result
ing into account conventional highway and concrete construction
s, the above considerations, and the detailed project plans. The
dual estimated activity durations are based on the author's ex-
ice.

. computer program was developed*, having network logic and

cknowledgements

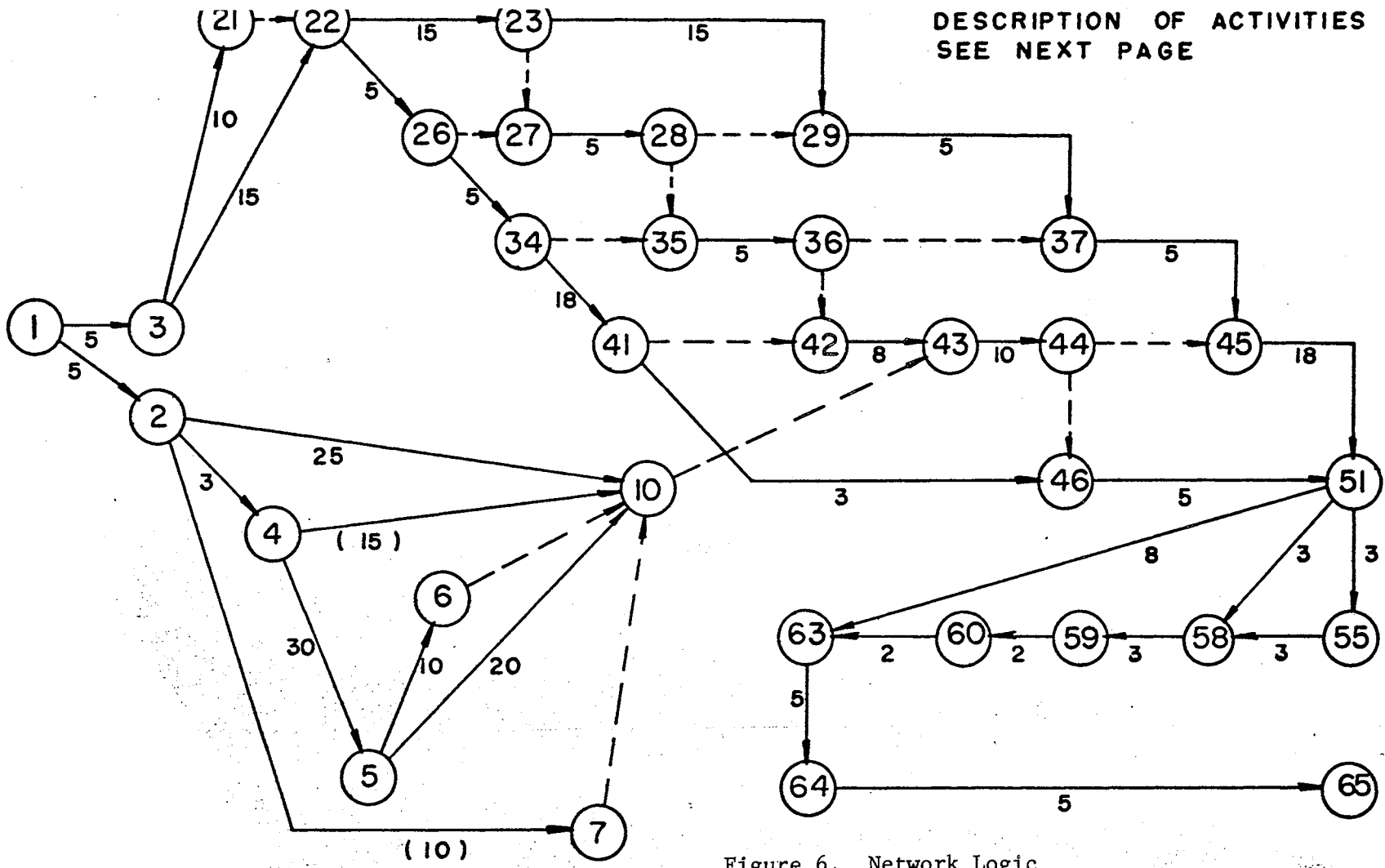
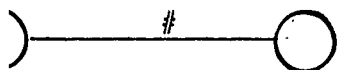


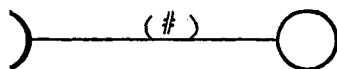
Figure 6. Network Logic

TABLE I
ACTIVITY DESCRIPTION

Activity	Description
2	Move In (Drainage)
3	Move In (Roadway)
4	Excavation (Drainage West, 300 c.y.)
10	Excavation (Drainage West, remainder; Drainage South)
5	Drainage, Line West
10	Drainage, Line South
10	Storm Sewer Inlets East and Reinforced Concrete Pipe
6	Storm Sewer Inlets West
7	Backfill
21	Lane Change U.S. Highway 66
22	Pavement Removal, Compacting, Enlarging (Location I)
23	Pavement Removal, Compacting, Enlarging (Location II)
29	Pavement Removal, Compacting, Enlarging (Location III)
26	Base Course 1 (Location I)
28	Base Course 1 (Location II)
37	Base Course 1 (Location III)
34	Base Course 2 (Location I)
36	Base Course 2 (Location II)
45	Base Course 2 (Location III)
41	Curb, Gutter, Drives (Location I)
43	Curb, Gutter, Drives (Location II East)
44	Curb, Gutter, Drives (Location II West)
51	Curb, Gutter, Drives (Location III)
46	Base Course 3 (Location I)
51	Base Course 3 (Location II)
55	Base Course 3 (Location III)
58	Electrical Installation for Signalization
63	Road Signs and Signalisation
58	Surface Course 1 (East)
59	Surface Course 1 (West)
60	Surface Course 2 (East)
63	Surface Course 2 (West)
64	Clean Up, Removal of Barricades
65	Move Out



Activity Duration



Activity Duration; step by step; concurrent with drainage

For Locations See Figures 3 and 4

TABLE II
CPM SCHEDULE

CPM SCHEDULE		48 ACTIVITIES				COMPLETION DATE IS DAY 109			
I	J	DURATION	EARLY START	LATE START	EARLY FINISH	LATE FINISH	TOTAL SLACK	FREE SLACK	
1	2	5	0	0	5	5	0	0	
1	3	5	0	0	5	7	2	0	
2	4	3	5	5	8	8	0	0	
2	7	10	5	5	15	58	43	0	
2	10	25	5	5	58	58	28	28	
3	21	10	5	7	15	22	7	0	
3	22	15	5	7	20	22	2	0	
4	5	30	8	8	38	38	0	0	
4	10	15	8	8	58	58	35	35	
5	6	10	38	38	48	58	10	0	
5	10	20	38	38	58	58	0	0	
6	10	0	48	58	58	58	10	10	
7	10	0	15	58	58	58	43	43	
10	43	0	58	58	58	58	0	0	
21	22	0	15	22	20	22	7	5	
22	23	15	20	22	35	40	5	0	
22	26	5	20	22	25	27	2	0	
23	27	0	35	40	35	40	5	0	
23	29	15	35	40	50	58	8	0	
26	27	0	25	27	35	40	15	10	
26	34	5	25	27	30	32	2	0	
27	28	5	35	40	40	45	5	0	
28	29	0	40	45	50	58	18	10	
28	35	0	40	45	40	45	5	0	
29	37	5	50	58	55	63	8	0	
34	35	0	30	32	40	45	15	10	
34	41	18	30	32	48	50	2	0	
35	36	5	40	45	45	50	5	0	
36	37	0	45	50	55	63	18	10	
36	42	0	45	50	48	50	5	3	
37	45	5	55	63	68	68	8	8	
41	42	0	48	50	48	50	2	0	
41	46	3	48	50	68	81	30	17	
42	43	8	48	50	58	58	2	2	
43	44	10	58	58	68	68	0	0	
44	45	0	68	68	68	68	0	0	
44	46	0	68	68	68	81	13	0	
45	51	18	68	68	86	86	0	0	
46	51	5	68	81	86	86	13	13	
51	55	3	86	86	89	89	0	0	
51	58	3	86	86	92	92	3	3	
51	63	8	86	86	99	99	5	5	
55	58	3	89	89	92	92	0	0	
58	59	3	92	92	95	95	0	0	
59	60	2	95	95	97	97	0	0	
60	63	2	97	97	99	99	0	0	
63	64	5	99	99	104	104	0	0	
64	65	5	104	104	109	109	0	0	

ciated activity duration as input; earliest and latest possible start and finish time as output (Table II). The Fortran IV program is presented in the Appendix. Both network and schedule serve as a basis for further analysis which might result in changes of activity durations and/or activity sequence. If plenty of time is available between this planning phase and the letting, and if the contractor regards great importance to this potential project, the plan should be considered by other planners, revised and improved if possible.

Estimation

At this point, the detailed cost estimation should be carried out. Some contractors might decide to do without the detailed cost estimation, claiming that their cost records furnish accurate enough information for the present project. In such a case, the detailed computation should be substituted by the cost approximation, usually gathered in the initial planning phase as pointed out in section 2.1.

It is beyond the scope of this report to show the detailed estimation which would include the determination of itemized labor-, equipment-, material-, supply-, and overhead cost. Since the project consideration does not show extraordinary difficulties or abnormal circumstances, the cost approximation will suffice, providing that work quantities are determined as accurately as possible. These quantities have been calculated from the Engineers detailed plans. The cost figures shown in Table III are extracted from the records of an Oklahoma City contractor. They represent this particular contractor's average item costs and include all direct costs as well as

head and profit margin. The subcontract items and costs are not in detail but are entered as lump sums.

TABLE III

Total Bid Cost

#	Unit	Quantity	Cost/U	Cost
Asphalt Paving, 5 courses	---	---	---	120,068
Road Signalization & Installation	---	---	---	5,819
Traffic Signs & Lane Marking	---	---	---	1,596
Unclassified Excavation	c.y.	16,820	1.00	16,820
Removal of Concrete Pavement	s.y.	4,600	1.00	4,600
Removal of Asphalt Pavement	s.y.	10,450	0.80	8,360
5" H.E.S. Concrete Paving	s.y.	430	6.50	2,795
Class "A" Concrete	c.y.	1,860	69.50	129,270
Reinforced Steel	lb.	238,400	0.13	30,992
4" Concrete Sidewalk	s.y.	140	5.00	700
1'-8" Curb and Gutter	l.f.	9,175	2.80	25,690
Concrete Header Curbing (12"x18")	l.f.	100	2.80	280
Integral Curb (6")	l.f.	180	1.00	180
5" Concrete Driveway (H.E.S.)	s.y.	580	6.20	3,596
5" Concrete Dividing Strip	s.y.	240	6.20	1,488
Manhole Frame and Cover	ea.	2	100.00	200
Inlet Brick Masonry	c.f.	350	4.10	1,435
Special Inlet Curb	l.f.	200	6.20	1,240
Inlet Frame and Grate	ea.	27	95.00	2,565
Heavy Steel Grate	lb.	11,000	0.70	7,700
18" Reinforced Concrete Pipe	l.f.	90	10.50	945
24" Reinforced Concrete Pipe	l.f.	90	11.50	1,035
Perforated Pipe Underdrain	l.f.	300	3.00	900
Non-Perforated Pipe Underdrain	l.f.	180	2.50	450
Underdrain Cover Material	c.y.	165	5.00	825
Office and Lab	ea.	1	600.00	600

Total Bid \$370,149

Subcontract Items

CHAPTER IV

SUMMARY AND CONCLUSIONS

Summary

The key to successful bidding and planning is experience. It is in fact the principal reliable source of information on which planning and estimating is based. But to be authentic and unambiguous, experience has to be carefully documented. Recordkeeping and the careful and exact interpretation of records is the only means of relying on experience. If handled by line members only, preparation of adequate records very often slows down activities and interferes with the current work. However, one or more staff members devoting their full time to evaluation of records and preparing recommendations and instructions for future planning represents an ideal solution to this problem. Frequent meetings of these staff members and the project managers, close teamwork, and an exchange of ideas are essential to the success of the current and all subsequent projects.

Conclusions

It should be understood that an effective evaluation team of staff members can provide very exact figures for future planning and bidding on most types of construction work, thus reducing the contractor's risk of unprofitable operation. This again brings advantages to the project

as because profit margins can be reduced, or at least made more
firm within different types of construction work. In public con-
struction, this may help save the taxpayer's money.

Despite the fact that the evaluation team represents a considerabl
amount of non-productive work, the author believes that the consistent
financial success of a construction company depends substantially
on this group.

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1967.

APPENDIX

NOMENCLATURE

Critical Path Method

Project Evaluation and Review Technique

COMPUTER NOTATION

Start of activity

End of activity

Start	Earliest possible activity start time
Start	Latest allowable activity start time
Finish	Earliest possible activity finish time
Finish	Latest allowable activity finish time
Slack	Amount of time that activity completion time can be delayed without affecting the earliest start of any activity on the critical path
Slack	Amount of time that activity completion time can be delayed without affecting the earliest start of any activity
Critical Path	Path with zero slack. Any delay on the critical path will cause a delay of the project completion

COMPUTER PROGRAM

80/80 LIST

PAGE 001

00000000111111112222222233333333444444445555555566666666777777778
 1234567890123456789012345678901234567890123456789012345678901234567890

```
$JOB PROJ.NO.,SS,TIME USER'S NAME
DIMENSION I(1000),J(1000),ID(1000),IS(1000),LS(1000),ISLK(1000),
1 IFSLK(1000),IEF(1000),ILS(1000),IXJ(1000),JXI(1000)
```

```
C
C READ DATA
```

```
C
  READ(5,99) N
99 FORMAT(I5)
  DD1 K=1,N
  READ(5,2) I(K),J(K),ID(K)
  2 FORMAT(3I5)
  1 CONTINUE
```

```
C
C INITIALIZE ARRAYS
```

```
C
  DD 3 K=1,N
  IXJ(K) = 0
  JXI(K) = 0
  II=I(K)
  IS(II)=0
  LL=J(K)
  IS(LL)=0
  LS(II)=1000000
  3 LS(LL)=1000000
```

```
C
C FORWARD PASS
```

```
C
  DD4 K=1,N
  JN=J(K)
  IN=I(K)
  IE=IS(IN)+ID(K)
  IF(IE.GT.IS(JN)) IS(JN)=IE
  4 CONTINUE
  JN=J(N)
  LS(JN)=IS(JN)
```

```
C
C BACKWARD PASS
```

```
C
  DD5 KK=1,N
  K=N-KK+1
  JN=J(K)
  IN=I(K)
  IE=LS(JN)-ID(K)
  IF(IE.LE.LS(IN)) LS(IN)=IE
  5 CONTINUE
```

```
C
C FIND TOTAL SLACK, FREE SLACK
```

```
C
  DD6 K=1,N
  IN=I(K)
  JN=J(K)
  IFSLK(K) = IS(JN) - IS(IN) - ID(K)
  6 ISLK(K)=LS(JN)-IS(IN)-ID(K)
```

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C
C SET UP TABLE OF CROSSREFERENCES
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80/80 LIST

PAGE 002

00000000111111112222222233333333444444445555555566666666777777778
 1234567890123456789012345678901234567890123456789012345678901234567890

C

```

DO 21 K=2,N
DO 20 KK = 1,N
IF (I(K).NE.J(KK)) GO TO 20
IXJ (K) = KK
GO TO 21
20 CONTINUE
21 CONTINUE
DO 31 K = 1,N
DO 30 KK = 1,N
IF (J(K).NE.I(KK)) GO TO 30
JXI (K) = KK
GO TO 31
30 CONTINUE
31 CONTINUE

```

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```

FIND LATE START

KI = I(1)
DO 40 K = 1,N
IF (IXJ(K)) 35,36,35
35 ISUSUB = IXJ (K)
ISUB = J(ISUSUB)
ILS (K) = LS (ISUB)
GO TO 40
36 ILS (K) = IS(KI)
40 CONTINUE

```

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```

FIND EARLY FINISH

JN = J(N)
DO 50 K = 1,N
IF (JXI(K))41, 45, 41
41 ISUSUB = JXI (K)
ISUB = I(ISUSUB)
IEF (K) = IS (ISUB)
GO TO 50
45 IEF (K) = LS (JN)
50 CONTINUE

```

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```

WRITE OUT RESULTS

IN=J(N)
WRITE(6,7) N,IS(IN)
7 FORMAT('11','CPH SCHEDULE ',13,' ACTIVITIES COMPLETION DATE
11S DAY ',13,/)
WRITE(6,10)
10 FORMAT (19X,'EARLY LATE EARLY LATE TOTAL FREE')
WRITE (6,12)
12 FORMAT (3X,'I J DURATION START START FINISH FINISH SLACK SLA
ICK',/)
DO9 K=1,N
KI=I(K)
KJ=J(K)
WRITE(6,8) I(K),J(K),ID(K),IS(KI),ILS(K), IEF(K), LS(KJ),ISLK(K),

```

80/80 LIST

PAGE 003

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1234567890123456789012345678901234567890123456789012345678901234567890

```
1 IFSLK(K)
8 FORMAT (1X,13, 15, 16, 18, 517)
9 CONTINUE
WRITE (6,11)
11 FORMAT ('1', ' ')
STOP
END
```


INPUT DATA

80/80 LIST

PAGE 001

0000000011111111112222222222333333333344444444445555555555666666666677777777778
2345678901234567890123456789012345678901234567890123456789012345678901234567890

48		
01	02	05
01	03	05
02	04	03
02	07	10
02	10	25
03	21	10
03	22	15
04	05	30
04	10	15
05	06	10
05	10	20
06	10	00
07	10	00
10	43	00
21	22	00
22	23	15
22	26	05
23	27	00
23	29	15
26	27	00
26	34	05
27	28	05
28	29	00
28	35	00
29	37	05
34	35	00
34	41	18
35	36	05
36	37	00
36	42	00
37	45	05
41	42	00
41	46	03
42	43	08
43	44	10
44	45	00
44	46	00
45	51	18
46	51	05
51	55	03
51	58	03
51	63	08
55	58	03
58	59	03
59	60	02
60	63	02
63	64	05
64	65	05

VITA

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Candidate for the Degree of

Master of Science

t: THE FOUR PRINCIPAL STAGES INVOLVED IN PROJECT PLANNING

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aphical:

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