#### IMPACTS OF FEDERAL OUTLAYS ON

COUNTY DEVELOPMENT

by

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#### CHAPTER I

#### INTRODUCTION

#### Statement of the Problem

Creating more and better job opportunities, increasing incomes, improving the abilities of areas to attract and retain residents, improving housing, and providing higher quality community services for the people and communities of rural America are the broad goals behind recent governmental action to promote rural development. These goals might be put more concisely into one--the goal of increasing the "quality of life" in rural areas or increasing the feeling of "wellbeing" experienced by rural residents.

Why must the government be involved? On a personal level, each of us is constantly striving to increase his/her quality of life. The market helps in most cases as we strive for maximizing the income our talents and holdings generate. But in some cases the market has not helped--externalities cause some to gain while others lose and the nonexclusionary and nonrival nature of public goods would prevent their production were it not for government intervention in the marketplace. For example, the market allocates existing housing and determines when more should be built on the basis of supply and demand. But the market outcome, in which low-income groups live in blighted housing, may be socially unacceptable. Defense would not be provided because everyone

would wait for a "free ride" at the expense of someone else. Therefore, government supplements the market outcome at various levels with various kinds of programs.

Federal activities to influence growth in the quality of life have taken many forms over the years: grants and loans to state and local governments, individuals and firms, locations of federal installations, procurement of goods and services, construction of public works, taxation, credit management, technical assistance, and regulatory activities. The largest proportion of federal outlays in recent years have been made in metropolitan counties. For the program areas reported in Table I, 76.2 percent of the total \$314,476.3 million 1976 expenditures was distributed in metropolitan counties and 23.8 percent in nonmetropolitan counties. However, the percentage of government outlays going to metropolitan and nonmetropolitan counties is roughly proportional to their corresponding populations. Per capita outlays for the same program areas are summarized in Table II. Residents of metropolitan counties received \$1,555 per capita while nonmetropolitan county residents received \$1,271 per capita. The federal government seemingly perceives that the need to improve the quality of life for citizens requires approximately equal outlays per capita in metropolitan and nonmetropolitan counties. But do equal dollar amounts of federal outlays imply fairness when needs differ among sectors of the economy?

Data in Table III summarizes some pertinent characteristics of the residents of metropolitan and nonmetropolitan counties. Differing needs are indeed apparent. The median income of families in nonmetropolitan counties was only 73 percent of the median income of the metropolitan counties. Dale Hathaway (13) has concluded that "the returns

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## DISTRIBUTION OF FEDERAL OUTLAYS FOR SELECTED PROGRAM AREAS FOR METROPOLITAN AND NONMETROPOLITAN COUNTIES, FISCAL YEAR 1976

Program Area	U. S. Total	Metropolitan Counties	Nonmetropolitar Counties
	(1,000,000 dollars)	(% of total)	(% of total)
Human Résource Development	164,820.7	73.5	26.5
Housing	19,594.6	82.3	17.7
Community and Industrial Development	29,394.6	69.3	30.7
Agriculture and Natural Resources	8,895.4	40.4	59.6
Defense and Space	84,976.4	84.9	15.1
Justice and Law Enforcement	1,601.1	80.5	9.5
General Functions and Administration	5,193.5	94.7	5.3
Total	314,476.3	76.2	23,8
Population, 1975 (millions)	213.0	72.4	27.6

## TABLE II

## PER CAPITA FEDERAL OUTLAYS FOR SELECTED PROGRAM AREAS, FOR METROPOLITAN AND NONMETROPOLITAN COUNTIES, FISCAL YEAR 1976

Program Area	U. S. Total	Metropolitan	Nonmetropolitan
		(dollars per capita	)
Human Resource Development	774	786	742
Housing	92	105	59
Community and Industrial Development	138	132	153
Agriculture and Natural Resources	42	23	90
Defense and Space	399	468	219
Justice and Law Enforcement	8	9	3
General Functions and Administration	24	32	5
Total	1,476	1,555	1,271

Source: (33, pp. 13-14).

## TABLE III

## SELECTED CHARACTERISTICS OF THE POPULATION, BY COUNTY TYPE, 1970

	a an a fi s	Cou	nty Type
County Characteristic	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Metropolitan	Nonmetropolitan
Population, 1970 (thousands)		147,996	55,217
Median Family Income (dollars)		10,406	7,615
Population in Poverty, 1969:			
Total Number (thousands)		16,334	10,791
% of Total Population	- - -	11.3	20.2
Dependency Ratio, <sup>a/</sup> 1970:			
Total		77.1	86.5
Youth	-	60.6	65.2
Aged		16.5	21.4
Population 14 Years and Older, Unemployed:			
Total (thousands)		2,612	978
% of Labor Force		4.3	4.7

Source: (16).

 $\frac{a}{Population}$  under 18 (youth) and 65 years of age and older (aged) divided by population 18-64 years of age times 100.

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for comparable labor would be about equal if the median income of farm families were 86 percent of nonfarm families" (13, p. 37). Indeed, all residents of nonmetropolitan counties are not farmers but their purchasing power is considerably less than that suggested by Hathaway to equate returns to labor. Population in poverty is almost nine percentage points larger in nonmetropolitan counties than in metropolitan counties.

The dependent population was a larger proportion of the 18 to 64 age group in nonmetropolitan counties than in metropolitan counties in 1970. This implies that more services geared to both the young and the aged are required in nonmetropolitan counties--educational facilities, day-care centers, health facilities, Social Security payments, and so forth. The unemployed population 14 years of age and older as a percentage of the labor force was slightly larger in nonmetropolitan counties. Based on these data, efforts to promote economic development would need to be greater in these counties than the metropolitan counties and could take the form of both human resource development and community and industrial development.

Evaluating the effects of federal programs has been the topic of much research. The results have been unimpressive, as testified by one researcher:

The most impressive finding about the evaluation of social programs in the federal government is that substantial work in this field has been almost nonexistent. Few significant studies have been undertaken. Most of these carried out have been poorly conceived. Many small studies around the country have been carried out with such lack of uniformity of design and objective that the results rarely are comparable or responsive to the questions facing policy makers.

The impact of activities that cost the public millions, sometimes billions, of dollars has not been measured. One cannot point with confidence to the difference, if any, that most social programs cause in the lives of Americans (48, p. 15).

Many of the recent suties have approached evaluation on a projectby-project basis, looking at how a water basin project or the construction of a new military installation will affect the surrounding area. Yet there may be many impacts on an area that are not expected or a program that had not been considered by the researchers may affect certain aspects of the area more than the program under evaluation. Generalization of results to other areas is highly suspect, also, since the degree of influence of federal spending varies across the nation.

#### Objective of the Study

The general objective of the study is to develop and apply a model for the evaluation of federal spending as it affects rural development goals. This model will determine how federal expenditures affect growth in the quality of life--or proxies thereof--across the United States, in metropolitan and nonmetropolitan counties. This objective may be restated as the determination of the cost effectiveness of federal programs or the goal attainment (income, employment, and so forth) achieved per unit of federal outlays.

#### Procedures and Organization

In Chapter II a brief historical view of federal spending is presented. It is divided into two sections--the period before 1900 and 1900 to the present.

Chapter III presents a theoretical framework for the model to be formulated. This chapter also contains brief summaries of recent studies pertinent to the objectives of this work. Data employed in the

analysis are described in Chapter IV.

The econometric model is presented in its two aspects--economic and statistical--in Chapter V. Generalizations are presented at the end of the chapter.

In Chapter VI the study is summarized. Conclusions are presented and the possibilities for further research are discussed.

#### CHAPTER II

#### FEDERAL SPENDING--PAST AND PRESENT

The Formative Years--1780's to 1900

Government spending to promote equity, efficiency, and stability is an integral part of the national economy today. While promotion of these objectives to improve the well-being of the nation's populace was the intent of the increasing role of government in the economy, the actual impact is far less clear. The forms and purposes of government involvement have changed markedly over the years.

. . . based on the available **aggregate** data, economic historians have suggested that the direct contribution of the government sector to economic development was quite modest during our nation's formative period. Largely, they have been satisfied with pointing out the government's contribution to the establishment of an environment conducive to growth (23, p. 141).

Fiscal policies undertaken by the federal government during the nineteenth century may appear haphazard by today's standards of government. When demands for expenditures arose, Washington responded by raising revenues through taxes or the sale of whatever was handy. When surpluses appeared in the aggregate budget, attention was focused on their effect on the nation's tariff policy and not in terms of fiscal impact. Most of the expenditures were dictated by military requirements and administrative expenses (see Table IV).

When transfer payments, especially Civil War pensions, became important relative to total expenditures after the Civil War, political pressures rather than rational economic planning governed their control. Although it has been contended that

TABLE 1	EV –
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					Other			
Year	Total	Department of the Army	Department of the Navy	Interest on the Public Debt	Total	Veterans' Compensation and Pensions		
			(1,0	00 dollars)				
1789-91	4,269	633	1	2,349	1,286	176		
1795	7,540	2,481	411	3,189	1,459	69		
1800	10,786	2,561	3,449	3,375	1,402	64		
1805	10,506	713	1,589	4,149	4,047	82		
1810	8,157	2,294	1,654	2,845	1,363	84		
1815	32,708	14,794	8,660 .	5,755	3,499	70		
1820	18,261	2,630	4,388	5,126	6,116	3,208		
1825	15,857	3,660	3,049	4,367	4,781	1,309		
1830	15,143	4,767	3,239	1,914	5,223	1,363		
1835	17,573	5,759	3,865	58	7,891	1,955		
1840	24,318	7,097	6,114	175	10,932	2,604		
1845	22,937	5,753	6,297	1,040	9,847	2,397		
1850	39,543	9,400	7,905	3,782	18,456	1,870		
1855	59,743	14,774	13,312	2,314	29,342	1,450		
1860	63,131	16,410	11,515	3,177	32,029	1,103		
1861	66,547	22,981	12,421	4,000	27,144	1,036		
1862	474,762	394,368	42,668	13,190	24,535	853		
1863	714,741	599,299	63,222	24,730	27,490	1,079		
1864	865,323	690,792	85,726	53,685	35,119	4,984		
1865	1,297,555	1,031,323	122,613	77,398	66,221	16,339		
1866	520,809	284,450	43,324	133,068	59,968	15,605		
1870	309,654	57,656	21,780	129,235	100,982	28,340		
1875	274,623	41,121	21,498	103,094	108,912	29,456		
1880	267,643	38,117	13,537	95,758	120,231	56,777		
1885	260,227	42,671	16,021	51,386	150,149	56,102 .		
1890	318,041	44,583	22,006	36,099	215,352	106,937		
1895	356,195	51,805	28,798	30,978	244,615	141,395		
1900	520,861	134,775	55,953	40,160	289,973	140,877		

OUTLAYS OF THE FEDERAL GOVERNMENT, 1789 TO 1900, SELECTED YEARS

Source: (43).

the tax structure was not as regressive as has generally been acknowledged, it can be said that the federal budget did little or nothing to improve the size distribution of income (23, p. 144).

From Table IV we see that military spending accounted for over 40 percent of total expenditures between 1815 and the Civil War. Administrative expenses and debt service accounted for most of the remainder, with veterans' compensation and pensions never exceeding ten percent of the total.

After the Civil War, military spending quickly lost its dominant role in total federal spending with veterans' pensions gaining in importance. By 1895, 40 percent of government spending was for veterans' compensation and pensions with the Army and Navy accounting for only 23 percent.

The regional distribution of government spending on a per capita basis from 1816 until the turn of the century is shown in Table V. Both the Mountain and Pacific regions received large subsidies throughout the early period of their development. The mountain states in particular benefited from exceptionally high military expenditures, and, even when total military spending declined during the last quarter of the century, the mountain states received a larger portion of the total. For example, in 1880, with only two percent of the nation's population, the region received 40 percent of total military spending (23, p. 148).

Summarizing for the nineteenth century, a few points are pertinent. First, the decade of the 1860's produced a substantial and permanent increase in the level of government activity. The Homestead Act of 1862, stipulating that a bona fide settler could receive title to 160 acres free and clear (320 acres if he were married) provided he lived

TABLE	V
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PER CAPITA AGGREGATE GOVERNMENT EXPENDITURES BY REGION, 1816-99, SELECTED YEARS

Voor	New	Middle	East North	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
Year	England	Atlantic	Central	Central	ALIANLIC	Central	Central	Mountain	Tacific
1816	7.58	9.77	11.20		6.05	.88	3.70		
1820	5.29	6.91	5.41		3.60	1.10	3.18		
1825	4.35	7.33	5.08	11.58	4.04	1.87	5.83		
1830	5.53	13.14	5.23	10.13	3.20	1.04	7.97		
1835	6.37	7.53	5.67	9.53	6.21	1.99	9.94		
1840	9.67	13.04	6.98	10.12	6.37	2.27	9.40		
1845	7.51	7.23	5.30	7.85	5.42	1.95	9.65	2.45	
1850	9.35	8.32	5.90	8.22	9.29	2.18	8.62	19.72	
1855	10.97	11.63	6.67	8.79	13.33	2.59	8.90	11.07	29.60
1859	10.15	10.14	6.99	10.17	11.61	3.48	9.29	29.16	24.61
1871	34.70	22.24	12.95	15.29	17.42	4.88	17.26	58.85	37.80
1875	24.74	17.52	12.34	13.61	15.30	4.93	11.94	51.52	30.48
1880	29.81	21.78	13.76	13.29	13.85	4.64	9.04	36.54	26.19
1885	27.53	18.82	13.99	14.38	15.78	5.72	8.26	29.46	26.05
1890	37.69	22.96	16.75	16.90	20.45	7.49	9.92	33.25	29.01
1895	36.04	21.38	17.08	17.16	18.29	6.88	8.79	25.27	28.34
1899	35.32	24.69	17.89	17.76	20.53	7.44	10.71	27.01	32.11

Source: (23, p. 159).

Note: Figures are three-year moving averages. All figures are in current dollars per capita.

on the land or cultivated it for five years, prevented the thendeveloping regions from subsidizing the remainder of the economy during periods of rapid growth (28, p. 120). Third, the high costs of pacifying the Indians undoubtedly resulted in the western regions being subsidized by the remainder of the economy. After Appomattox the northeast region of the country benefited for several decades due to the transfer payments received as a result of the Civil War.

#### The Twentieth Century

In the twentieth century the forces at work prior to 1900 were joined by new forces to continue the upward trend in government activity (see Tables VI and VII). Population changes in terms of density and age distribution, the end of the frontier, advancing science and technology, changes in agriculture, the increasing size of business establishment and enterprise, movement to the cities, higher incomes, swings of the business cycle, and developments in other parts of the world had all contributed.

The increasing density of the population led to economies in the use of public facilities, but the changing age distribution, with the increasing percentage of the elderly in the total population, led to more interest in providing services to this segment of the population--health and hospital services, in particular. The end of the frontier in 1890 turned many toward thoughts of conserving and developing the nation's natural resources.

Advancing science and technology helped stimulate growth in the economy and in government activity. The invention of the automobile led to road building and the improvement of existing roads, the creation of

## TABLE VI

					· · · · · · · · · · · · · · · · · · ·	
Fiscal Year	Total	Major National Security	International Affairs and Finance	Veterans' Services and Benefits	Interest	All Other
		in a statistic and a statistic	(1,000,000	dollars)		
1900	521	191	1/	141	40	149
1905	567	244	$\frac{-i}{1}$	142	25	156
1910	694	284	$\frac{\frac{1}{1}}{\frac{1}{1}}$	161	21	228
19 <b>1</b> /5	746	297	5	176	23	245
1916	713	305	6	171	23	208
1917	1,954	602	891	171	25	265
1918	12,662	7,110	4,748	235	198	371
1919	18,448	13,548	3,500	324	616	460
1920	6,357	3,997	435	332	1,024	569
1921	5,058	2,581	83	646	999	749
1922	3,285	929	10	686	991	669
1923	3,137	680	14	747	1,056	640
1924	2,890	647	15	676	941	611
1925	2,881	591	15	741	882	652
1926	2,888	586	17	772	832	681
1927	2,837	578	17	786	787	669
1928	2,933	656	12	806	731	728
1929	3,127	696	14	812	719	886
1930	3,320	734	14	821	697	1,054
1931	3,578	733	16	1,040	628	1,161
1932	4,659	703	19	985	619	2,333
1933	4,623	648	16	863	701	2,395
1934	6,694	540	12	557	770	4,815
1935	6,521	711	19	607	826	4,358
1936	8,494	914	18	2,350	756	4,456
1937	7,756	937	18	1,137	872	4,792
1938	6,792	1,030	19	581	933	4,229
1939	8,858	1,075	20	560	950	6,254

# OUTLAYS OF THE FEDERAL GOVERNMENT, BY MAJOR FUNCTION, 1900-1939, SELECTED YEARS

Source: (43).

 $\frac{1}{1}$  Included with "All Other" category.

# TABLE VII

OUTLAYS OF THE FEDERAL GOVERNMENT, BY MAJOR FUNCTION, 1940 TO 1970

	Fiscal Year	Total Outlays	National Defense	International Affairs and Finance	Space Research and Technology	Veterans' Benefits and Services	Health	Income Security	Education and Manpower	Agriculture and Rural Development	Natural Resources and Environment	Commerce and Transportation	Community Development and Housing	General Government	Interest
							(1,000	,000 doli	lars)						
•	1940	9,589	1,504	52	3	628	48	1,460	73	1,580	481	2,643	28	354	1,049
	1941	13,980	6,062	146	8	629	53	1,628	142	1,530	459	2,152	122	384	1,116
	1942	34,500	23,970	1,841	12	603	61	1,454	188	1,833	541	3,549	207	480	1,263
	1943	78,909	63,212	3,320	23	613	73	1,136	198	785	510	7,515	297	791	1,786
	1944	93,956	76,874	3,642	30	709	152	1,080	197	1,228	412	7,740	307	886	2,544
	1945	95,184	81,585	3,312	38	1,132	186	1,173	234	1,623	329	4,147	-191	758	3,549
	1946	61,738	44,731	2,739	32	3,364	173	2,509	110	478	322	849	-579	885	4,694
	1947	36,931	44,015	4,552	35	6,907	146	2,762	97	1,274	554	664	260	1,224	4,903
	1948	36,493	13,015	4,651	38	6,445	150	2,782	171	604	770	1,063	100	1,294	5,135
	1949	40,570	13,097	6,121	49	6,601	183	3,580	165	2,547	1,089	1,482	295	1,060	5,414
	1950	43,147	13,119	4,775	54	8,837	252	4,707	219	2,818	1,246	1,618	250	1,174	5,744
	1951	45,797	22,544	3,822	62	5,530	307	4,442	221	691	1,311	1,482	501	1,312	5,628
	1952	67,962	44,015	2,954	67	5,350	330	5,206	322	1,086	1,409	1,807	589	1,463	5,834
	1953	76,769	50,413	2,268	79	4,522	318	6,128	425	2,965	1,517	1,826	397	1,497	6,450
	1954	70,890	46,645	1,503	90	4,341	288	7,760	437	2,373	941	1,118	639	1,247	6,012
	1955	68,509	40,245	2,038	74	4,522	271	9,122	573	4,023	493	1,128	12	1,187	6,030
	1956	70,460	40,305	2,181	71	4,810	342	9,789	674	3,991	251	1,791	80	1,331	6,292
	1957	76,741	42,760	3,074	76	4,870	461	11,522	672	3,082	752	2,171	832	1,643	6,679
	1958	82,575	44,371	3,063	89	5,184	540	15,016	820	3,224	870	3,033	109	1,243	6,944
	1959	92,104	46,617	3,267	145	5,428	654	17,247	870	5,365	1,193	4,467	851	1,168	7,070
	1960	92,223	45,908	3,054	401	5,426	756	18,203	1,060	3,322	1,002	4,790	971	1,327	8,299
	1961	97,795	47,381	3,357	744	5,688	873	21,227	1,227	3,340	1,554	5,062	191	1,491	8,108
	1962	106,813	51,097	4,492	1,215	5,625	1,130	22,530	1,406	4,122	1,675	5,430	589	1,650	8,321
	1963	111,311	52,257	4,115	2,552	5,520	1,379	24,084	1,502	5,138	1,498	5,765	-880	1,810	9,215
	1964	118,584	53,591	4,117	4,170	5,681	1,716	25,110	1,751	5,184	1,966	6,511	-185	2,040	9,810
	1965	118,430	49,578	4,340	5,091	5,722	1,704	25,702	2,284	4,805	2,056	7,399	288	2,210	10,357
	1966	134,652	56,785	4,490	5,933	5,920	2,509	29,016	4,258	3,676	2,036	7,171	2,644	2,292	11,285
	1967	158,254	70,081	4,547	5,423	6,897	6,667	31,164	5,853	4,373	1,878	7,594	2,616	2,510	12,588
	1968	178,833	80,517	4,619	4,721	6,882	9,608	34,108	6,739	5,940	1,722	8,094	4,076	2,561	13,744
	1969	184,548	81,232	3,785	4,247	7,640	11,611	37,699	6,525	6,218	2,169	7,921	1,961	2,866	15,791
	1970	196,588	80,295	3,570	3,749	8,677	12,907	43,790	7,289	6,201	2,568	9,310	2,965	3,336	18,312

Source: (43).

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state and national parks--places to go in cars, and state police--people to patrol the roads built for the cars. Advances in economic science and statistics improved our knowledge of interstate and intrastate differences in needs and capacities and increased the statistical and other fact-finding activities of government. Growth of government work on sanitation, garbage disposal, health, control of pests, and plant and animal disease followed the advances in the chemical and biological sciences.

Changes in agriculture have contributed much to the ways of this nation.

Decline in agriculture relative to other industries, already well on the way before 1900, turned into an absolute decline, in terms of employment, around 1910. Commercialization of agriculture was a parallel process of lessening self-sufficiency and increasing specialization. These trends, stimulated by important changes in technology in and out of farming, illustrate a major theme and contribute to a minor theme of our history (10, p. 144).

The major theme is that of the growing economic interdependence that came as farms became commercialized, as urban industries grew in relative importance, and as specialization of economic activities increased. The increasing share of government activity devoted to agriculture became a minor theme in our history. "Viewed as the seed bed of population, the chief refuge of the independent spirit and a major segment of the 'sound middle class' sustaining democracy, it enjoys a unique position" (10, p. 144). Many of the increases noted in government activity were, in one way or another, to aid the farmer far beyond the degree prevailing in 1900.

Increase in the size of enterprise and fears of exploitation of farmers by railroads and other industries dealt with in their buying

and selling activities led to the implementation of the Interstate Commerce Commission Act in 1887 and the Sherman Act in 1890. These paved the way for many other government measures to prevent, combat, or regulate industrial monopolies and public utilities. Urbanization directly influenced the need to provide services such as sanitation, waste removal, water supply, recreation and parks, and local transportation. Higher incomes and demands for human capital to provide technology and management for more complex industry provided the impetus for more and better educational services, among other things.

Swings in the business cycle motivated more government activity. The New Deal legislation to cope with problems generated by the Depression was one of the largest steps in the continuing upward trend. Later, prosperity played its part, also, by providing the means and motivation for greater economic security (i.e., Social Security) and equity (welfare program).

The onslaught of war caused a rapid increase of government expenditures for equipment, vehicles, and ships. The residual effects of war and preparation for or against it also had their influence on government activity: veterans' benefits and higher tariffs to protect war-born "infant industries."

This has been a brief summary of almost 200 years of federal spending in the United States. In the next chapter, the theoretical framework for a model to analyze government spending will be developed and previous studies in this area will be reviewed.

#### CHAPTER III

## THEORETICAL FRAMEWORK OF THE MODEL AND

**REVIEW OF PREVIOUS STUDIES** 

Theoretical Framework of the Model

According to Siebert (34), a policy problem is composed of three elements: the goals the policy makers desire to attain, the actual situation, and the set of instruments available for use in transforming the actual situation into the desired one. For this study the goals have been set down by the Secretary of Agriculture to the Congress in the Third Annual Report on Rural Development Goals:

Employment: Assist in the creation of a climate conducive to growth in the employment base of rural America, thereby providing a range of job opportunities for those who wish to live in rural areas.

Income: Contribute to the development of job opportunities in rural areas which generate incomes equal in terms of effective purchasing power to those in metropolitan areas.

Population: Support a 'balance' between rural and metropolitan populations compatible with the overall national quality of life and economic health.

Housing: Facilitate the attainment of access to standard quality housing in rural areas equal to that in metropolitan areas.

Community Services and Facilities: Aid local governments and other entities to provide access to adequate community services and facilities in rural areas (5, p. 2).

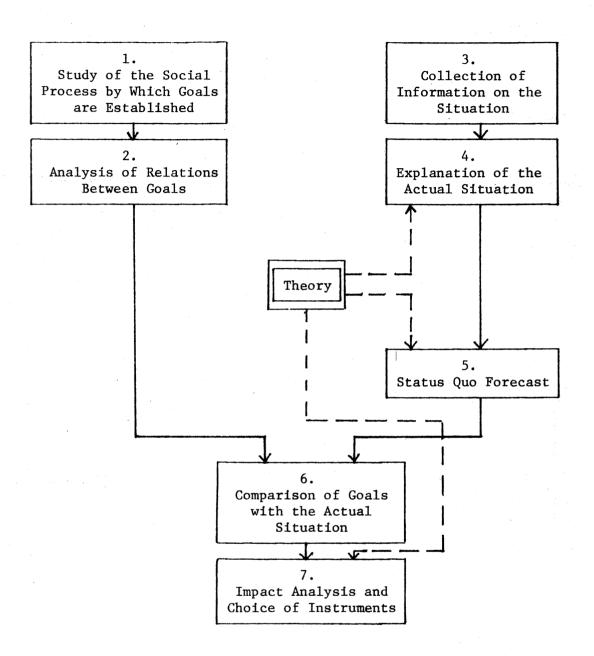
If a deviation exists between the actual and desired situations and indications are that the system will not reach the goals by itself, a change in government activity with respect to some of the goals may be merited. Three problems then arise: (a) the need for information on all existing and politically feasible means; (b) knowledge of the effects of these policy measures on the relevant variables; and (c) the choice of instrument(s) best suited to the attainment of the desired situation.

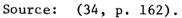
Policy measures relating to regional growth problems control and influence a long-run phenomenon. Having an impact on the location of private activities, they represent an important determinant of the economic landscape and obtain effects which are usually irreversible in the short-run. These decisions on instrument variables for regional growth policy therefore require careful analysis. A hypothetical flow chart representation of a policy problem is presented in Figure 1.

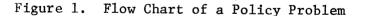
Employing a model to explain phenomena of reality, one might initially concentrate on the functional relationships involved, ignoring targets and optimizing procedures for the present. A typical explication model takes into account only those functional relationships which exist between the central variables  $z_i$  (i = 1, 2, 3, ..., m) and the explanatory variables  $x_j$  (j = 1, 2, 3, ..., n). See relation (1) in Figure 2.

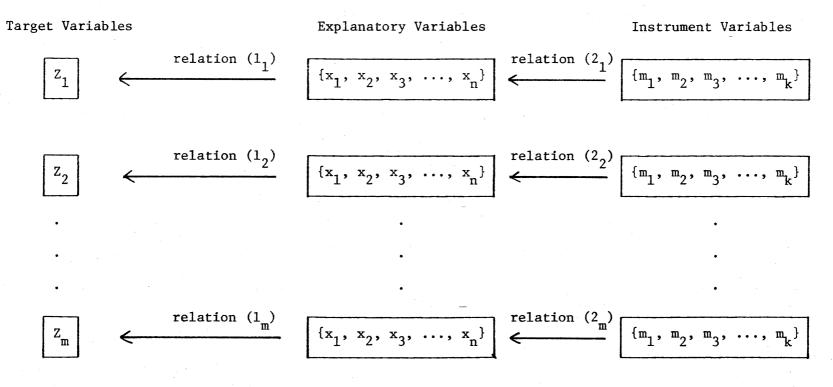
The set of explanatory variables  $x_j \{x_1, x_2, x_3, \dots, x_n\}$  can be understood as a system of endogenous and exogenous variables being interdependent of each other. Some of the explanatory variables are "farther away" from the central variables than others. Thus  $x_n$  may not directly influence  $z_1$ , but  $z_1$  may be a function of  $x_{10}$  which in turn may depend on  $x_n$ .

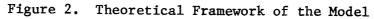
Expanding the framework of the model, relation (2) denotes the functional relationship between the set of instrument variables











 $\{m_1, m_2, m_3, \ldots, m_k\}$  and the explanatory variables  $\{x_1, x_2, x_3, \ldots, x_n\}$ . Information on this relation is often called the impact analysis of instrument variables and is an important element for decision making. If information of this type is included in an explication model, the theoretical framework may be used to analyze the effects of changes in the instrument variables on the central (target) variables.

Tinbergen (36) has summarized the procedure of policy making into five stages: (1) ascertaining the actual state of affairs; (2) determining if this diverges from the desired situation; (3) estimating the effects of possible alternative economic policies; (4) making a decision; and (5) executing that decision. He further points out that economic analysis cannot provide a complete treatment of problems of economic policy due to the "extra-economic" elements involved (e.g., the choice of aims). It can, however, help to

(a) judge the consistency of the aims assumed, and of the aims and means as a combination . . . By detecting inconsistencies it may (b) narrow down the possibilities and so contribute to the solution. Finally it can also
. . (c) determine the values of instrument variables in problems where targets or more general aims have been sufficiently specified and cannot be shown to be inconsistent (36, p. 9).

Therefore, a model such as that depicted schematically in Figure 2 would allow us to attain the goals of this study. Before this model is developed, however, it may be of use to review previous research into this policy problem.

#### Review of Previous Studies

Most prior literature analyzes the impacts of individual programs, in effect attempting to isolate the study area from other changes that

must be affecting it economically as well as in other ways just to determine the influence of a specific project (1, 2, 11, 25, 40, 49). Previous efforts at an analysis of the effects of aggregate categories of federal spending have been few.

#### Local Government Spending

George B. Pidot, Jr. (31) employed principal component analysis in an effort to explain local government fiscal patterns for 1962. Beginning with a large number of explanatory variables thought to be relevant <u>a priori</u>, principal component analysis was used to create a number of uncorrelated measures identified as describing certain basic characteristics of the core areas of the 80 largest SMSA's of the United States at that time. These indices were then used along with some specific fiscal measures as explanatory variables in regression analyses of the fiscal patterns.

Demographic variables were hypothesized to influence both demand for services and the difficulty of providing them. Population size and density were both included. Rate of population growth, both total and that due to migration, was hypothesized to affect expenditures for capital projects.

Age variables were included as proxies for the needs of specific groups, e.g., medical care for the aged and education for the young. To determine how the presence of large non-white populations affected spending patterns, the variable percent non-white was included. "These variables may be descriptive not only of objective conditions of need but also of attitudinal differences toward the role of the public sector in filling them" (31, p. 178).

Nousing characteristics, descriptive of living conditions and, therefore, of demands on the public sector both for current services and for possible redevelopment, were included. Tenure was of particular importance, according to Pidot, since renters were hypothesized to be less sensitive to property taxes than owners and to have different ideas about the community's development, being more concerned with current services than long-term needs. The level of personal income was included under the hypothesis that it was likely to have an effect on the type of demands placed on the local government. Variables were included to measure state and federal outlays, with the expectation that where either outlay (or both) were higher, other things being equal, local ones would be lower. Two financial variables were included: "debtowed" and "security holdings."

The set of independent variables was reduced to six relevant principal components: metropolitanism, wealth, size, age-poverty, commercial-residential, and stagnation. The degree of metropolitan development, the level of general wealth, and the index of size had widespread, substantial effects on expenditures, increasing per capita outlays for all but a few functions, and causing shifts in revenue patterns as well. State aid was seen to be highly stimulative for many local programs and for effort; federal aid was shown to have a similar but less clear-cut and narrower range of effects.

#### State and Local Government Spending

A 1968 study by Horowitz (20) was based on the hypothesis that interstate differences in the per capita quantity of public goods and services supplied by state and local governments combined are affected

by (1) interstate differences in need for such services, (2) differences from state to state in fiscal capacity, and (3) differences in the effort made to raise taxes by the various states and localities. The level of per capita personal income has traditionally been used as a measure of a state's fiscal capacity, that is, the ability of the state and local governments within a state to raise revenue for public purposes. Tax effort--taxes collected relative to fiscal capacity--was used as an indicator of a state's preferences or need for public goods and services, at least to the extent that the state's population is willing to pay for them. Other principal variables were demographic in character: size of population, population density, percent residing in urban areas, and percent non-white. Two measures of federal aid were included--overall revenue from the federal government per capita and per capita in-aid.

The study employed a simultaneous-equation approach because

many explanatory variables are themselves affected by the level of state and local expenditures and/or employment, and because revenue from the federal government, which is often treated as an exogenous variable, should be explained within the context of the model since federal aid represents a sizeable proportion of expenditures and is itself affected by many of the variables hypothesized to affect state and local expenditures and employment (20, pp. 474-475).

Principal findings include:

(1) the higher the level of per capita income, the higher were per capita state and local governmental expenditures and employment;

(2) the distribution of income as measured by a Gini coefficient was not very important as a determinant of governmental expenditures when the effects of other factors were taken into account;

(3) there was a positive relationship between the effort and the amount of public goods and services provided, as measured by both public

expenditures and employment;

(4) results for both urbanization and population size when income and tax effort were held constant indicate that there exist economies in the provision of public goods and services to large, as compared to small populations (these were negated, however, when the effects of federal assistance were considered);

(5) population per square mile was of little value in explaining interstate differences in overall public expenditures of public employment when the effects of other more important variables were taken into consideration, though it was useful in explaining interstate differences in expenditures for particular governmental functions; and

(6) it was estimated that for states with the same per capita income, tax effort, and distribution of income, state and local expenditures per capita increased by \$1.26 for each increase of one dollar in per capita federal grants-in-aid and by only \$1.01 for each one dollar increase in per capita revenue from the federal government.

Evidence is presented that federal grants-in-aid do play an income equalization role. It is estimated that for two states which are similar with respect to state and local government expenditures per capita, the one with the lower level of per capita income receives an extra \$.03 per capita in federal grants-in-aid for each one dollar difference in per capita income. The reduced form equation for per capita federal grants-in-aid conforms, however, with the findings of others that there is no statistically significant relationship between income and federal grants-in-aid. The reason for the difference between the structural and the reducedform parameters appears to be that income affects other variables which in turn affect the level of federal assistance. As a result, when per capita federal grants-in-aid are regressed on per capita personal income without holding the other important determinants of federal aid constant, the relationship between income and federal grants is obscured (20, pp. 475-476).

#### Impact of Federal Aid on State and Local

#### Government Expenditures

Jack Osman (30) hypothesized a dual role for federal aid in its impact on state and local government expenditures: possible stimulation of expenditures on a particular function by aid to (1) that function, and (2) all other functions. For the purposes of his study stimulation was defined as an increase in state and local expenditures on a given function from their own revenues as a result of federal aid to that function.

The finding of a positive relationship between aid to other functions and per capita outlay on a given function may be attributed either to the release of funds (income effect) or to the existence of complementarity between functions, or both (30, p. 371).

In his analysis, Osman (30) attempted to explain per capita general expenditure by state and local governments on individual functions through the use of the following independent variables: per capita income, percent urban population, population density, the rate of population growth, federal aid to the function (if applicable), and all other federal aid. In addition, local public school attendance per 1,000 of population and the percent of students in excess of capacity were considered for total education and for local schools; mean temperature, elevation range, and motor vehicles registered per 1,000 population, for highways; and various measures of age distribution were considered for welfare, and health and hospitals. His regression analysis results are summarized in Table VIII, with the sampling error of the regression coefficient appearing in parentheses below the respective coefficient.

From the first equation we see that for each \$1.00 increase in per capita personal income total general expenditures per capita increased

## TABLE VIII

## REGRESSION EQUATIONS FOR PER CAPITA GENERAL EXPENDITURES BY SELECT FUNCTIONS: 1960

Func (1)	Total General R <sup>2</sup> = 0.789	$T/N = -2.60268 + 0.09858 (Y/N) + 1.93583 (F_T/N) (0.00955) (0.20239)$
(2)	Education: Total R <sup>2</sup> = 0.824	$E_{T}^{/N} = -66.24166 + 0.04106 (Y/N) + 0.21875 (N_{SL}) (0.00502) (0.09000) + 5.11370 (F_{E}^{/N}) + 0.51923 (F_{T-E}^{/N}) (0.82952) (0.09012) + 0.51923 (F_{T-E}^{/N}) $
(3)	Local Schools R <sup>2</sup> = 0.809	$E_{LT}/N = -54.41263 + 0.03682 (Y/N) + 2.70713 (F_E/N) (0.00389) (0.64289) + 0.33439 (F_{T-E}/N) + 0.17965 (N_{SL}) (0.06985) (0.06978)$
(4)	Higher Education $R^2 = 0.677$	$E_{H}^{N} = 3.81511 + 2.59093 (F_{E}^{N}) + 0.14579 (F_{T-E}^{N})$ (0.32709) (0.03453)
(5)	Highways R <sup>2</sup> = 0.830	$R_T/N = 47.09277 + 1.37379 (F_E/N) - 0.29879 (S_2) (0.09660) (0.10877)$
(6)	Public Welfare R <sup>2</sup> = 0.805	$W/N = -18.00123 + 0.21422 (U) + 1.29032 (A_{65}) (0.04198) (0.37340) + 1.37649 (F_W/N) (0.10882)$
(7)	Health and Hospitals R <sup>2</sup> = 0.474	$HH_{T}/N = 7.64708 + 0.00432 (Y/N) - 0.24723 (A_{21}) (0.00167) (0.15858) + 2.08672 (F_{HH}/N) (1.28143) $
(8)	General Control R <sup>2</sup> = 0.682	$GC/N = -2.99096 + 0.00503 (Y/N) + 0.07307 (F_T/N) (0.00078) (0.01478) + 0.04828 (\Delta N/N) (0.01726)$

TABLE VIII (Continued)

(9) Interest  $R^2 = 0.625$ 

 $I/N = -9.13834 + 0.00665 (Y/N) - 0.04577 (F_T/N)$ (0.00091) (0.01609) $+ 0.09516 (S_X)$ (0.03198)

Where:

N = state population

 $T,E_T, \ldots, I$  = expenditure on the indicated function, so that T/N, for example, is per capita total general expenditure

Y/N = state personal income per capita

 $F_T/N$ ,  $F_E/N$ , ...  $F_{NN}/N$  = per capita federal aid to the indicated function

 $F_{T-F}/N$  = per capita federal aid to functions other than education

N<sub>SL</sub> = number of students attending local public schools per 1000 of state population

 $S_{\chi}$  = percent of state and local revenue derived from state sources

U = percent of population living in urban areas

 $A_{65}$  = percent of population 65 years and over

 $A_{21}$  = percent of population below 21 years

AN/N = percent increase in state population: 1950-1960

Source: (30, p. 366).

by nearly \$0.10, while each \$1.00 increase in federal aid per capita was associated with a \$1.94 increase in per capita state and local outlay. "Since the regression coefficient of federal aid exceeds unity (1.94 > 1.00), stimulation is implied" (30, p. 367). Each \$1.00 of federal aid was associated with a \$0.94 increase in outlay from the state and local governments' <u>own</u> revenue sources. In fact, total federal aid per capita stimulated total educational expenditures, total highway expenditures, welfare expenditures, and total health and hospital expenditures. Osman (30) concluded that "federal spending has had the effect of stimulating those functions to which it has been directed, and that the result has not been merely to substitute federal for state and local funds" (30, p. 371).

Looking at the impact of federal aid to other functions, two arguments for the existence of a positive impact were presented: first, federal aid to a given function could release resources for use in other functions, for debt retirement and/or for tax reductions. Secondly, the receipt of federal aid which, in general, will increase outlay for the function to which it is directed, also may lead to increased outlays for complementary functions. The equation for total educational expenditures indicates that each \$1.00 increase in federal aid to all functions other than education was associated with a \$.52 increase in educational expenditures. Each additional \$1.00 of federal aid to functions other than education increased total local school expenditures by \$.33 per capita, thus "indicating that funds were released from other functions to education, or that local school education is a function complementary to other functions, or both" (30, p. 369).

Wallace E. Oates (29) took exception with Osman's procedures and interpretation. He contended that serious econometric bias existed in the estimated coefficients of the aid variables. Since most federal grant programs are of the matching variety, i.e., the amount of aid received depends on the level of spending undertaken, Osman's independent variable (aid received) was a function of his dependent variable (the level of spending on a particular function). In fact,

. . . a major conclusion of his study, the dual effect of grants, is highly suspect, for one could hardly expect a significant stimulative effect on spending for one function if the funds are "leaking away" to other programs (29, p. 220).

#### Federal Expenditures-A 1963 Study

The basic approach of a study by Weidenbaum (47) was to select typical programs within each major category of federal expenditure and to compare their patterns of regional distribution among each other and with that for population and personal income in the United States. The data used were from fiscal year 1963. In the aggregate, the analysis accounted for the bulk of federal expenditures in that year and for representative programs in each major category, such as purchases of goods and services, grants-in-aid, transfer payments, subsidies, and direct government employment. Two measures of relative equality among the expenditure and income series were used: Gini coefficients and single percentage shares.

Federal programs were classified as progressive, proportional, or regressive "depending on their influence on regional income differential" (47, p. 176). The progressive programs were those tending to reduce the inequality in the distribution of personal income among regions.

Those having little or no effect on regional income distribution were labelled proportional, and the regressive were those tending to accentuate inequality in the geographic distribution of income. Results are presented in Table IX.

In the progressive category, there is an array of federal programs, ranging from grants-in-aid to subsidies to transfer payments. All of the civilian government programs analyzed fell in this group, except for NASA procurement and direct federal employment. Farm support payments ranked the highest, indicating they are more oriented to the low-income regions than the other categories of the study. The second ranking progressive program was the then-new aid to education program, which had a built-in anti-poverty orientation.

Over-all, the lowest income regions (at the time of this study the Southeast and the Southwest) received 35 percent of federal civilian expenditures, compared to 30 percent of the population, and 23 percent of total personal income. Conversely, the two highest income regions-the Farm West and the Mideast--received only 30 percent of these federal civilian expenditures, compared to 34 percent of the population and 39 percent of the income. Thus, Weidenbaum (47) concluded that the spatial pattern of distribution of these federal nondefense programs tended to reduce regional income inequality.

Direct wage and salary payments to federal employees was the only "program" in the proportional category. The regressive category consisted of defense and NASA purchases from private industry. The Department of Defense purchases were less regressive. The slightly less regressive over-all position of military purchases "from the inclusion of a large amount of medical, office, ordnance, and similar

#### TABLE IX

## Gini Coefficient Program Progressive -.410 Farm Price Support Payments Aid to Elementary and Secondary Education -.172 Nondefense Composite -.071 Public Assistance -.061 Highway Grants -.048 Corps of Engineers Projects -.046 Veterans Pensions and Compensations -.035 -.028 Reclamation Projects Proportional Government Employees Wages and Salaries +.016 Regressive Defense Procurement +.232 NASA Procurement +.322

### RANKING OF FEDERAL EXPENDITURE PROGRAMS, 1963

Source: (47, p. 175).

supplies provided by more traditional industries" (47, p. 175).

For each of the eight income regions identified by Weidenbaum (47), the federal program from which it received its largest share compared to all other programs is listed in Table X. The program from which a region obtained its smallest share is also listed.

The study indicated, in general, that the low income states tended to receive a larger than proportional share (in relation to a simple per capita distribution) of expenditures for the nondefense public programs, The high income states tended to receive a larger than proportional share of expenditures for defense and space programs,

. . . reflecting the dependence on the high industrialized areas for the design and production of weapon and space systems. Hence, a shift in the federal budget from defense to nondefense activities--assuming no fundamental alteration in the geographic distribution pattern of individual public programs--would tend to narrow income inequality among the various regions of the U. S. Conversely, a shift to defense programs would tend to widen the range of income inequality among regions, at least under present conditions (47, p. 176).

A basic limitation of this analysis was that the data were limited to the geographic distribution of income and federal expenditures and did not directly shed light on questions of income-class distribution. That is, the finding that federal payments for farm subsidies went primarily to low income states would not signify that these funds necessarily go to low income individuals in any significant proportion. However, it would appear that a shift from defense to nondefense government spending might tend to reduce income class inequality because so much of defense spending is utilized for managerial, professional, and highlyskilled employees, dividend recipients, and similar above-average income groups. Much additional research needs to be done along these lines before any findings can be offered with confidence.

## TABLE X

## RANKING OF PROGRAMS IDENTIFIED AS LARGEST AND SMALLEST SHARE RECEIVED BY REGION, 1963

Region	Program in Which it Obtains Largest Share	Program in Which it Obtains Smallest Share
Far West	NASA	Farm Subsidies
Mideast	Defense	Reclamation
New England	Defense	Reclamation
Great Lake	Highways	Reclamation
Plains	Farm Subsidies	Def <b>ens</b> e
Rocky Mountains	Reclamation	Corps of Engineers
Southwest	Reclamation	NASA
Southeast	Education	Reclamation

Source: (47, p. 175).

#### Federal Expenditures-A 1966 Study

The Committee on Government Operations published a report in 1966 in which they examined the regional and state distribution of aggregate flows of federal funds and of selected categories of federal programs in order to determine the relationships between these expenditures and the population and personal income within the states (41). Data for the years 1957, 1960, and 1963 were examined.

Tendencies picked up from the analysis include a strong, direct relationship between federal expenditures and population; states with more people tended to receive more federal expenditures. States with more personal income tended to receive more federal expenditures, also. After allowing for the impact of other federal expenditures, however, it was clear that per capita expenditures for military reserves and civil works, direct federal payments to individuals other than for wages and salaries, and grants to states and localities were inversely related to per capita income. Although richer states tended to receive more federal expenditures in general, and defense expenditures in particular, poorer states tended to receive more per person in aid to individuals, grants to states and localities, and spending for military reserves and civil works.

The Committee concluded:

The generally direct relationship between per capita income and federal expenditures, then, indicate that this spending did not have an equalizing effect. This was particularly true of per capita Defense and NASA procurement and per capita transfer payments . . . Therefore, the overall tendency was for the "richer" States to have greater shares of federal spending (aggregate and per capita) and to "prosper" more than the "poorer" States, with lower levels of per capita income (41, p. 60).

#### Development Policies--A Simulation Analysis

Clark Edwards and Rudolph DePass (8, 9) conducted two studies, one an extension of the other, that dealt with improvement in nonmetropolitan prospects for population, income, and employment. A simulation model of 21 equations was developed, applying data for the metropolitan and nonmetropolitan sectors of the U. S. economy as of 1960 and 1970. Projections were run to 2020, with targets for balanced growth set for 1990. Alternative futures associated with various nonmetropolitan development strategies were assessed.

The seven types of policies considered were limited migration, reduced natural increase of population, labor force expansion, job creation, resource productivity improvement, capital stock accumulation, and expansion of export markets for nonmetropolitan products. This study simulated these activities as being pursued by the federal government with the goal of closing the per capita income gap between the two sectors by 1990. Most of the single strategies simulated attained the target income. "In each instance, however, it was found that pursuing a single strategy led to unwanted side effects" (8, p. 2). In meeting the target income, for example, nonmetropolitan unemployment might rise or the pace of outmigration might accelerate. Strategies to directly inhibit outmigration from a lower income sector were found to further depress the average level of income of that sector.

Examination of the results of the pure strategies suggested that any mixed strategies tried should concentrate on combining elements of labor force participation, job creation, productivity improvement, and capital accumulation while excluding policies related directly to

population growth, migration, and export markets. Perhaps the study's most important finding was that

. . . an isolated strategy pursued by a single agency toward a narrow objective is likely to fail, even though the specific target is met, because of unwanted side effects. Only mixed strategies coordinated among agencies toward balanced objectives are likely to lead to clear-cut nonmetro development (8, p. 1).

#### Summary Classification of Analyses

Robert H. Haveman (14) has identified four general types of analysis that have been used in evaluating the impact of public policies on regional welfare: (1) flow-of-funds impact; (2) benefit and cost impact; (3) output and employment impact (current account)--"open economy" and "closed economy;" and (4) output and employment impact (current and capital account). He has defined a "counsel of perfection" as an ideal toward which future analyses should be aimed. These are summarized in Table XI.

In flow-of-funds analysis a particular program is viewed as transferring funds (command over resources) from one region of a country to another. In addition to whatever empirical problems such a measurement approach encounters, it is but a first step in measuring the full area impact. While a federal program may generate indirect expenditures within regions, stimulate additional investment spending, or induce shifts in capital investment from one region to another, none of these effects are captured by evidence on flow of funds. Such estimates provide no indication of a wide range of other effects which may be induced by a program: labor supply effects, population migration effects, effects on costs or technology, environmental quality effects, educational investment effects, or the behavior responses of state and local governments

## TABLE XI

## SUMMARY CLASSIFICATION OF REGIONAL ANALYSES

	Type of Analysis	Pros	Cons
1)	Flow of Funds	Measures funds transferred from one region to another.	Does not measure: a) costs and benefits; b) labor sup- ply effects; c) migration effects.
2)	Benefit and Cost	Evaluation of direct benefits and direct costs imposed from a federal program.	Ignores indirect multiplier effects. Does not measure: a) dynamic investment spend- ing effects; b) labor supply effects; c) migration effects; d) environmental effects; e) cost reduction effects.
3)	Output and Employment Impact (Current Account)	Estimates direct and indirect demands on industry and occupations in location of project and other areas.	Does not measure: a) induced capital effects; b) impact on industrial costs; c) im- pact on location; d) migra- tion effects; e) impact on labor decisions.
4)	Output and Employment Impact (Current and Capital Account)	Estimates direct and indirect current account impacts on a) regional employment; b) output and income. Estimates induced capital investment effects on a) regional employment; b) out- put and income.	Comparative static framework useddynamic leverage effects not captured. Does not mea- sure a) migration effects; b) demographic effects; c) en- vironmental effects.

(among others) to the program.

The evaluation of the direct benefits and direct costs imposed from a federal program lead to somewhat more comprehensive estimates of regional impact. Evaluation of these effects takes into account the productivity of a public program as well as the income losses imposed on a state or region from the program. The indirect or regional multiplier effects of the program, the dynamic investment spending effects, and the labor supply, migration, environmental, and cost reduction effects of the program are left unmeasured.

In an output and employment impact (current account) study, the direct and indirect effects of a policy on regional output and employment are analyzed. If the regional economy is assumed to be open, the expenditure of federal funds on a regional project is viewed as stimulating an increase in output and employment from industries and occupations in both the region of project location and in other regions. These output requirements in turn generate indirect output and employment demands from industries supplying inputs to the final producing sector. The total of both direct and indirect effects is taken to be the impact on the region in which it is located. If the economy is assumed to be closed, direct and indirect output impacts of the expenditure are estimated using an input-output model. While estimates which have been developed from closed models capture what have been called the regional multiplier effects of a program and, hence, extend the comprehensiveness of the regional evaluation framework, Haveman (14) suggests that they fail to capture other regional effects of the program which other frameworks do seek to measure.

A step beyond estimates based on such open and closed models entails estimation of the project-induced capital investment effects on employment, output and income, in addition to the direct and indirect current account impacts on these variables. The estimation of the models is typically done in a comparative static framework; that is, the dynamic leverage effects which are often discussed as the strategic purpose of regional development programs are not captured by models of this sort. Then, also, as with all of the other types of impact analyses, estimates of the migration, demographic, and environmental effects induced by the project are not included.

The "ideal" analytical framework is described below:

A full evaluation of the welfare effects of a policy measure requires knowledge of the willingness to pay of each citizen for either the benefits of the measure or the avoidance of its costs. These estimates of willingness to pay should capture the present value of future effects as well as current effects and could be grouped by region, income class, or other socio-economic characteristics. Given the stipulation of either regional or individual welfare weights, the relationship of the gains and losses of reallocation from both a national and a regional point of view could be ascertained (14, p. 456).

The gap between the analyses performed and the "ideal" is quite large. Impacts that have not been measured include the discontinuous or strategic dynamic investment impacts of policies or programs and their income generation effects, the effects of policies and programs on regional and national socio-demographic behavior (labor supply, migration, human investment), the impact of policies or programs on industrial location, industrial cost structures, or industrial organization and the income generation effects of each, the impact of policies or programs on broader social and political variables, such as regional environmental quality, public service provision, or the public provision of

infrastructure and the value of these, and the impact of policies or programs on regional income distribution. Another potentially serious defect in existing analyses stems from the fact that typically one program at a time is evaluated, ignoring the interaction between programs and the impacts that may arise from this source.

#### CHAPTER IV

#### A DESCRIPTIVE ANALYSIS OF THE DATA

#### Federal Outlay Data

Data compiled for the Executive Office of the President and published annually as the <u>Federal Outlays</u> series are used extensively in this study (39). The outlay figures are reported separately for all counties by program categories which number over one thousand. They represent the only comprehensive set of data on federal program outlays by geographical area.

Outlays are reported on the basis of obligations of government administered funds, except deposit funds. In the federal government budget accounting system, "obligations" are funds legally set aside to be spent, but not actual expenditures. In some cases the dollar amounts reported in this series for particular programs reflect obligations incurred in the current fiscal year to be spent over a period of several years. However, "most obligations reported as current fiscal year outlays accurately represent the level of federal spending during that year" (39, p. 2).

In some instances feedback on the final geographic distribution is not sufficiently timely for the agencies to meet their reporting deadlines. This may happen where the outlays pass through state governments or some other intermediaries, such as prime contractors, before reaching

#### their ultimate recipients.

A timely and economically feasible means of tracking these outlays to the final recipient has not been developed. In such cases, the federal agency involved has used a statistical proration technique which they believe most nearly approximates the probable distribution of the funds on a geographic basis (39, p. 2).

There were 25 separate proration and allocation methods used in the 1975 data. Some of these were: allocation equally to counties within a redevelopment district (e.g., Appalachia), allocation to the location of the state agency or prime contractor's main office, allocation within the state to counties on the basis of the proportion of the state's population in the given county, proration on the basis of the fraction of the state 's special group population in a county (e.g., veterans), proration to state and county by size of geographic area, or reported in the county where the capital city is located.

Some counties receive larger shares of funds than others simply because they contain public institutions--state government facilities, universities, research centers--which are recipients of large amounts of federal monies. The "county" encompassing the District of Columbia, for example, receives the largest number of federal dollars for agricultural and natural resource research largely because the United States Department of Agriculture is located there. In this study, the District of Columbia was excluded to avoid any bias its presence might cause.

The outlays are likely to report the initial direct federal payment to the state administering agency or prime contractor. There is a large probability, however, that much of the money will be transferred to another location before actually being spent. Locus of impact will not totally coincide with locus of expenditure, as often assumed in economic analyses, but it may be hypothesized that first incidence results of the expenditures are the most significant.

Additional points that deserve mention include:

 outlays are reported <u>only</u> for the Executive Branch of the federal government;

(2) reporting is incomplete at times for security purposes;

(3) outlays for insured and guaranteed loan programs include the face value of the loans rather than the cost of the program's operation; and

(4) information about the activities of certain agencies, boards, and commissions will be found in the report of the agency to which the funds were transferred, or which may have performed the accounting rather than the funding.

Federal spending has been increasing since 1970, consistent with the trends shown in the historical data of Chapter II. Table XII traces government spending from 1970 through 1975 for each of the 48 states of the continental United States. (Alaska and Hawaii have been excluded from this study due to inconsistencies in their "county" designations across data sources.) In nominal terms spending increased 65 percent from 1970 to 1975. Considering inflation would make the real increase considerably less.

California and New York led all states in money received from the federal government. Delaware, Vermont, and Wyoming consistently received the least. California received 11.8 percent of total outlays in 1975 and New York received 11.9 percent, while Delaware, Vermont, and Wyoming each received less than one percent. Oklahoma's \$4.05 billion represented only 1.3 percent of the 1975 total.

The outlays are reported for over 70 agencies (Appendix Table XXXVII)

## TABLE XII

State	1970         1971         1972         1973         1974           (1,000,000         dollars)           2,974.6         3,233.7         3,489.6         3,720.9         4,364.9           1,830.6         1,993.6         2,320.1         2,621.8         3,002.4           1,564.1         1,695.8         1,827.5         2,041.5         2,338.5           22,391.3         2,629.5         2,938.6         3,448.2         3,789.9           3,115.9         3,153.0         3,443.2         3,584.8         5,568.8           381.8         437.5         475.6         572.9         703.0           5,774.1         6,401.0         7,574.4         8,381.2         9,469.4           4,271.8         4,524.9         4,780.2         5,225.8         5,579.3           839.2         767.3         826.8         925.7         966.9           7,730.8         8,060.4         9,030.4         1,0459.0         12,094.1           3,557.9         3,782.8         4,094.4         4,499.8         4,912.2           2,247.3         2,351.4         2,543.9         2,771.6         2,865.8           2,348.2         2,813.0         2,981.0         3,440.7         3,961.5 <th>1975</th>	1975				
		(1,000,0	00 dollars)			
Alabama	2,974.6	3,233.7	3,489.6		4,364.9	5,070.8
Arizona	1,830.6	1,993.6	2,320.1	2,621.8	3,002.4	3,710.5
Arkansas	1,564.1	1,695.8	1,827.5		2,338.5	2,627.9
California		23,453.1	25,616.5	28,417.9	31.380.2	36,781.8
Colorado	2,391.3	2,629.5	2,938.6	3,448.2		4,291.7
Connecticut	3,115.9	3,153.0	3,443.2			5,703.9
Delaware	381.8	437.5	475.6	572.9	•	685.4
Florida	5.774.1	6.401.0	7.574.4	8.381.2		11,732.4
Georgia			•			7,048.9
Idaho		•			•	1,140.9
Illinois						14,365.8
Indiana			-		•	5,762.6
Iowa	•	•		•	•	2,958.8
Kansas				•		3,290.6
Kentucky					-	4,648.9
Louisiana	•	•				4,799,7
Maine	•					1,319.3
Maryland						8,015.6
Massachusetts	•					8,723.1
Michigan		•				9,661.9
Minnesota	•	-	•	•		4,672.7
Mississippi		•	•	•	•	3,830.7
Missouri	•				-	7,358.9
Montana	· · ·	-	•	•		1,163.9
Nebraska						1,925.0
Nevada		•		•		933.1
New Hampshire						1,175.8
New Jersey						11,603.4
New Mexico	•		•	•		2,310.3
New York	•		•	•		36,870.9
North Carolina	•	•	•	•	•	6,235.3
North Dakota	•	•			•	1,130.9
Ohio	•			•	•	11,345.8
Oklahoma						4,050.7
Oregon	•		•	• .		
Pennsylvania	•		•			3,015.2
Rhode Island		•	•			15,181.6
South Carolina						
South Dakota	· · · · · · · · · · · · · · · · · · ·			•	-	3,556.5
						984.8
Tennessee	-	•			•	5,565.2
Texas	•	•			•	16,208.
Utah						1,788.9
Vermont						659.0
Virginia						9,100.4
Washington		•		•	•	7,106.9
West Virginia	-	•		•		2,423.
Wisconsin			•			4,712.
Wyoming	326.8	364.5	403.9	613.3	491.6	604.8
TOTAL	187,591.3	198,832.5	214,858.4	242,550.0	269,983.0	309,140.

# FEDERAL OUTLAYS BY STATE, CONTINENTAL UNITED STATES 1970-1975

under 84 function names (Appendix Table XXXVIII). For the purposes of this study those functions were aggregated into 15 categories. These categories were selected to delineate relatively homogeneous categories of spending for analyzing impacts on rural development goals. The expenditure categories are:

(1) farm income stabilization;

(2) rural housing and public facilities;

(3) agricultural land and water resources;

(4) agricultural research (including natural resources);

(5) pollution control;

(6) business advancement and regulation;

(7) area and regional development;

(8) community development (including community planning and management plus urban community development revenue sharing);

(9) housing (including low and moderate income housing aids and maintenance of the housing mortgage market);

(10) health (including development of health resources, providing or financing medical services, and the prevention and control of health problems);

(11) income security (including retirement and social insurance,public assistance, and social and individual services);

(12) education (including vocational education and manpower training);

(13) defense and space;

(14) transportation (including ground, air, and water transportation); and

(15) general government (including general government, interest,

Postal Service, international affairs and finance, general revenue sharing, and undistributed intra-budgetary transactions).

The breakdown for the 1975 fiscal year is presented in Table XIII. Income security made up 38 percent of total spending for that year. Defense and space spending was the next largest category, making up 26 percent of the total. Housing was the smallest category with .03 percent of the total.

Regional summaries for the 15 categories are also presented in Table XIII. These regions are depicted in Figure 3. The southern region received the most money from the federal government in 1975, \$95.6 billion. The northeastern region fell into second place, followed by the northcentral and western regions.

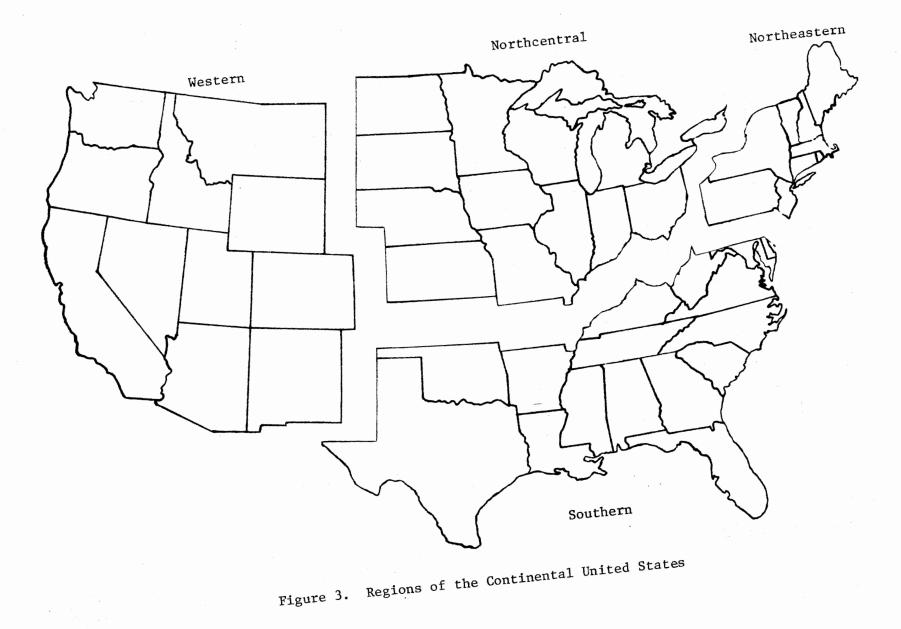
The breakdown of outlays for metropolitan and nonmetropolitan counties is illustrated in Table XIV. Summarizing briefly, metropolitan counties received \$238.7 billion from the federal government in fiscal 1975 while the nonmetropolitan counties received \$70.5 billion. Within these broad categories, distinctions by county population and contiguity to a standard metropolitan statistical area (SMSA) have been utilized to identify nine sub-groups (16):

- (a) Metropolitan Counties
  - large--county of a metropolitan area with population of 1,000,000 or more;
  - (2) medium--county of a metropolitan area of 250,000 to999,999 population;
  - (3) lesser--county of a metropolitan area of 50,000 to249,999 population;

#### TABLE XIII

## FEDERAL SPENDING, BY SPECIFIC CATEGORIES, FOR REGIONS OF THE CONTINENTAL UNITED STATES, FISCAL YEAR 1975

		•	Region			
Expenditure Cateogry	Continental	Northeastern	Northcentral	Southern	Western	
	USA	USA	USA	USA 1,085.1 226.7 191.3 2,137.3 1,044.4 539.9 360.8 813.0 8.5 5,730.2 37,430.4 3,387.9 29,378.5 4,196.9 9,084.2 95,615.1	USA	
		(1,0	00,000 dollars)	)		
Farm Income Stabilization	2,919.7	176.7	1,163.1	1,085.1	494.8	
Rural Housing and Public Facilities	454.1	48.1	121.4	226.7	57.9	
Agricultural Land and Water	453.8	32.9	146.2	191.3	83.4	
Agricultural Research	6,285.5	782.0	1,018.7	2,137.3	2,347.5	
Pollution Control	4,524.1	1.307.3	1,472.8	1,044.4	699.6	
Business Advancement and Regulation	1,210.6	238.8	189.4	539.9	242.5	
Area/Regional Development	879.3	112.7	129.8	360.8	276.0	
Community Development	2,805.7	873.2	675.4	813.0	444.1	
Housing	101.2	\$6.0	63.2	8.5	\$23.5	
Health	20,469.6	5,312.0	5,905.2	5,730.2	3,522.2	
Income Security	117,587.3	29,767.7	30,029.5	37,430.4	20,359.7	
Education	11,400.2	2,775.8	2,755.0	3,387.9	2,481.5	
Defense and Space	80,431.3	15,392.5	12,014.7	29,378.5	23,645.6	
Transportation	11,761.8	2,343.4	2,744.3	4,196.9	2,477.2	
General Government	47,870.8	23,352.5	9,741.4	9,084.2	5,692.7	
TOTAL FEDERAL EXPENDITURES	309,155.0	82,521.6	68,170.1	95,615.1	62,848.2	
POPULATION, 1975 (million persons)	211.1	49.4	57.7	67.4	36.6	



### TABLE XIV

#### FEDERAL SPENDING, BY SPECIFIC CATEGORIES, FOR COUNTY SIZE-CONTIGUOUS GROUPINGS OF THE CONTINENTAL UNITED STATES, FISCAL YEAR 1975

and the second				Cou	ty Size-Cont:	lguity Grou	ping		
	Y	Nonmetropolitan							
		Metropolitan			anized	Contraction to a first or to a second second	Irbanized		Populated
Expenditure Category	Large	Medium	Lesser	Adjacent	Not Adjacent	Adjacent	Not Adjacent	Adjacent	Not Adjacent
					(1,000,000	dollars)	-	<u></u>	
Farm Income Stabilization	654.3	388.0	229.5	204.4	203.7	424.1	486.3	100.1	229.3
Rural Housing and Public Facilities	32.8	56.2	31.7	48.3	24.7	95.0	89.2	19.7	56.5
Agricultural Land and Water	31.2	53.2	42.5	34.5	32.4	75.5	101.2	21.4	61.9
Agricultural Research	2,215.4	1,219.2	573.8	427.8	430.5	338.9	718.0	70.5	291.5
Pollution Control	2,090.9	1,250.0	418.8	391.9	92.4	103.0	135.8	12.3	29.1
Business Advancement and Regulation	705.7	241.2	90.3	59.8	36.8	29.4	30.2	4.2	12.8
Area/Regional Development	90.9	147.6	74.0	78.4	96.6	102.2	149.5	18.0	121.9
Community Development	1,332.7	788 <b>.8</b>	297.3	130.7	98.6	61.9	83.8	3.4	8.5
lousing	73.9	23.1	4.0	1	<u>a</u> /	<u>a</u> /	<u>a</u> /	0.0	0.0
Health	10,571.6	3,921.0	1,477.8	1,150.4	568.1	1,078.7	1,108.3	187.2	406.5
Income Security	48,969.6	25,820.9	10,215.9	8,043.7	4,258.9	7,765.6	8,329.8	1,457.1	2,725.9
Education	4,454.4	3,475.6	1,220.7	762.5	382.3	371.2	442.5	75.6	215.4
Defense and Space	37,808.1	20,088.3	9,345.3	5,520.7	4,296.9	1,468.9	1,323.9	323.2	255.9
<b>Trans</b> portation	4,755.0	2,413.8	1,181.0	535.7	496.0	787.7	974.5	211.7	406.5
General Government	26,026.8	10,979.1	2,792.4	2,559.0	1,037.1	1,866.1	1,732.5	281.7	596.2
TOTAL FEDERAL EXPENDITURES	139,813.3	70,866.0	27,995.0	19,947.9	12,055.0	14,568.2	15,705.5	2,786.1	5,417.9
POPULATION (million persons)	85.6	48.3	18.7	15.0	8.0	14.2	14.2	2.5	4.6

 $\frac{a}{a}$  Amount too small to round to one-tenth of a unit.

- (b) Nonmetropolitan Counties
  - urbanized, adjacent to an SMSA--county contiguous to an SMSA and having 20,000 or more urban residents (residents of a place or township, incorporated or unincorporated, of 2,500 or more population);
  - (2) urbanized, not adjacent to an SMSA--county not contiguous to an SMSA and having 20,000 or more urban residents;
  - (3) less urbanized, adjacent to an SMSA--county contiguous to an SMSA with less than 20,000 but 2,500 or more urban residents;
  - (4) less urbanized, not adjacent to an SMSA--county not contiguous to an SMSA and having less than 20,000 but 2,500 or more urban residents;
  - (5) thinly populated, adjacent to an SMSA--county having less than 2,500 urban residents and contiguous to an SMSA; and
  - (6) thinly populated, not adjacent to an SMSA--county not contiguous to an SMSA and having less than 2,500 urban residents.

In terms of total federal spending, the metropolitan counties, in order of their population, received the largest amounts. Within the nonmetropolitan grouping, the urbanized and adjacent to an SMSA category received the largest amount, almost \$20 billion. Ranking second was the less urbanized and not adjacent to an SMSA grouping with almost \$16 billion. The smallest dollar amount went to the thinly populated, adjacent to an SMSA category with approximately \$3 billion. For every county size-contiguity grouping except one, the largest category of federal spending was for income security. That exception was the urbanized, not adjacent to an SMSA category where defense and space spending was slightly larger than spending for income security. It is of interest to note that farm income stabilization spending is largest in the large metropolitan group, with less urbanized nonmetropolitan counties not far behind.

Perhaps a more realistic comparison can be made by examining per capita outlays of the federal government. Table XV presents per capita spending for the four regions of the continental United States presented above. The western region received more on a per capita total outlays basis than any other region. The northeast was second, followed by the southern and northcentral regions. In every region except the west, income security expenditures per capita were the largest. In the western region, defense and space spending was almost \$100.00 per capita larger. Agricultural research spending per capita was largest in the western region.

Looking at the metropolitan-nonmetropolitan breakdown in per capita terms, metropolitan residents received \$1,564.22 per capita versus \$1,205.13 per capita for nonmetropolitan residents. Table XVI presents per capita spending for the above-defined county size-contiguity groupings. The large metropolitan counties fare the best. The urbanized, not adjacent to an SMSA counties received the second largest amount on a per capita basis, followed by the lesser metropolitan and medium metropolitan counties. The less urbanized, adjacent to an SMSA counties received the smallest per capita total. Income security spending per capita was the largest category of federal spending for each grouping

## TABLE XV

#### PER CAPITA FEDERAL SPENDING, BY SPECIFIC CATEGORIES, FOR REGIONS OF THE CONTINENTAL UNITED STATES, FISCAL YEAR 1975

USA	Northcentral USA dollars per c	16.10 3.36 2.84 31.71 15.50 8.01 5.35 12.06 .13 85.02 555.35 50.26 435.88 62.27 134.78 1,418.62	Western USA
3.58	dollars per c	apita)	
		-	
.97	20.16	16.10	13.52
	2.10	3.36	1.58
.66	2.53	2.84	2.28
15.83	17.66	31.71	64.14
26.46	25.52	15.50	19.11
4.83	3.28	8.01	6.62
2.28	2.25	5.35	7.54
17.68	11.70	12.06	12.13
.12	1.10	.13	.64
07.53	102.34	85.02	96.23
02.58	520.44	555.35	556.28
56.19	47.75	50.26	67.80
11.59	208.23	435.88	646.05
47.44	47.56	62.27	67.68
72.72	168.83	134.78	155.54
70 46			1,717.14 411
	472.72 670.46 213	670.46 1,181.45	670.46 1,181.45 1,418.62

## TABLE XVI

## PER CAPITA FEDERAL SPENDING, BY SPECIFIC CATEGORIES, FOR COUNTY SIZE-CONTIGUITY GROUPINGS OF THE CONTINENTAL UNITED STATES, FISCAL YEAR 1975

	County Size-Contiguity Grouping								
	Metropolitan Nonmetropolitan								
Expenditure Category					anized		Urbanized		Populated
Expenditure category	Large	Medium	Lesser	Adjacent	Not Adjacent	Adjacent	Not Adjacent	Adjacent	Not Adjacen
					(dollars per	capita)			
Farm Income Stabilization per capita	7.64	8.03	12.27	13.63	25.46	29.87	34.25	40.04	49.85
Rural Housing and Public Facilities per capita	.38	1.16	1.70	3.22	3.09	6.69	6.28	7.88	12.28
Agricultural Land and Water per capita	.36	1.10	2.27	2.30	4.05	5.32	7.13	8.56	13.46
gricultural Research per capita	25.88	25.24	30.68	28.52	53.81	23.87	50.56	28.20	63.37
Collution Control per capita	24.43	25.88	22.40	26.13	11.55	7.25	9.56	4.92	6.33
usiness Advancement and Regulation per capita	8.24	4.99	4.83	3.99	4.60	2.07	2.13	1.68	2.78
Area/Regional Development per capita	1.06	3.06	3.96	5.23	12.08	7.20	10.53	7.20	26.50
Community Development per capita	15.57	16.33	15.90	8.71	12.32	4.36	5.90	1.36	1.85
busing per capita	.86	.48	.21	.01	· <u>a</u> /	<u>a</u> /	<u>a</u> /	0.00	0.00
ealth per capita	123.50	81.18	79.03	76.69	71.01	75.96	78.05	74.88	88.37
acome Security per capita	572.07	534.59	546.30	536.25	532.36	546.87	586.60	582.84	592.59
Mucation per capita	52.03	71.96	65.28	50.83	47.79	26.14	31.16	30.24	46.83
efense and Space per capita	441.68	415.91	499.75	368.05	537.11	103.44	93.23	129.28	55.63
Transportation per capita	55.55	49.98	63.16	35-71	62.00	55.47	68.63	84.68	88.37
Semeral Government per capita	304.05	227.31	149.33	170.60	129.64	131.42	122.01	112.68	129.61
TOTAL FEDERAL EXPENDITURES PER CAPITA	1,633.30	1,467.20	1,497.07	1,329.87	1,506.87	1,025.93	1,106.02	1,114.44	1,177.82
NUMBER OF COUNTIES	169	257	178	191	135	564	714	245	611

except the urbanized, not adjacent group where defense and space spending per capita was nearly \$5.00 per capita larger. Farm income stabilization spending was largest in the thinly populated, not adjacent nonmetropolitan county grouping with \$49.85 per capita. This spending decreased as county population increased.

#### Human Resource Profile Data

Data from the 1970 Census of Population, extracted and summarized into the "Human Resource Profile" tape, were utilized in this study to correct for socio-demographic differences that might exist between counties. Although the data are from 1970 and some changes in the characteristics of the population are almost certain to have taken place by 1975, this was the only source of such data at the county level available for use.

Table XVII presents a regional summary of key variables for the 3,064 counties constituting the continental United States (minus the District of Columbia). In the continental United States about 73 percent of the residents were classified as urban in 1970. In each region except the south, the urban population made up at least 70 percent of the total population. The racial make up of the population in 1970 was 88 percent white, 11 percent black, and less than one-half of one percent Indian.

The "dependent population" in 1970--those under eighteen years of age and those 65 years of age and older--totaled 83.2 million. Among the regions, the southern had the largest dependent population, 27.7 million, followed by the northcentral with 25.6 million. The northeastern region had the third largest total with 21.3 million and the

#### TABLE XVII

## CHARACTERISTICS OF THE POPULATION FOR REGIONS OF THE CONTINENTAL UNITED STATES

	Region								
Characteristic	Continental USA	Northeastern USA	Northcentral USA	Southern USA	Western USA				
Total Population, 1970 (millions)	201.3	49.0	56.6	62.0	33.7				
Urban-Rural Breakdown, 1970									
% Urban	73.4	80.4	71.6	64.2	83.4				
% Rural	26.6	19.6	28.4	35.8	16.6				
Racial Breakdown, 1970									
% White	87.8	90.4	91.2	80.8	91.4				
% Black	11.0	8.8	8.1	18.5	5.0				
% Indian	. 4	1.0	. 4	.3	1.2				
Dependent Population, 1970									
Under 18 (millions)	69.3	16.1	19.9	21.7	11.6				
65 and over (millions)	13.9	5.2	5.7	6.0	3.0				
Educational Attainment of Adults		·							
Attended High School (millions)	66.4	17.0	19.0	18.4	12.0				
College Graduates (millions)	11.6	3.1	2.9	3.2	2.4				
Poverty Count, 1970									
Total (millions)	27.0	4.8	6.0	12.3	3.9				
Percent of Population (%)	13.4	9.8	10.6	19.8	11.6				
Number Unemployed, 1970	3,557,284	789,974	982,344	942,676	842,290				

western region had the smallest dependent population with 14.6 million.

The educational attainment of the adult population (those 26 years of age and older), summarized in Table XVII, indicates that 66 million adults in the continental United States had attended some years of high school while 11.6 million were college graduates as of 1970. The southern region had the largest number of college graduates, 3.2 million, but the western region had the largest percentage of college graduates, 7.1 percent.

In 1970, 27 million Americans in the continental United States lived in poverty. That amounted to 13.4 percent of the total population. Among the regions, the southern had the largest number in poverty, 12.3 million, and the largest incidence of poverty, 19.8 percent. The northeastern region had the smallest number, 4.8 million, and the smallest percentage, 9.8 percent, of population in poverty.

Of the 1970 population 14 years of age and older, 3.6 million were unemployed in the continental United States. Among the regions, the northcentral had the largest number of unemployed while the north**ga**stern had the smallest.

These same characteristics are summarized for the above-defined county size-contiguity groupings of counties of the continental United States in Table XVIII. As expected, urban population percentage decreased from metropolitan to nonmetropolitan groupings. In all groupings at least 85 percent of the population was white.

For all county size-contiguity groupings the dependent population made up at least 43 percent of the total population in 1970. The largest deviation from this figure was for the nonmetropolitan, thinly populated,

#### TABLE XVIII

CHARACTERISTICS OF THE POPULATION FOR COUNTY SIZE-CONTIGUITY GROUPINGS OF THE CONTINENTAL UNITED STATES

		<u>.</u>		County Si	ze-Contigu	ity Groupin	g		
				Nonmetropolitan					
	Met	ropolitan	L	Urba	Urbanized		banized	Thinly P	opulated
Characteristic	Large	Medium	Lesser	Adjacent	Not Adjacent	Adjacent	Not Adjacent	Adjacent	Not Adjacent
Total Population, 1970 (millions)	83.7	45.4	17.3	14.0	7.5	13.3	13.5	2.3	4.3
Urban-Rural Breakdown, 1970									
% Urban	92.2	80.0	72.2	52.8	60.0	33.8	39.2	.8	.1
<b>%</b> Rural	7.8	20.0	27.8	47.2	40.0	66.2	60.8	99.2	99.1
Racial Breakdown, 1970									
% White	85.8	89.2	89.6	91-4	89.3	88.0	88.9	84.7	90.0
% Black	12.7	10.1	9.8	7.1	10.7	11.3	9.6	14.4	7.9
% Indian	.2	.2	.2	.6	.6	.7	.7	.8	1.9
Dependent Population, 1970							•		
Under 18 (millions)	28.2	15.9	6.0	4.8	2.6	4.7	4.7	.8	1.5
65 and Over (million)	7.9	4.1	1.6	1.4	.7	1.6	1.7	.3	.6
Educational Attainment of Adults									
Attended High School (millions)	29.0	15.1	5.6	4.5	2.3	4.1	4.0	.6	1.2
College Graduates (millions)	5.8	2.6	1.0	.7	.4	.4	.5	.1	.1
Poverty County, 1970									
Total (millions)	8.2	5.4	2.5	2.0	1.3	2.7	3.0	.6	1.6
Percent of Population (%)	9.8	11.9	14.4	14.3	. 17.3	20.3	22.2	26.1	37.2
Number Unemployed, 1970	1,510,890	765,284	310,992	243,301	146,014	223,227	245,482	39,395	72,699

not adjacent counties where 48.8 percent of their population was dependent.

The largest percentage of college graduates was in the large metropolitan counties where 6.9 percent of the adult population had graduated from college in 1970. The smallest percentage, 2.3 percent, was in the thinly populated, not adjacent, nonmetropolitan counties. In all groupings at least 25 percent of the adult population had attended high school.

Large metropolitan counties had the largest number of people living in poverty in 1970, 8.2 million, but the smallest percentage of total population in poverty, 9.8 percent. Almost two million people lived in poverty in the thinly populated, not adjacent nonmetropolitan grouping, or 37.2 percent of their total population.

In the metropolitan counties in 1970, over 2.5 million people 14 years of age and over were unemployed. Less than one million were unemployed in the nonmetropolitan counties. Among the metropolitan categories, the large grouping had slightly over 1.5 million unemployed. Among the nonmetropolitan counties, the largest number of unemployed people was in the less urbanized, not adjacent grouping, with 245,482.

#### Other Data Utilized

#### Local Area Personal Income

Personal income, as defined by the Bureau of Economic Analysis (BEA) of the United States Department of Commerce, is the current income of residents of an area from all sources (44). It is measured after deduction of personal contributions to Social Security, government retirement, and other personal taxes. It includes income received from

business, federal, state, and local governments, households, institutions, and foreign governments.

For the measurement of personal income on a regional basis, BEA assigns the income flows to the state, county or SMSA in which the individual resides. However, BEA also presents labor and entrepreneurial income in industrial detail by place of work since the builk of labor and proprietor's income is reported by industry at the point of disbursement (establishment location). In the contract construction industry, point of disbursement may or may not be the actual work site. Therefore, the wage and salary estimates for the construction industry do not necessarily reflect the county of work. This is the only industry where this distinction is of importance. Income is then adjusted to a placeof-residence basis at an all-industry level. A more precise residence adjustment may be achieved by computing adjustment factors for each major industry group, thus reflecting industrial differentials in commuting flows. The information needed to effect a detailed industry-by-industry adjustment, however, is not available.

The bulk of the source materials used to prepare the estimates is taken from the administrative records of federal and state government programs, with the remainder of the data coming from the various censuses and from nongovernmental sources. Several of the more important sources of administrative record information include data generated as the byproduct of the state unemployment programs of the Bureau of Labor Statistics, the insurance programs of the Social Security Administration, and the federal tax program of the Treasury Department. Two of the more important censuses utilized are the Censuses of Agriculture and Population. The data obtained from these sources yield more than 90 percent of the data needed for the preparation of state and county income estimates. The use of administrative records is both reliable and economical because the data are usually subject to internal review by the agency administering the program, and it costs much less to use data collected by other agencies for other purposes than to conduct regional surveys.

Table XIX presents the results of the BEA's estimation for the United States for 1975. Total personal income by place of residence was estimated to be \$1,257,535 million, or \$5,903 per capita.

#### Contract Construction Industry Income

In estimating total personal income by place of residence, the Bureau of Economic Analysis disaggregates the total by industry type. In this study these estimates for the contract construction industry are used to proxy the level of private investment at the county level. Table XX presents a summary of this income for the continental United States and its four regions as delineated above. Income in the continental United States for this industry totaled \$50,732.30 million, or \$240.32 per capita.

The contract construction industry was quite active in the southern region in 1975, based on total dollars of income for that industry. The northcentral region ranked second in terms of total dollars, followed by the northeastern and western regions, respectively. Per capita income reorders the regions somewhat. The western region's contract construction industry income was \$268.03 per capita followed by the southern region with \$248.32 per capita. The northcentral region was third in this ordering followed by the northeastern region.

# TABLE XIX

# PERSONAL INCOME BY MAJOR SOURCES FOR THE UNITED STATES, 1975

Total Labor and Proprietors' Income by Place of Work (1,	000,000 \$)
Ву Туре	
Wage and Salary Disbursements	799,620
Other Labor Income	58,813
Proprietors' Income	92,585
Farm	28,618
Nonfarm	63,967
By Industry	
Farm	33 <b>,</b> 878
Nonfarm	917,140
Private	743,816
Manufacturing	243,271
Mining	13,377
Contract Construction	53,835
Wholesale and Retail Trade	159,347
Finance, Insurance and Real Estate	50,372
Transportation, Commerce and Public	,
Utilities	68,294
Services	152,137
Other Industries	3,183
Government	173,324
Federal, Civilian	42,248
Federal, Military	20,400
State and Local	110,676
blate and notal	110,070
Derivation of Personal Income by Place of Residence	
Total Labor and Proprietors' Income by Place of Work Less: Personal Contributions for Social Insurance	951,018
by Place of Work	49,914
Net Labor and Proprietors' Income by Place of Work Plus: Residence Adjustment	901,104
Net Labor and Proprietors' Income by Place of Residence	901,104
Plus: Dividends, Interest, and Rent	182,653
Plus: Transfer Payments	173,778
Personal Income by Place of Residence	1,257,535
Per Capita Income (dollars)	5,903

Source: (44).

### TABLE XX

Contract Construction Industry Income	Continental USA	North- eastern USA	North- central USA	Southern USA	Western USA
			(dollars)		<b>4</b>
Total (millions)	50,732.30	10,748.70	13,437.20	16,736.60	9,809.30
Per Capita	240.32	217.58	232.88	248.32	268.03

### CONTRACT CONSTRUCTION INDUSTRY INCOME FOR REGIONS OF THE CONTINENTAL UNITED STATES, 1975

Table XXI presents the breakdown of construction income by the county size-contiguity groupings defined above. The metropolitan counties accounted for 80 percent of this income, \$40,709.1 million. The thinly populated, adjacent to an SMSA counties received the smallest amount of this income, \$343.9 million.

On a per capita basis, each of the metropolitan groupings received more income than the continental United States average. All nonmetropolitan counties received less than \$200 per capita except those in the urbanized, not adjacent to an SMSA grouping.

#### Census of Governments Variables

Every five years the Census Bureau publishes data on both state and local government finances (42). The report is based primarily on data from surveys and from mail canvassing of both levels of government. Effort is made to see that this reported data are complete and internally consistent.

## TABLE XXI

### Contract Construction Industry Income County Size-Total Per Capita Contiguity Grouping (1,000,000 dollars) (dollars) Metropolitan 23,360.3 272.90 Large Medium 12,746.9 263.91 4,601.9 246.09 Lesser Nonmetropolitan Urbanized 2,818.0 187.87 Adjacent 1,827.3 228.41 Not Adjacent Less Urbanized 2,157.5 151.95 Adjacent Not Adjacent 2,299.3 161.92 Thinly Populated Adjacent 343.9 137.56 577.1 125.46 Not Adjacent

## CONTRACT CONSTRUCTION INDUSTRY INCOME FOR COUNTY SIZE-CONTIGUITY GROUPINGS OF THE CONTINENTAL UNITED STATES, 1975

The data on the sources of revenue and expenditures of state and local governments are of special interest to this study. Table XXII presents a listing of the sources of revenue for two reporting years, 1966-67 and 1971-72. As might be expected, the largest single source of revenue for all levels of government was taxes. Indeed, they made up 68.8 percent of the total governmental revenue in 1971-72. Figure 4 shows the breakdown of tax revenue by type of tax and level of government for that fiscal year. The largest source of revenue for the federal government was the individual income tax followed by corporate income taxes. The largest source of revenue for state governments was the sales and gross receipts taxes and the largest source at the local level was the property tax.

Public spending for general government purposes totaled \$323.1 billion in fiscal 1971-72, or 49.0 percent more than five years before when it totaled \$216.9 billion. Table XXIII presents a summary comparison of 1966-67 and 1971-72 amounts. National defense and international relations was the largest functional category for both fiscal years reported although education spending grew during the five-year time period to almost equal defense spending by 1971-72. Figure 5 depicts the breakdown of this general expenditure by level of government for all categories except national defense and international relations.

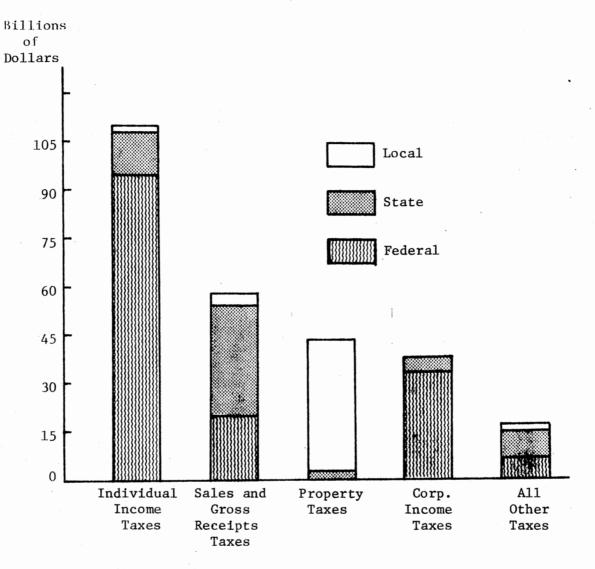
State and local government expenditures, both total and per capita, are summarized for the continental United States and its four above-defined regions in Table XXIV. The total, \$105 billion, is divided among the regions so that the northeastern state and local governments spent the largest amount while the western spent the smallest. On a per capita basis the northeastern region again spent the largest amount while the southern region spent the smallest amount.

## TABLE XXII

## SOURCES OF REVENUE FOR THE FEDERAL GOVERNMENT AND FOR STATE AND LOCAL GOVERNMENTS, 1971-72

Source of Revenue	Amou	Amount		
	1971-72	1966-67		
	(1,000,000,	000 dollars)		
Total Governmental Revenue	382.8	252.6		
Federal Sources	223.4	161.4		
State and Local Sources	159.5	91.2		
General Revenue	308.3	206.7		
Taxes	263.3	176.1		
Income	146.5	103.5		
Sales and Gross Receipts	57.6	36.3		
Property	42.9	26.0		
All Other	16.3	10.2		
Charges and Miscellaneous General Revenue	45.0	30.6		
Current Charges	31.4	21.1		
All Other	13.6	9.5		
Utility and Liquor Stores Revenue	9.8	6.9		
Insurance Trust Revenue	64.7	39.0		

Source: (42, p. 2).



Source: (42, p. 18).

Figure 4. Tax Revenue by Type of Tax and Level of Government: 1971-72

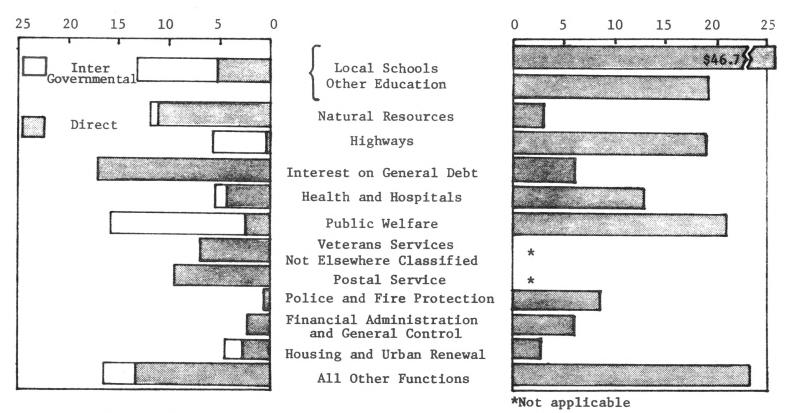
## TABLE XXIII

## GENERAL EXPENDITURE BY GOVERNMENTAL LEVEL AND BY FUNCTIONAL CATEGORIES, 1971-72

Expenditure Category	Amount		
	1971-72	1966-67	
	(1,000,000,000	dollars	
Total General Expenditure <sup>4</sup>	323.1	216.9	
By Level of Government:			
Federal Government	188.1	138.6	
Direct General Expenditure	154.5	123.5	
Intergovernmental Expenditure	33.6	15.0	
State and Local Governments	168.5	93.4	
By Function:			
National Defense and International Relations	79.3	74.6	
All Other Functions	243.8	142.3	
Education	70.9	40.2	
Interest on General Debt	23.1	13.4	
Highways	19.5	14.0	
Health and Hospitals	17.2	9.5	
Natural Resources	14.2	10.1	
Postal Service	9.4	6.2	
All Other	89.5	48.8	

Source: (42, p. 5).

 $\underline{a}'_{Net}$  of intergovernmental expenditure, to avoid duplication.



Source: (42, p. 18).

Figure 5. General Expenditure of the Federal Government and of State and Local Governments, Other Than for National Defense and International Relations, by Function: 1971-72

# TABLE XXIV

### SELECTED CENSUS OF GOVERNMENTS VARIABLES FOR REGIONS OF THE CONTINENTAL UNITED STATES

			Region		
Census of Governments Variables	Continental USA	Northeastern USA	Northcentral USA	Southern USA	Western USA
		(	dollars)	an da ang an ang an ang an ang an ang an ang an ang ang	
State and Local Government Expenditures, 1971-1972					
Total (millions)	105,199.9	32,719.6	27,503.5	23,900.5	21,076.3
Per Capita	498.34	662.34	476.66	354.61	575.86
Taxes, 1971-1972 <sup>4</sup>					
Total (millions)	49,093.0	15,961.0	13,868.0	8,946.0	10,318.0
Per Capita	232.56	323.10	240.35	132.73	281.91

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 $\frac{a}{Includes}$  taxes that are a source of revenue for state and local governments, primarily property taxes.

Looking at the metropolitan-nonmetropolitan breakdown presented in Table XXV, state and local governments of the metropolitan counties spent sbout \$82.7 billion versus \$22.5 billion spent by nonmetropolitan counties. On a per capita basis, the large metropolitan counties spent more than other county size-contiguity groupings. Among the other groupings, the medium metropolitan counties government spending per capita was largest but it was not much larger than the per capita government spending of the nonmetropolitan, thinly populated, not adjacent counties.

The principal revenue source for local governments is the property tax, which accounted for 84 percent of all local tax revenue in 1971-72. There is no one tax that is so predominant for the states. However, sales and gross receipts taxes--including not only those of general application but also selective taxes on sales of motor fuels, tobacco products, and other particular commodities or services--altogether provided nearly 56 percent of all state tax revenue in 1971-72. The regional breakdown of these taxes for the continental United States is presented in Table XXIII. The southern region collected the least taxes in total and per capita. The northeastern region collected the most on either basis. Based on the county size-contiguity groupings presented in Table XXV, more total taxes were collected by metropolitan county governments than nonmetropolitan. On a per capita basis, the large and medium metropolitan counties' governments collected more than any of the others.

## TABLE XXV

### SELECTED CENSUS OF GOVERNMENTS VARIABLES FOR COUNTY SIZE-CONTIGUITY GROUPINGS OF THE CONTINENTAL UNITED STATES

County Size-Contiguity	Census of Governments Variables						
Grouping	State and Local Gover	State and Local Government Expenditures					
	Total	Per Capita	Total	Per Capita			
Metropolitan	(1,000,000 dollars)	(dollars)	(1,000,000 dollars)	(dollars)			
Large	53,749.1	627.91	27,310.0	319.04			
Medium	21,517.3	445.49	9,865.0	204.24			
Lesser	7,398.9	395.66	3,171.0	169.57			
Nonmetropolitan				•			
Urbanized							
Adjacent	6,379.4	425.29	2,581.0	172.07			
Not Adjacent	3,023.6	377.95	1,185.2	148.15			
Less Urbanized							
Adjacent	5,048.8	355.55	1,929.7	135.89			
Not Adjacent	5,256.8	370.20	2,030.2	142.97			
Thinly Populated		· ·					
Adjacent	798.6	319.44	301.6	120.66			
Not Adjacent	2,027.6	440.78	718.5	156.20			

### CHAPTER V

# THE MODEL FOR THE EVALUATION OF FEDERAL SPENDING

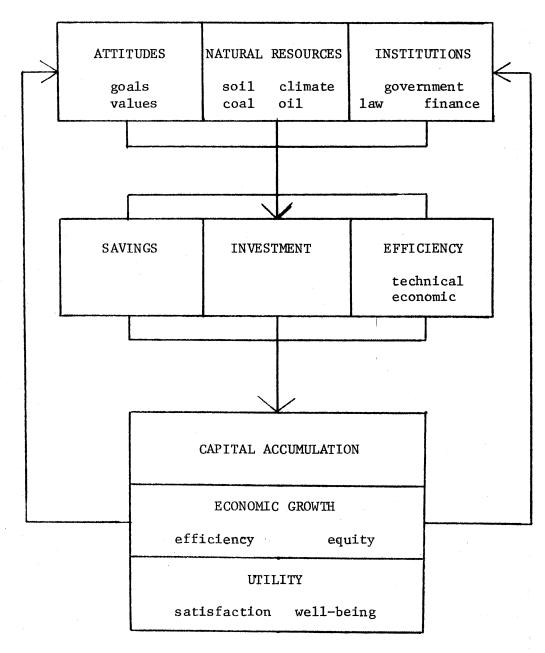
### Econometric Model

An econometric model has two components: an economic model and a statistical model. Each is developed below for the policy problem of evaluating federal spending. Generalizations are drawn at the end of this chapter. Conclusions will be presented in Chapter VI.

### Economic Model

The basic ingredients of economic growth are attitudes of people, natural resources, and institutions (38, p. 59). These is turn influence savings, investment, and efficiency. Savings invested efficiently will lead to the formation of human and material capital, which generates more income from which future savings can occur. The creation of more economic options, including higher real incomes to support community services, institutions, and energy development is then possible through additional investments. This cycle of economic growth is depicted in Figure 6. It occurs at the local level as well as the national level.

Given the goals of the rural development policy of this country with their emphasis on income and employment, Keynesian-based growth theory with its stress on aggregate saving, investment, and exports aided in the



Source: (38, p. 60).

Figure 6. The Cycle of Economic Growth

formulation of the economic model. A basic concept of export-base theory is that an area's income is determined by the level of exports from that area to other areas. Alternatively, export industries can be defined as activities which bring dollars in from outside regions. As such, federal government outlays for welfare, military installations, and other purposes can be regarded as export industries. Many areas seek to expand export industries and hence local income by encouraging growth of federal government outlays in their areas or private export firms. Secondary industries exist because of the basic export industries. In the Harrod-Domar model, the contributions of saving and investment to growth are stressed. In a simple summary of this model, investment equals saving (I = S) where investment (I) is defined as change is capital K (I =  $\Delta K$ ). The marginal and average ratio of output (Y) to capital is a measure of efficiency, g. The marginal propensity to save (s) is equal to the ratio of saving S to income Y. The rate of growth, r, in income or output is then

$$r = \frac{\Delta Y}{Y} = \frac{I}{K} = \frac{S}{K} = \left(\frac{Y}{K}\right)\left(\frac{S}{Y}\right) = g s \qquad (5.1)$$

A high propensity to save and invest leads to high rates of economic growth. Combining the conclusions of the export-base theory and the Harrod-Domar model results in a joint emphasis on external and internal sources of area growth which is the basis for the model developed here.

Economic development may be defined as an increase in the well-being of people. Well-being is not easily measured. There are many means to this "ultimate" goal, however--employment opportunities, income equality, balanced population growth between areas, "standard quality" housing, and "adequate" community services and facilities, for example. Economic

development should measure all these things, but practical considerations often dictate the use of income and other measurable ends as proxies. In this study those proxies are personal income per capita of the county, the county's employment rate--the number employed as a percent of total county population, private investment per capita--as proxied by per capita contract construction industry income in the county, and population change for the county over time.

A model to evaluate the effects of federal spending on the wellbeing of county residents can be formulated into the system of equations outlined below:

State and Local Government Outlays:

$$O_{L,t} = f_{L} \begin{pmatrix} \Sigma & 0 \\ i & F_{i} \end{pmatrix}, t-1, Y_{t}, E_{t}, Taxes_{t}, S_{t}, Rurality$$
(5.2)

Federal Government Outlays:

$$O_{F_{i},t} = f_{F_{i}} (O_{L,t}, Y_{t}, S_{t}, Rurality, Region),$$
 (5.3)  
 $i = 1, 2, ..., n$ 

Change in Investment:

$$\Delta K_{t} = f_{K}(O_{L,t}, \sum_{i}^{\Sigma} O_{F_{i}}, t, Y_{t}, K_{t-1}, C_{t}, Rurality)$$
(5.4)

Investment Identity:

$$K_{t} = K_{t-1} + \Delta K_{t}$$
(5.5)

Migration Identity:

$$M_{t} = N_{t} - N_{t-1} - Births_{t} + Deaths_{t}$$
(5.6)

Employment Rate:

$$E_{t} = f_{E}(O_{L,t}, \sum_{i}^{\Sigma} O_{F_{i},t}, K_{t}, C_{t}, S_{t}, Rurality)$$
(5.7)

Per Capita Income:

$$Y_{t} = f_{Y}(O_{L,t}, \sum_{i}^{\Sigma} O_{F_{i},t}, E_{t}, \Delta K_{t}, S_{t}, Rurality)$$
(5.8)

Change in Population:

$$\Delta N_{t} = f_{N} (O_{L,t}, \sum_{i}^{\Sigma} O_{F_{i}}, t, E_{t-1}, \Delta K_{t}, M_{t}, S_{t})$$
(5.9)

Variables in this model are defined as:

$$\Delta K_t$$
 = change in capital stock from investment activity in the county from period t-1 to period t;

$$M_t$$
 = migration from the county from period t-1 to period t;  
E = employment rate, the number employed as a percentage of

 $Y_t$  = per capita personal income in period t for county residents;  $\Delta N_t$  = change in county population from period t-1 to period t; Taxes<sub>t</sub> = state and local government taxes collected in the county in

period t;

S<sub>t</sub> = selected socio-demographic characteristics of the county's
 population in period t;

C<sub>+</sub> = selected economic conditions in period t;

Rurality = a measurement of county size and closeness to or remoteness

from urban areas; and

Region = region of the United States.

The system of equations determines the values of the eight endogenous variables: state and local government outlays  $O_L$ ; federal government outlays for each program i  $O_{F_1}$ ; net investment  $\Delta K$ ; total investment K; migration M; the employment rate E; income per capita Y; and population

change  $\Delta N$ . Other variables in the system are predetermined--either exogenous, determined outside the workings of the system, or lagged values of the endogenous variables.

The quality of life experienced in an area is both directly and indirectly influenced by federal spending. Federal spending has a direct short-term effect on income and a more long-term effect on investment. It is hypothesized that federal outlays increase income, investment, and employment opportunities at the county level unless their effects are offset by the effects of taxes in the area. Tax effects may be so large, in fact, as to entirely offset the positive effects of federal spending and lead to coefficients not significantly different from zero.

The impacts of the federal government outlays are hypothesized to have different effects among programs. Transfer payments (Social Security, Aid to Families with Dependent Children, and so forth) are largely made for consumption purposes and will have direct, short-term effects on income. Other programs' outlays are made for investment purposes. It is hypothesized that these programs will have long-term effects by creation of human and material capital providing an income stream over time. Such investment programs are expected to have greater income and employment effects over time than are transfer payments for consumption purposes.

Federal outlays are highly correlated with population of counties. All the analysis was done on a per capita basis to allow concentration on effects other than population. Equations to explain the federal outlays per capita were included, in part, to provide information of interest in analyzing elements that determine spending of the federal

government. They were included, also, to provide input into the simultaneous equation system concerning the demand for services of the federal government in the county. Socio-demographic characteristics of the county population and economic conditions existing in the county serve as indicators of need for services in the model. The distribution of federal funds in this country depends in part on political considerations not easily measured and hence not included in this analysis. If the outlays are allocated according to population, these explanatory factors should not be significant. Much state and local government spending is for education, but these governments also are involved in federal programs requiring "matching funds" on their part. A variable is included for state and local government spending to determine the effects of spending at these levels of government.

### Statistical Model

The proxies for well-being identified above are interrelated. Enhancing the rural economic base through the provision of basic employment, for example, generates employment and income which in turn reduces outmigration to metropolitan areas and also increases the tax base to improve community services, facilities, and housing (37, p. 8). Using single-equation OLS models to estimate the models' parameters shows the increase in income or employment, for example, per unit of federal government outlay in each category of spending. This simple regression procedure may not show indirect and simultaneous effects that exist. Other elements not included or controlled for in the regression are likely to account for some growth and may be positively or negatively assocaited with variables in the models, biasing the coefficients accordingly.

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To circumvent the problems implied with the use of OLS estimation on a series of single-equation models, a more comprehensive simultaneous equation model was estimated. Several estimation methods lead to consistent estimators of the structural coefficients of an equation belonging to a general interdependent system of equations. A widely used method is two-stage least squares (2SLS). Suppose the (identified or overidentified) structural equation in question is the first equation of the system:

$$y_{1} = Y_{1} \beta_{1} + X_{1} \gamma_{1} + u_{1}$$
 (5.10)

where  $\underline{y}_1$  is the (Txl) vector of the endogenous variable whose coefficient in the first equation has been set to equal one,  $\underline{Y}_1$  is the  $[Tx(\underline{G}^{\Delta}-1)]$ matrix of the remaining endogenous variables in the first equation,  $\underline{X}_1$ is the (TxK\*) matrix of the predetermined variables in the first equation,  $\underline{\beta}_1$  is the  $[(\underline{G}^{\Delta}-1)x1]$  vector of structural coefficients associated with variables in  $\underline{Y}_1$ ,  $\underline{\gamma}_1$  is the (K\*xl) vector of structural coefficients associated with the variables in  $\underline{X}_1$ , and  $\underline{u}_1$  is the (Txl) vector of disturbances in this equation.

In the first stage of 2SLS, values of  $Y_1$  are predicted from the predetermined variables X; i.e.,

$$\hat{\mathbf{Y}}_{1} = \mathbf{X}(\mathbf{X}^{T}\mathbf{X})^{-1} \mathbf{X}^{T}\mathbf{Y}_{1}$$
 (5.11)

In the second stage these predicted values of  $Y_1$ ,  $\hat{Y}_1$ , are used to estimate the structural parameters through the equation

$$\begin{bmatrix} \hat{\beta}_{1} \\ \hat{\gamma}_{1} \end{bmatrix} = \begin{bmatrix} \hat{Y}_{1} & \hat{Y}_{1} & \hat{Y}_{1} & x_{1} \\ x_{1} & \hat{Y}_{1} & x_{1} & x_{1} \end{bmatrix}^{-1} \begin{bmatrix} \hat{Y}_{1} & y_{1} \\ x_{1} & y_{1} \end{bmatrix}$$
(5.12)

These estimators of  $\beta$  and  $\gamma$  are consistent. In general, however, they

are not asymptotically efficient if the structural disturbances are correlated among equations (21, 35).

Estimation of the model went through many phases before being summarized here. Theoretical considerations and preliminary ordinary least squares (OLS) models were estimated to determine socio-demographic and economic variables to be included in final system estimations. Previous years of the federal spending data were analyzed. Models incorporating lagged values of the outlay variables were attempted but problems with mutlicollinearity were encountered. Estimations with time series and cross sectional pooling were attempted, also. These efforts did not improve results.

Final results of the OLS estimations are reported below with the four variables of special interest as dependent variables and the OLS estimations for the federal and state and local government spending variables. Following that, the several approaches to the full system estimation are summarized: approach one--all federal outlay variables exogenous; approach two--all federal outlay variables endogenous; and approach three--selected federal outlays variables endogenous. Twostage least squares (2SLS) was the technique used to estimate the parameters in all simultaneous equation systems. All equations were overidentified. Therefore, coefficient estimates are not unique.

<u>OLS Estimations</u>. In this study, coefficients for the four equations of special interest were first estimated by OLS. The resulting estimates, though statistically inconsistent, provide benchmarks for comparison with the later-reported 2SLS estimates.

The 15 categories of federal spending per capita were included as independent variables in each of the OLS models. Other independent variables were included and will be described as the analysis for each variable is reviewed. Appendix Table XXXIX displays correlation coefficients for these variables.

The federal outlay variables, state and local government spending per capita, contract construction income per capita, and percent unemployed in the county were included as independent variables in the equation for per capita income. Dummy variables for the regions were added to correct for regional differences in the labor market, wage level, propensity to invest, and so forth. Under the scheme utilized throughout this study, the effects of the western region are included in the intercept when the regional variables appear in an equation. The other dummy variables for the regions are defined as

Northeastern U. S. =  $\begin{cases} 1, \text{ county in the northeastern region} \\ 0, \text{ county not in the northeastern region} \end{cases}$ Northcentral U. S. =  $\begin{cases} 1, \text{ county in the northcentral region} \\ 0, \text{ county not in the northcentral region} \end{cases}$ Southern U. S. =  $\begin{cases} 1, \text{ county in the southern region} \\ 0, \text{ county not in the southern region} \end{cases}$ 

Coefficients of several variables were statistically significant in the OLS estimation of the model summarized in Table XXVI. If farm income stabilization spending increased by one dollar per capita, personal income per capita increased by \$1.91, <u>ceteris paribus</u>. Other federal spending variables having positive, significant coefficients were agricultural land and water, business advancement and regulation, community development, housing, income security, defense and space, and

## TABLE XXVI

Independent Variables	β	t for H : $\beta = 0$
Farm Income Stabilization per capita, 1975	1.9135	7.34**
Rural Housing/Public Facilities per capita, 1975	-5.1468	-4.29**
Agricultural Land and Water per capita, 1975	22.9652	10.52**
Agricultural Research per capita, 1975	.0928	.54
Pollution Control per capita, 1975	•4390	.73
Business Advancement and Regulation		
per capita, 1975	3.4734	1.95*
Area/Regional Development per capita, 1975	-1.0112	-2.44**
Community Development per capita, 1975	14.2942	6.87**
Housing per capita, 1975	153.1305	3.10**
Health per capita, 1975	.7785	1.37
Income Security per capita, 1975	1.0825	6.08**
Education per capita, 1975	9748	-3.71**
Defense and Space per capita, 1975	.4312	15.02**
Transportation per capita, 1975	1838	-2.16**
General Government per capita, 1975	1.4964	6.26**
State and Local Government per capita, 1972	.1212	2.92**
Contract Construction Income per capita, 1975	2.3004	17.79**
Unemployed (%)	-225.2180	-6.34**
Northeastern U. S.	-350.0070	-2.74**
Northcentral U. S.	-150.5331	-1.73*
Southern U. S.	-103.4116	-11.93**
Intercept	3,922.8167	27.92**
N = 2,741		
$R^2 = .3750$		

# RESULTS OF THE ORDINARY LEAST SQUARES ESTIMATION OF PERSONAL INCOME PER CAPITA, 1975

\* Statistically significant at the ten percent level.

\*\* Statistically significant at the five percent level.

general government. State and local government spending per capita had a positive, significant coefficient as did contract construction income per capita, the proxy for net investment. A higher percentage of unemployed people in the county was associated with a lower per capita personal income. Per capita personal income was significantly lower for all regions of the continental United States when compared to the western region, other things equal. The northeastern region's personal income per capita was \$350 lower.

The  $R^2$ -value indicates that the model explained 37.5 percent of the variation in per capita personal income among counties in 1975. Disclosure problems for the "investment" variable caused the number of counties in the model to be reduced by 323. This may bias the results.

The 15 federal spending categories were included in the model formulated to explain the variation in the employment rate--the number employed as a percent of total county population. Other explanatory variables present in the model were state and local government spending, "investment" (contract construction industry income), percent unemployed in the county, income per capita for 1974, percent of the population nonwhite, percent of the adult population who had attended high school, and percent of the adults who had graduated from college. Higher levels of educational attainment are hypothesized to increase the number of employed and, therefore, the employment rate of the county unless jobs requiring higher levels of education are unavailable in the county. Underemployment may then result with unemployment as the search for suitable employment ensues. Results of the OLS estimation of this model are summarized in Table XXVII.

## TABLE XXVII

# RESULTS OF THE ORDINARY LEAST SQUARES ESTIMATION OF THE EMPLOYMENT RATE, 1975

Independent Variables	β	t for H $\beta = 0$
	(%)	
Farm Income Stabilization per capita, 1975	0012	98
Rural Housing/Public Facilities per capita, 1975	.0239	3.93**
Agricultural Land and Water per capita, 1975	.1049	9.37**
Agricultural Research per capita, 1975	.0041	4.93**
Pollution Control per capita, 1975 Business Advancement and Regulation	0039	-1.43
per capita, 1975	0178	-2.17**
Area/Regional Development per capita, 1975	0036	-1.94*
Community Development per capita, 1975	.0556	6.04**
Housing per capita, 1975	1580	70
Health per capita, 1975	.0115	4.40**
Income Security per capita, 1975	.0009	1.15
Education per capita, 1975	.0006	.49
Defense and Space per capita, 1975	.0008	5.40**
Transportation per capita, 1975	.0011	2.74**
General Government per capita, 1975	0028	-2.88**
State and Local Government per capita, 1972	.0001	.47
Contract Construction Income per capita, 1974	.0028	3.75**
Unemployed (%)	8775	-5.71**
Income Per Capita, 1974	4.7968	47.16**
Nonwhite (%)	.0034	.43
High School (%)	0800	-3.78**
College (%)	1612	-2.52**
Intercept	21.1842	27.18**
N = 2,828		•
$R^2 = .6029$		
K = .0029		

\* Statistically significant at the ten percent level.

\*\* Statistically significant at the five percent level.

If per capita spending for community development increased by \$1.00, the county employment rate would increase by .06 percent. Other federal spending variables having positive, significant coefficients in this model were rural housing and public facilities, agricultural land and water, agricultural research, health, defense and space, and transportation. As investment in the previous year increased in dollars per capita, the employment rate of the county increased. The coefficient for the per capita 1974 income variable was positive and significant while the coefficient on percent of the population nonwhite was not significantly different from zero. Both education variables had coefficients that were negative and statistically significant.

Of the 3,064 counties in the continental United States, 2,828 were included in this model. Again, the problem of disclosure in reporting contract construction income caused the remaining 236 counties to be left out of the analysis by the computerized OLS routine. The  $R^2$ -value indicates that 60 percent of the variation in the county employment rate was explained by this model.

A third variable under scrutiny in this study was investment spending, as proxied by contract construction industry income for a county. The model to explain this variable included several independent variables: the 15 categories of per capita federal spending, state and local government per capita spending, per capita income for 1974, percent unemployed, the regional dummies, and investment for 1974.

Table XXVIII summarizes the OLS results for this model. Investment increased by \$1.00 when per capita spending for agricultural land and water increased by \$1.00. Two other federal spending variables had positive, significant coefficients--health, and defense and space.

# TABLE XXVIII

Independent Variables	β	t for H $\beta = 0$
	(dollars)	
Farm Income Stabilization per capita, 1975	0344	-1.22
Rural Housing/Public Facilities per capita, 1975	.1444	1.05
Agricultural Land and Water per capita, 1975	.9978	3.71**
Agricultural Research per capita, 1975	0165	82
Pollution Control per capita, 1975 Business Advancement and Regulation per	0021	04
capita, 1975	3063	-1.73*
Area/Regional Development per capita, 1975	0073	17
Community Development per capita, 1975	0241	12
lousing per capita, 1975	-1.1841	24
lealth per capita, 1975	.1067	1.88*
Income Security per capita, 1975	0214	-1.17
Education per capita, 1975	0019	07
Defense and Space per capita, 1975	.0057	1.84*
Fransportation per capita, 1975	.0126	1.50
General Government per capita, 1975	0068	29
State and Local Government per capita, 1972	.0013	.31
Income Per Capita, 1974	.2128	.10
Unemployed (%)	4.0566	1.13
Northeastern U. S.	-13.2122	-1.04
Northcentral U.S.	1.4769	.17
Southern U. S.	.6692	.07
Contract Construction Income per capita, 1974	.9306	54.71**
Intercept	6.7484	. 39
N = 2,706		
$R^2 = .5817$		

## RESULTS OF THE ORDINARY LEAST SQUARES ESTIMATION OF CONTRACT CONSTRUCTION INCOME PER CAPITA, 1975

\* Statistically significant at the ten percent level.

\*\* Statistically significant at the five percent level.

The model was dominated by the effect of the lagged value of the dependent variable used as an independent variable. Although autocorrelated disturbances can bias OLS estimates of coefficients in equations containing lagged values of the dependent variable, the bias declines for large sample sizes as used here (35). The coefficient on this lagged variable indicated that as per capita contract construction income in 1974 increased by \$1, per capita construction income for 1975 increased by \$.93. This is a short-run coefficient, as are all the coefficients in this type of model. Long-run coefficients may be determined by dividing the short-run coefficients by an adjustment factor. In this model the adjustment factor is .07(=1 - .93). In part because adjustment rates are likely to vary among independent variables and in part because of possible statistical bias in the estimation of the adjustment rate, the long-term coefficient estimates are especially unreliable. However, the low magnitude of the adjustment rate suggests that the long-term effects may be much greater than the short-term effects shown.

The model for analyzing change in county population included as explanatory variables the 15 categories of per capita federal spending, state and local government per capita spending, contract construction income per capita, the county employment rate, percent of the population under 18 years of age, and percent of the population 65 years of age and older.

The coefficient for housing expenditures had a large and positive sign in the OLS regression results for the dependent variable population change, 1974 to 1975, summarized in Table XXIX. It is cautioned that increased housing outlays may be caused by increased population, and

### TABLE XXIX

### RESULTS OF THE ORDINARY LEAST SQUARES ESTIMATION OF THE CHANGE IN POPULATION, 1974 TO 1975

Independent Variables	β	t for H $\beta = 0^{\circ}$
Farm Income Stabilization per capita, 1975	1832	26
Rural Housing/Public Facilities per capita, 1975	-1.7970	57
Agricultural Land and Water per capita, 1975	-4.9311	85
Agricultural Research per capita, 1975	1025	24
Pollution Control per capita, 1975	1.3053	.82
Business Advancement and Regulation		
per capita, 1975	1.5419	.32
Area/Regional Development per capita, 1975	9882	89
Community Development per capita, 1975	-4.0208	70
Housing per capita, 1975	926.4833	7.04**
Health per capita, 1975	.4898	.31
Income Security per capita, 1975	4247	86
Education per capita, 1975	1.3421	1.92*
Defense and Space per capita, 1975	.1200	1.48
Transportation per capita, 1975	2246	-1.00
General Government per capita, 1975	-1.5804	-2.77**
State and Local Government per capita, 1972	.0062	.06
Contract Construction Income per capita, 1975	1.4284	3.99**
Employment Rate, 1975	-2,556.4063	-3.13**
Youth (%)	-70.1586	-3.35**
Elderly (%)	-110.5217	-4.37**
Intercept	5,544.8067	5.34**
N = 2,741		
$R^2 = .0517$		

\*Statistically significant at the ten percent level.

\*\* Statistically significant at the five percent level.

the two variables may, in fact, be jointly determinant. The same can be concluded for the relationship between the investment and population variables: as investment per capita increased, population increased. Employment rate, youth, and elder variables all had significant, negative coefficients.

In the estimation of this variable, migration was not included. This exclusion sacrificed information that would help in explaining population change. The  $R^2$ -value of .0517 indicates that much of the variation is left unexplained in this model.

The OLS estimations of the equations for the per capita federal spending variables are summarized in Table XXX. All equations contained some significant coefficients, but the variables did a better job of explaining the variation in the dependent variable in some equations than in others as evidenced by the R<sup>2</sup>-values. The model here includes an equation for state and local government spending with the specification based on prior research (20, 29, 30, 31). Coefficients are significant for four variables: percent of the population in poverty, percent of the population under 18, state and local taxes per capita, and the employment rate for 1975. Since much of the spending of state and local governments goes to education purposes, the more young people in the county would increase state and local government outlays as the model indicates. More revenue in the form of taxes collected is expected to be associated with state and local government spending. A higher employment rate in the county is expected to provide a greater tax base which leads to more state and local government spending.

In estimating the equation for the farm income stabilization spending category, the percentage of farmers in the county had a highly

## TABLE XXX

			Endogenous Variable		
Explanatory Variables	State and Local Government Per Capita, 1975	Farm Income Stabilization Per Capita, 1975	Rural Housing/ Public Facilities Per Capita, 1975	Agricultural Land and Water Per Capita, 1975	Agricultural Research Per Capita, 1975
			(dollars)		
of Population Farmers		13.4734 (.4918)	.0845 (.1056)	1.7264 (.0468)	-3.9139 (.7618)
of Population in Poverty	-5.2157 (1.2778)		.0594 (.0396)	0193 (.0166)	
buth (Z)	6.3293 (3.9071)				
iderly (%)	2.5439 (4.2837)				
Igh School (Z)					
ollege (2)					
nemployed (2)					
onwhilte Population (2)					
tate and Local Taxes per capita, 1972	308.3664 (275.5334)				
um of Federal Outlays per capita, 1974	.0064 (.0136)				
ortheastern U. S.		7.7295 (7.1238)	-1.1996 (1.3100)		-183.2751 (10.8331)
orthcentral U.S.		.5574	6526 (.8090)	-3.2596	-174.7285 (7.6477)
outhern U. S.		21.5165 (4.8532)			-165.7083 (7.6286)
edium Metropolitan County	-56.7302 (59.0914)		-2.6408 (1.1454)	•	
esser Metropolitan County	-65.8654 (65.1025)		-2.7412 (1.3421)		
onmetro County, Adjacent to SMSA	-48.6008 (63.7613)			•	
onmetro County, Not Adjacent to SMSA	60.2174 (70.5827)				
esser Urbanizud Nonmetro County, Adjacent to SMSA	-48.8307 (56.2907)				
esser Urbanized Nonmetro County, Not Adjacent to SMSA	-30.3632 (56.4533)			1.6366 (.3632)	22.2799 (5.8876)
hinly Populated Nonmetro County, Adjacent to SMSA	-48.4343 (66.8722)	-9.2383 (6.0480)		2.8627 (.5669)	
unly Populated Nonmetro County, Not Adjacent to SMSA	42.0962 (62.3636)	-28.7078 (4.7392)	4.0642 (.9742)	5.5642 (.4721)	59.1056 (7.5566)
come Per Capita, 1975			0010 (.0002)	.0002 (.0001)	.0020
nployment Rate, 1975	349.9694 (147.7088)				
ntercept	117.8682 (186.5026)	-16.9166 (4.5494)	9.3791 (1.7965)	.7311 (.7454)	183.7907 (11.5562)
2	.0287 3,064	.2504	.0289	.4742	.1949 3,064

# RESULTS OF THE ORDINARY LEAST SQUARES ESTIMATION OF EQUATIONS FOR GOVERNMENT OUTLAY VARIABLES

# TABLE XXX (Continued)

			encus Variables		
Explanatory Variables	Pollution Control Per Capita, 1975	Business Advancement and Regulation Per Capita, 1975	Area/Regional Development Per Capita, 1975	Community Development Per Capita, 1975	Housing Per Capita, 1975
		(	dollars)		1
Z of Population Farmers	7167 (.2308)			5107 (.0744)	-,0056 (,0026)
of Population in Poverty			.7865	.1420 (.0320)	
fouth (Z)		.2051 (.0663)	.8168 (.4148)		
Elderly (2)			-1.1514 (.4367)		
ligh School (Z)				1894 (.0505)	•
College (%)		1.2698 (.1347)		.5933 (.1340)	
unemployed (%)			4.8790 (1.5861)		
Nonwhite Population (%)					
State and Local Taxes per capita, 1972					
Sum of Federal Outlays per capita, 1974				3.5388 (.9050)	
Aortheastern U. S.					
Northcentral U. S.	-7.4/99 (2.2428)				
Southern V. S.	-12.4127 (2.0888)	1.1467 (.5352)	-9,5433 (3.2781)	•	
ledium Metropolitan County	12.3203 (2.8122)			3.5498 (.8293)	.0839 (.0338)
esser Metropolitan County	9.3708 (3.3166)			5.4788 (.9686)	.1559 (.0400)
County, Adjacent to SMSA	8.0547 (3.1746)				
Nonmetro County, Not Adjacent to SMSA				5.2871 (1.0744)	
esser Urbanized Nonmetro County, Adjacent to SMSA					
esser Urbanized Nonmetro County, Not Adjacent to SMSA					
hinly Populated Nonmetro County, Adjacent to SMSA					
hinly Populated Nonmetro County, Not Adjacent to SMSA			11.8491 (3.3065)	-1.8930 (.6996)	
ncome Per Capita, 1975				.0018 (.0002)	<u>a/</u> ( <u>a</u> /)
mployment Rate, 1975					•
ntercept	19.8878 (1.9857)	-9.4480 (2.5363)	-27.3740 (18.0811)	-1.0888 (2.1697)	0835 (.0325)
2	.0342 3,064	.0331 3,064	.0405	.1124	.0165

Explanatory Variables	Endogenous Variables					
	Health Per Capita, 1975	Income Security Per Capita, 1975	Education Per Capita, 1975	Defense and Space Per Capita, 1975	Transportation Per Capita, 1975	General Government Per Capita, 1975
an ann a gu chaile a gu chaile an an an ann an ann an ann an ann an an			(0	lollars)		
t of Population Farmers		-12.0161 (.6852)		-17.0004 (4.6236)		2.5596 (.6710)
z of Population in Poverty	.5907 (.1371)	5.0676 (.2941)	1.3847 (.3252)			.8574 (.2696)
(outh (%)		.0097 (.7670)		-19.8085 (5.2226)	-2.9299 (1.8433)	
lderly (%)	5.2162 (.2756)	23.8837 (.8434)	9191 (.6604)	-41,7896 (5,9873)	-9.4401 (2.1773)	
ligh School (%)	9188 (.2237)		-1.9450 (.5194)	-8,4347 (2,8656)	5.4199 (1.1637)	
College (%)	6.2342 (.4933)	-3.3720 (1.2542)	9.6203 (1.1265)	4.4272 (8.9929)		7.6856 (1.2532)
Inemployed (%)	3.0506 (1.1745)	16.8541 (2.9832)	10.4747 (2.7461)			8.1773 (2.9570)
Nonwhite Population (%)						
State and Local Taxes per capita, 1972						
Sum of Federal Outlays per capita, 1074						
iortheastern U.S.	10,8472 (3,3621)				~153.9421 (25.7811)	202.7633 (8.6344)
Northcentral U. S.		-49.0145 (6.0105)			-138.6040 (18.8345)	26.3242 (5.4304)
Southern U. S.	-12.4170 (2.2407)	-34.8265 (6.9118)	-23.8392 (5.2602)		-124.9362 (20.1691)	
ledium Metropolitan County			20.9831 (7.3415)			27.3140 (7.5909)
lesser Metropolitan County			18.2520 (8.5352)	93.2423 (61.7786)		
ionmetro County, Adjacent to SMSA			18.2156 (8.1217)			
Nonmetro County, Not Adjacent to SMSA				213.3914 (68.8111)		
esser Urbanized Nonmetro County, Adjacent to SMSA		-14.8412 (5.1359)			41.4362 (17.0554)	
esser Urbanized Nonmetro County, Not Adjacent to SMSA					62.1780 (16.4663)	-9.0158 (5.0647)
hinly Populated Nonmetro County, Adjacent to SMSA				190,8834 (56,8242)	129,7779 (23,9854)	
bluly Populated Nonmetro County, Not Adjacent to SMSA					130.4029 (19.2517)	
nçome Per Capita, 1975	.0043 (.0007)	.0242 (.0017)		.1247 (.0126)		.0110 (.0018)
mployment Rate, 1975						
ntercept	-11.8003 (8.4101)	116.5360 (36.8425)	31.5534 (19.0757)	1,073.8311 (258.0113)	188.8620 (94.7667)	-6.7514 (13.8875)
2	.2198 3,064	,4386 3,064	.0658 3,064	.1177	.0677 3,064	.2461 3,064

TABLE XXX (Continued)

 $\underline{a}'_{\text{Less than .0005 of one unit.}}$ 

significant, positive coefficient. The regional variables' parameters indicate that, other things equal, the southern region received \$21.52 per capita more for this purpose than the western region. The thinly populated nonmetropolitan counties received significantly less than the large metropolitan counties (whose effect is included in the intercept), <u>ceteris paribus</u>. In explaining the variation in rural housing and public facilities spending, a higher percentage in poverty was associated with more dollars per capita received by that county. Medium and lesser metropolitan counties received significantly less than the large metropolitan counties, other things equal, and the thinly populated, not adjacent to an SMSA counties received significantly more. The higher the per capita personal income of the population, the lower the dollars per capita received for rural housing and public facilities.

Agricultural land and water spending was significantly explained by the variables: percent of the population farmers, the northcentral region of the U. S., lesser urbanized nonmetropolitan, nonadjacent and thinly populated nonmetropolitan counties, and income per capita. If a county was located in the northcentral region it received \$3.26 less for this purpose than counties in the western region, <u>ceteris paribus</u>. All of the other significant variables had positive coefficients. More spending for agricultural research was in counties with smaller percentages of the population farmers. The western region, other things equal. Lesser urbanized and thinly populated nonmetropolitan, nonadjacent counties received more federal funds per capita for this purpose than the large metropolitan counties, other things equal. The location of the land-grant system schools may be affecting these results.

95.

Pollution control was best explained by the variables for regions and the larger county size categories. These indicated that, other things equal, the northcentral and southern regions received less money per capita than the western region for this purpose and the medium and lesser metropolitan counties and the nonmetropolitan counties adjacent to SMSA's receive more per capita than do the large metropolitan counties, <u>ceteris paribus</u>. As the percentage of the population in farming increased by one percent, federal funding for pollution control decreased by \$.72 per capita, other things equal. Counties with higher percentages of the population under 18, larger percentages of the adult population with college degrees, and in the southern region of the U. S. received more per capita for business advancement and regulation, ceteris paribus.

As percentage of the population in poverty increased by one percent, federal spending for area and regional development increased by \$.79 per capita. Other significant variables in explaining this category of spending were percentage of the population under 18, percentage of the population 65 years of age and older, the southern region of the U. S., and thinly populated nonmetropolitan counties, not adjacent to SMSA's. All these had positive coefficient estimates except the elderly population and the southern region. More dollars per capita for community development went to counties with a larger percentage of the population in poverty, a higher per capita income, more of the adult population with college degrees, and located in the northeastern region of the U. S. Medium and lesser metropolitan counties and nonmetropolitan counties, not adjacent to SMSA's, received more per capita than large metropolitan counties for this purpose, other things equal. The

coefficients on the variables percent of the population in farming, adult population with some high school education, and thinly populated nonmetropolitan counties, not adjacent to an SMSA were negative and significant.

Housing outlays were significantly affected by only two of the variables: percent of the population in farming and the medium metropolitan county dummy. The larger the percentage of farmers in the county, other things equal, the less received per capita for housing. If the county were a medium metropolitan county, it would receive more per capita for housing than the large metropolitan counties, <u>ceteris</u> <u>paribus</u>.

Variation in health outlays per capita was explained by several variables. If the percentage of the county population 65 years of age or older increased by one percent, health spending by the federal government increased by \$5.22 per capita. Other variables having positive, significant coefficients in this equation were percent of the population in poverty, percent of the adult population with college degrees, percent of the population unemployed, the northeastern region of the U. S., and per capita personal income for 1975. Variables with negative, significant coefficients were percent of the adult population with some high school education and the southern region of the U. S.

Per capita federal spending for income security increased by \$5.01 when the percentage of the county population in poverty increased by one percent, other things equal. As the percentage of the population 65 years of age and older increased by one percent, federal spending for this purpose increased by \$23.88 per capita. Population unemployed and per capita income variables also had positive, significant

coefficients in the equation for income security spending per capita. Those explanatory variables with negative, significant coefficients were percent of the county population in farming, percent of the adult population with college degrees, the northcentral and southern regions of the U. S., and the lesser urbanized nonmetropolitan counties, adjacent to SMSA's. As the elderly population increased by one percent, federal spending for education decreased by \$.92 per capita. Adult population with some high school education and the southern region variables also had negative, significant coefficients in the equation for education spending. Variables with positive, significant coefficients were population in poverty, adult population with college degrees, percent unemployed, medium and lesser metropolitan counties, and the nonmetropolitan counties adjacent to SMSA's.

Defense and space outlays per capita decreased in counties having larger percentages of the population in farming, higher percentages under 18, higher percentages 65 or older, and more of the adult population with some high school education. Nonmetropolitan counties, not adjacent to an SMSA received \$213.39 per capita more for this purpose than the large metropolitan counties, <u>ceteris paribus</u>. Variables with positive, significant coefficients also included thinly populated nonmetropolitan counties, not adjacent to an SMSA and income per capita.

Transportation spending was less per capita in counties with larger percentages of the population dependent (under 18 or 65 and over). All regions received less per capita for transportation than the western region. Lesser urbanized and thinly populated nonmetropolitan counties and counties with higher percentages of the adult population with some high school education received more per capita federal dollars for this purpose.

Counties in the northeastern region received \$202.76 more per capita for general government purposes than counties in the western region, other things equal. Other variables with positive, significant coefficients in this equation included population in farming, population in poverty, adult population with college degrees, percent unemployed, the northcentral region, medium metropolitan counties, and income per capita.

2SLS Estimations. Three simultaneous equation approaches were used to estimate the impact of federal outlays. In the first approach, the system was made up of the four equations estimated with OLS above. The four dependent variables of those regression equations became the endogenous variables of the system with all the "independent" variables becoming predetermined. The model and the 2SLS estimates of the structural parameters are summarized in Table XXXI. This system's estimations would be identical to the OLS estimations except for the two endogenous variables appearing in the population equation. Because the simultaneous approach considers the interrelationships of the endogenous variables, the estimates of the coefficients were slightly different throughout the system when compared to the OLS estimates. One change makes this system estimation better align with the cycle of economic growth: the employment rate variable had a positive coefficient in the equation for population change. More job opportunities in an area should attract people to that area and lead to less outmigration, causing the population to increase.

The second system approach attempted to correct for the demand or need factors in estimating the "supply" effects of the federal outlays.

### TABLE XXXI

# TWO-STAGE LEAST SQUARES ESTIMATES OF THE STRUCTURAL PARAMETERS OF THE SIMULTANEOUS EQUATION SYSTEM, ALL FEDERAL OUTLAY VARIABLES EXOGENOUS

		En	dogenous Variables	
Selected Explanatory Variables	Income	Employment	Change in Contract	Population
	Per Capita,	Rate,	Construction Income	Change,
	1975	1975	Per Capita, 1974-75	1974-75
	(dollars)	(percent)	(dollars)	(actual numbers
Farm Income Stabilization per capita, 1975	2.4075	0016	0259	6461
	(.2840) <sup>±/</sup>	(.0013)	(.0266)	(.8154)
Rural Housing/Public Facilties per capita,	-7.1414	.0204	0052	-1.8878
1975	(1.4712)	(.0067)	(.1363)	(4.0278)
Agricultural Land and Water per capita, 1975	-1.0822	.0966	1.0902	-20.4020
	(2.7311)	(.0123)	(.2524)	(9.3723)
Agricultural Research per capita, 1975	.3921	.0046	0176	1780
	(.2053)	(.0009)	(.0190)	(.5126)
Pollution Control per capita, 1975	.5176	0044	0145	1.5598
	(.5987)	(.0027)	(.0053)	(1.6382)
Business Advancement and Regulation per capita, 1975	2.8571	0158	3549	1.3543
	(1.8094)	(.0083)	(.1673)	(5.2817)
Area/Regional Development per capita, 1975	9527	0027	0004	7579
	(.4287)	(.0020)	(.0396)	(1.1883)
Community Development per capita, 1975	16.5401	.0607	0286	-6.4604
	(2.1027)	(.0098)	(.1967)	(6.0170)
Housing per capita, 1975	165.6029	1338	-1.9502	916.5550
	(49.1891)	(.2253)	(4.5559)	(135.1460)
Health per capita, 1975	2.4109	.0111	.1173	.3971
	(.5781)	(.0026)	(.0535)	(1.744 <b>8)</b>

		Endo	genous Variables	
Selected Explanatory Variables	Income	Employment	Change in Contract	Population
	Per Capita	Rate,	Construction Income	Change,
	1975	1975	Per Capita, 1974-75	1974-75
	(dollars)	(percent)	(dollars)	(actual numbers)
Income Security per capita, 1975	.2124	.0010	0167	9116
	(.1867)	(.0008)	(.0172)	(.5851)
Education per capita, 1975	-1.0851	.0004	0071	1.4877
	(.2629)	(.0012)	(.0244)	(.7183)
Defense and Space per capita, 1975	.3790	.0006	.0065	.0701
	(.0308)	(.0001)	(.0029)	(.0948)
Transportation per capita, 1975	0490	.0011	.0061	1449
	(.0864)	(.0004)	(.0080)	(.2374)
General Government per capita, 1975	1.3515	0030	0038	-1.8915
	(.2393)	(.0010)	(.0222)	(.5973)
State and Local Government per capita, 1972	.1220	0001	.0015	0138
	(.0414)	(.0002)	(.0038)	(.1137)
Income Per Capita, 1974		4.8856 (.1026)	-3.6225 (1.9312)	
Unemployed (%)	-247.0849 (36.7882)	8814 (.1618)	3.0501 (3.4179)	
Change in Contract Construction Income	2.0372	.0024	1500	
Per Capita, 1973-74	(.3089)	(.0014)	(.0288)	
Nonwhite Population (%)		.0019 (.0085)		

TABLE XXXI (Continued)

		Endo	genous Variables	<u></u>
Selected Explanatory Variables	Income Per Capita 1975	Employment Rate, 1975	Change in Contract Construction Income Per Capita, 1974-75	Population Change, 1974-75
	(dollars)	(percent)	(dollars)	(actual numbers
ligh School (Z)		0842 (.0219)		
College (Z)		1411 (.0664)		
outh (%)	-	-		-45.0007 (23.2432)
lderly (%)				-86.3369 (28.9763)
ortheastern U. S.	-553.8769 (129.3390)		-13.5654 (11.9805)	
orthcentral U. S.	-297.9335 (89.4329)		.2765 (8.2860)	
outhern U. S.	-1,209.6509 (88.5018)		-3.0667 (8.4715)	
Thange in Contract Construction Income Per Capita, 1974-75			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-1.2595 (5.1043)
Employment Rate, 1975				1,183.5173 (1,142.0111)
[ntercept	5,025.9584 (145.1434)	21.4138 (.8127)	8.7451 (16.1487)	3,631.2046 (1,201.0478)

## TABLE XXXI (Continued)

 $\underline{\mathbf{A}}'$  Values in parentheses are the standard deviations of the estimates.

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In correcting for these factors, the 15 federal spending variables were assumed endogenous to the system and modeled as in the OLS equations reported above. Also endogenous in this approach were the four variables proxying well-being and the state and local government per capita spending variable. The four equations for the variables of special interest to this study are presented in Table XXXII.

In this approach all variables lost their significance. Including the outlay variables as endogenous could have led to this result. Many of the equations for the outlay variables had low  $R^2$ -values implying that much of the variation in them was left unexplained. The specification errors imply much loss of information when these variables become endogenous in this system approach. The use of equations not adequately specified results in statistical inefficiency and possible bias in the simultaneous system.

This specification problem was particularly acute for seven outlay variables: rural housing and public facilities, pollution control, business advancement and regulation, area and regional development, housing, education, and transportation. In the final approach taken in this study, these variables were treated as exogenous to the system. The low  $R^2$ -values, loss of information, and potential specification errors suggested merit in making the variables exogenous. The remaining eight federal outlay variables were assumed endogenous and are modeled as above.

The results for the four equations of special interest as estimated in this approach are summarized in Table XXXIII. Comparing these results with those of the first approach, in the "net investment" equation the coefficients of both housing variables became positive. Housing outlays

#### TABLE XXXII

## TWO-STAGE LEAST SQUARES ESTIMATES OF THE STRUCTURAL PARAMETERS OF SELECTED EQUATIONS OF THE SYSTEM, ALL FEDERAL OUTLAY VARIABLES ENDOGENOUS

	Endogenous Variables				
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75	
	(dollars)	(percent)	(dollars)	(actual number)	
Farm Income Stabilization per capita, 1975	4.6110	.2090	0908	12.3114	
	(45.5283 <u>)</u> 4/	(.4885)	(2.9142)	(20.4847)	
Rural Housing/Public Facilities per	-123.7110	1.3035	-7.1857	1.9366	
capita, 1975	(275.8032)	(4.0179)	(17.8678)	(149.0833)	
Agricultural Land and Water per capita,	-39.4738	-1.4791	1251	-76.2099	
1975	(296.8507)	(2.5308)	(18.9161)	(149.9722)	
Agricultural Research per capita, 1975	5392	.1103	2844	3.8894	
	(50.0707)	(.2397)	(2.8283)	(4.9260)	
Pollution Control per capita, 1975	-219.7293	5711	-14.2208	79.5280	
	(294.1770)	(2.3222)	(16.1939)	(59.8849)	
Business Advancement and Regulation per capita, 1975	-236.0548	.0453	-18.9834	365.1258	
	(324.7682)	(3.9312)	(20.0726)	(234.5346)	
Area/Regional Development per capita, 1975	130.3995	8492	-7.4005	16.7553	
	(142.3370)	(.9868)	(9.7612)	(76.7424)	
Community Development per capita, 1975	-9.6522	1.6924	-1.0902	-35.3232	
	(197,7617)	(1.6984)	(12.2975)	(148.6835)	
Housing per capita, 1975	5,473.3050	-19.5312	355.2656	4,515,5594	
	(12,241.1693)	(67.3730)	(777.1840)	(3,723,9860)	
Mealth per capita, 1975	-79.9520	1503	-4.6308	-34.0448	
	(97.7849)	(.4796)	(7.1847)	(49.6115)	

	Endogenous Variables				
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75	
	(dollars)	(percent)	(dollars)	(actual number)	
Income Security per capita, 1975	12.5429	.0139	.6278	8817	
	(14.8617)	(.1084)	(1.1661)	(4.8351)	
Education per capita, 1975	71.8437	.3815	4.4425	.7958	
	(95.6668)	(.6589)	(5.7349)	(21.1436)	
Defense and Space per capita, 1975	.0942	0101	.0149	3583	
	(1.6987)	(.0123)	(.1029)	(.8301)	
Transportation per capita, 1975	-6.0698	.0099	3312	.4602	
	(9.4643)	(.1384)	(.5880)	(5.6593)	
General Government per capita, 1975	10.8814	0269	.8451	-3.9551	
	(37.3292)	(.1854)	(2.3590)	(6.7608)	
State and Local Government per capita, 1972	25.2248	.1437	1.5316	-2.3057	
	(21.1432)	(.1685)	(1.7351)	(6.8758)	
Income Per Capita, 1974		.2213 (8.1217)	-56.5603 (65.5810)		
Change in Contract Construction Income Per Capita, 1973-74	-2.3137 (7.2211)	.0133 (.0485)			

## TABLE XXXII (Continued)

Z of Population Farmers

% of Population in Poverty

Youth (Z)

-53.9333 (193.3707)

		Endogeno	us Variables	
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75
	(dollars)	(percent)	(dollars)	(actual number)
Elderly (%)				264.7010 (348.7080)
High School (%)		1781 (1.3686)		
College (%)		-4.0428 (10.8316)		
Unemployed (%)	-961.9020 (1,820.5519)	-10.3923 (12.4413)	-47.7010 (117.2146)	
Nonwhite Population (2)		1521 (.5162)		
State and Local Taxes per capita, 1972		· · · · · · · · · · · · · · · · · · ·		
Sum of Federal Outlays per capita, 1974		•		
Northeastern U.S.	-3,069.5288 (9,935.2796)	· · · · · · · · · · · · · · · · · · ·	-244.1943 (631.7542)	
Northcentral U.S.	-2,493.2916 (6,979.0486)		-184.3172 (397.3544)	
Southern U.S.	-2,453.9704 (5,792.2584)		-158.7406 (337.5577)	
Medium Metropolitan County				

## TABLE XXXII (Continued)

TABLE XXXII (Continued)

		Endoge	nous Variables		
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75	
	(dollars)	(percent)	(dollars)	(actual number)	
Lesser Metropolitan County					
Nonmetro County, Adjacent to SMSA	•				
Nonmetro County, Not Adjacent to SMSA					
Lesser Urbanized Nonmetro County, Adjacent to SMSA					
Lesser Urbanized Nonmetro County, Not Adjacent to SMSA					
Thinly Populated Nonmetro County, Adjacent to SMSA				•	
Thinly Populated Nonmetro County, Not Adjacent to SMSA		<u> </u>			
Income Per Capita, 1975			• • •		
Employment Rate, 1975				-1,019.2948 (5,889.6548)	
Change in Contract Construction Income Per Capita, 1974-75				7583 (6.2486)	
Intercept	-320.6067 (7,415.0503)	14.8030 (74.2044)	-8.2227 (471.1837)	2,154.2171 (7,070.8564)	

**L**/Values in parentheses are the standard deviations of the estimates.

### TABLE XXXIII

## TWO-STAGE LEAST SQUARES ESTIMATES OF THE STRUCTURAL PARAMETERS OF SELECTED EQUATIONS OF THE SYSTEM, SELECTED FEDERAL OUTLAY VARIABLES ENDOGENOUS

	Endogenous Variables				
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75	
	(dollars)	(percent)	(dollars)	(actual number)	
Farm Income Stabilization per capita, 1975	21.0735	0326	4280	-1.4649	
	(9.7837) <sup>±/</sup>	(.0220)	(.2462)	(5.4553)	
Rural Housing/Public Facilities per capita,	-2.8695	.0149	.0185	.0646	
1975	(8.7656)	(.0175)	(.1934)	(5.0475)	
Agricultural Land and Water per capita, 1975	-126.6174	.3508	3.5216	3.2547	
	(77.0657)	- (.1451)	(1.8100)	(28.4354)	
Agricultural Research per capita, 1975	12.9001	0037	4126	5.8040	
	(12.8362)	(.0131)	(.2859)	(2.3048)	
Pollution Control per capita, 1975	-3.7371	.0033	.0579	1.2070	
	(4.2726)	(.0073)	(.0962)	(2.0547)	
Business Advancement and Regulation per capita, 1975	.8919	0514	2584	-6.0146	
	(12.7601) -	-(.0251)	(.2822)	(7.7232)	
Area/Regional Development per capita, 1975	5.5766	0241	0860	-2.3167	
	(4.2840)	(.0083)	(.0994)	(2.5835)	
Community Development per capita, 1975	159.0728	.0375	-3.8242	176.1507	
	(46.4129)	(.1591)	(1.4323)	(45.5728)	
Housing per capita, 1975	-46.3433	3960	.3132	821.2932	
	(290.4599)	(.5930)	(6.4240)	(171.827 <b>0)</b>	
Health per capita, 1975	-10.6055	.0967	.1612	7.0898	
	(13.4930)	(.0345)	(.3072)	(10.2531)	

## TABLE XXXIII (Continued)

	Endogenous Variables			
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75
	(dollars)	(percent)	(dollars)	(actual number)
Income Security per capita, 1975	4.1398	0181	0602	-6.9931
	(3.0928)	(.0083)	(.0722)	(2.2570)
Education per capita, 1975	-7.6264	0020	.1770	-3.6050
	(3.8041)	(.0070)	(.0923)	(1.7051)
Defense and Space per capita, 1975	6842	.0012	.0264	0300
	(.4973)	(.0007)	(.0114)	(.1768)
Transportation per capita, 1975	5839	.0010	.0252	6441
	(.8369)	(.0013)	(.0185)	(.3522)
General Government per capita, 1975	8.5435	0172	1276	-5.624
	(10.8880)	(.0085)	(.2425)	(2.4244)
State and Local Government per capita, 1972	10.5733	0205	1210	1.4345
	(3.7880)	(.0125)	(.1109)	(2.8754)
Income Per Capita, 1974		5.8462 (.6918)	11.1948 (6.0555)	
Change in Contract Construction Income Per Capita, 1973-74	1.7412 (1.7799)	0001 (.0037)		

2 of Population Farmers

% of Population in Poverty

Youth (%)

35.1018 (50.3360)

#### Endogenous Variables Change in Contract Explanatory Variables Employment Construction Income, Income Per Population . Rate, 1975 Per Capita, 1974-75 Change, 1974-75 Capita, 1975 (percent) (dollars) (actual number) (dollars) 113.3877 Elderly (%) (99.4010) -.0353 High School (%) (.0669) . College (%) -.3302 (.3127) .6440 23.4925 Unemployed (%) -965.3455 (.8961) (13.7630) (592.0783).0327 Nonwhite Population (2) (.0310) State and Local Taxes per capita, 1972 Sum of Federal Outlays per capita, 1974 -12.6214 Northeastern U.S. -1,609.8730 (52.7894)(2,348.7859) -35.2482 Northcentral U.S. 894.0885 (31.4096) (1,425.0168) -30.9219 Southern U.S. 598.3572 (23.2059) (1,052.9832) Medium Metropolitan County

## TABLE XXXIII (Continued)

TABLE XXXIII (Continued)

	Endogenous Variables			
Explanatory Variables	Income Per Capita, 1975	Employment Rate, 1975	Change in Contract Construction Income, Per Capita, 1974-75	Population Change, 1974-75
	(dollars)	(percent)	(dollars)	(actual number)
esser Metropolitan County				
Conmetro County, Adjacent to SMSA				
Nonmetro County, Not Adjacent to SMSA				
esser Urbanized Nonmetro County, Adjacent to SMSA		т. 		
esser Urbanized Nonmetro County, Not Adjacent to SMSA				
hinly Populated Nommetro County, Adjacent to SMSA			•	
hinly Populated Normetro County, Not Adjacent to SMSA	-	_		
ncome Per Capita, 1975				
Employment Rate, 1975				-4,493.4447 (3,072.7354)
Change in Contract Construction Income Per Capita, 1974-75		•		.5182 (6.5254)
Intercept	-1,723.9602 (1,603.7600)	27.4105 (4.3376)	46.2549 (37.9190)	2,293.1175 (2,128.7273)

A/Values in parentheses are the standard deviations of the estimates.

were expected to stimulate private investment so these results are in line with <u>a priori</u> hypotheses. Many more of the outlay variables had positive coefficients in the population change equation, indicating that higher outlays for these categories were either encouraging people to move into these counties or to remain there. These variables with significant, positive coefficients were rural housing and public facilities, agricultural land and water, agricultural research, and community development.

#### Generalizations

The results of the various estimations of the model merit some perusal. Only the significant effects on income per capita, the employment rate, net investment, and population change will be examined in detail here.

#### Federal Outlay Variables

In examining the performance of the federal spending variables in the OLS estimations of the four equations, many more variables had significant coefficients in the per capita income and employment rate equations than in the equations for net investment and population change (see Tables XXXIV and XXXV). Two variables--agricultural land and water and defense and space--had consistent positive effects on per capita income, the employment rate, and net investment. Business advancement and regulation had negative effects on the employment rate and net investment. The regulation spending acts to impede economic growth and overshadows the effects of the advancement programs. Area and regional development had negative effects on income per capita and

#### TABLE XXXIV

## SUMMARY OF THE PERFORMANCE OF FEDERAL OUTLAY VARIABLES IN ALL ESTIMATIONS: POSITIVE AND SIGNIFICANT COEFFICIENTS

		Systems Estimations			
Equation	OLS Estimations	All Exogenous	Selected Endogenous		
	Agricultural Land and Water Business Advancement and Regulation	Farm Income Stabilization Community Development Housing	Farm Income Stabilization Community Development		
ncome Per Capita	Defense and Space General Government Community Development	Health Defense and Space General Government			
	Housing Income Security				
	Rural Housing/Public Facilities Agricultural Land and Water Agricultural Research	Rural Housing/Public Facilities Agricultural Land and Water Agricultural Research	Agricultural Land and Water Health		
Employment Rate	Community Development Health Defense and Space Transportation	Community Development Health Defense and Space Transportation			
let Investment	Agricultural Land and Water Health Defense and Space	Agricultural Land and Water Health Defense and Space	Education Defense and Space		
Population Change	Housing Education	Housing Education	Agricultural Research Community Development Housing		

#### TABLE XXXV

#### SUMMARY OF THE PERFORMANCE OF FEDERAL OUTLAY VARIABLES IN ALL ESTIMATIONS: NEGATIVE AND SIGNIFICANT COEFFICIENTS

		Systems Estimations				
Equation         OLS Estimations           Income Per Capita         Rural Housing/Public Facilities           Area/Regional Development         Education           Transportation         Transportation		All Exogenous	Selected Endogenous			
		Rural Housing/Public Facilities Area/Regional Development Education	Education			
Employment Rate	Business Advancement and Regulation Area/Regional Development General Government	General Government	Business Advancement and Regulation Area/Regional Development Income Security General Government			
Net Investment	Business Advancement and Regulation	Business Advancement and Regulation	Community Development			
General Government Population Change		Agricultural Land and Water General Government	Income Security Education General Government			

the employment rate. Regional development funds may be directed to counties with lagging economies. This effect on the "demand" for outlays may not be properly controlled for in the model and overshadow the "supplying" of outcomes such as income that may contribute to development. Of course, it is possible that the funds are spent for purposes that detract from economic progress.

As community development spending in the county increased, income per capita and the employment rate of the county both increased. Housing outlays had positive effects on income per capita and population change. Health spending had a positive effect on the employment rate and net investment, while expenditures for general government purposes had negative effects on the employment rate and population change. General government outlays may entail regulation and administration activities which do not add to the economic base and hence do not increase employment or population.

In the 2SLS estimation of the system when all outlay variables were assumed exogenous, the results were similar to the OLS estimations of the separate equations. More federal spending variables were significant in the equations for income per capita and the employment rate than in the other two. Health spending had positive coefficients in the equations for net investment, the employment rate, and income per capita. This was true for defense and space spending, also. Net investment and the employment rate were both positively affected by agricultural land and water spending. The community development variable had positive coefficients in the equations for the employment rate and per capita income. Housing expenditures positively affected per capita income and population change. A negative effect was estimated for both the employment rate and population change as spending for general government purposes increased.

When the system was expanded to make federal outlay variables and the state and local government spending variable endogenous, all outlay variables lost their significance. Many changed sign in this estimation of the system when compared to the results of the estimation on the smaller system discussed above. Loss of statistical efficiency as indicated by the poor fit of many of the equations explaining the outlay variables may account for the insignificant coefficients.

In the final estimation of the system, when eight of the outlay variables were assumed endogenous and the remaining seven exogenous, significance of some variables again resulted. The only federal outlay variable that had positive coefficients in more than one equation of the four under scrutiny here was community development. It affected both per capita income and population change. Education spending was estimated to have a negative effect on both per capita income and population change, while both income security and general government variables had negative coefficients in the equations for the employment rate and population change.

In comparing the two variations of the system approach which resulted in some significance among the variables, net investment in both versions was positively affected by defense and space spending. Income per capita was significantly affected in both by three federal outlay variables. Farm income stabilization and community development had positive coefficients while education had a negative coefficient. Three different outlay variables were significant in the estimation of the employment rate equation. Agricultural land and water and health

spending were positive while general government spending was negative. Population change was positively affected in both estimations by housing and negatively affected in both by general government.

#### Other Explanatory Variables

Among the other variables used in the OLS estimations of the four equations, the coefficient of state and local government spending was consistently positive but was significant only in the equation for per capita income. The lagged value of net investment had a positive and significant coefficient in the three equations in which it appeared: income per capita, the employment rate, and net investment. The percent of the population 14 and older unemployed had negative effects on both the employment rate and per capita income.

In the system based on the assumption that federal outlay variables were exogenous, only two of the other explanatory variables had significant coefficients in the 2SLS estimation. The lagged value of net investment had positive coefficients in the equations for net investment and per capita income. The employment rate and income per capita were both negatively affected by the percent unemployed variable.

As with the federal outlay variables, the other variables in the second approach did not have significant coefficients in the four equations examined in this section. Again, the poor fit of some of the equations explaining the federal outlay variables, causing a general loss of information due to specification errors, may have brought about these results.

When the system contained some federal variables as endogenous and others exogenous only two of the other explanatory factors had significant coefficients. State and local government spending had a positive coefficient in the equation for per capita income and the employment rate was positively affected by the lagged value of per capita income.

Finally, in comparing the system estimations of the model, only two of the other explanatory factors had significant effects across variations of the model. State and local government spending had a positive coefficient in the per capita income equation and the lagged value of per capita income had a positive effect on the employment rate.

#### CHAPTER VI

#### SUMMARY AND CONCLUSIONS

This study develops and applies a model to evaluate the contribution of federal expenditures to rural development goals. A system of equations is presented and several variations of this system are estimated. Data employed include the <u>Federal Outlays</u>, a comprehensive set of data on federal program outlays at the county level. In addition, data from the Human Resource Profile (a subset of the 1970 Census of Population), the <u>1972 Census of Governments</u>, and the <u>Local Area Personal Income</u> series compiled by the Bureau of Economic Analysis are utilized. The sample consists of the 3,064 counties, or county equivalents, of the continental United States.

#### Summary

The analysis undertaken results in the selection of 15 categories for the federal spending programs reported in the <u>Outlays</u> series, a system of equations estimated in several variations, and an overview of the performance of the federal outlay variables in the equations for income per capita, the employment rate, net investment, and population change.

#### Spending Categories

From program categories numbering over one thousand under 84

function names in the original data source, this study aggregated these separate entries into a final 15 categories. They include: farm income stabilization, rural housing and public facilities, agricultural land and water resources, agricultural research, pollution control, business advancement and regulation, area and regional development, community development, housing, health, income security, education, defense and space, transportation, and general government. These were selected to delineate relatively homogeneous categories of spending for analyzing impacts on rural development goals with the county as the unit of observation.

#### Systems of Equations

Rural development policy of the United States has defined qualitative goals concerning employment, income, population, housing, and community services and facilities. Because these goals are interrelated, a system of equations was formulated around these goals (see Chapter V). That is, three of the endogenous variables are taken directly from the stated goals--employment rate, income per capita, and population change. A fourth endogenous variable--net investment--is included because it is an integral part of development (38, p. 60).

Ordinary least squares (OLS) regression equations were estimated for each of the four variables listed above, in part to provide a benchmark for comparison to the system estimates. The 15 federal spending variables were included on a per capita basis as independent variables in each equation. State and local government spending and selected socio-demographic characteristics of the population and economic conditions in the county were also included as independent variables.

Equations to explain the federal outlays per capita were included to provide information of interest in analyzing elements that determine spending of the federal government and to provide input into the simultaneous equation system concerning the demand for services of the federal government in the county. Socio-demographic characteristics of the county population and economic conditions existing in the county, independent variables in these equations, served as indicators of demand for services. These equations were estimated with OLS.

The first approach to the system estimated using the two-stage least squares (2SLS) technique was a four-equation system with the four variables listed above endogenous. The independent variables of the OLS estimations became the predetermined variables of this system. The system approach allows the interrelationships of the endogenous variables to be taken into account. 2SLS estimates of the structural parameters are statistically consistent.

The second system approach attempted to correct for the demand factors in estimating the supply effects of the federal outlays on income, employment, investment, and population distribution. In correcting for these factors, the 15 federal spending variables were assumed endogenous to the system and modeled as in the OLS estimated equations. Many of the equations had low  $R^2$ -values implying that much of the variation in these variables was left unexplained. The specification errors imply much loss of information when these variables become endogenous in this system approach.

The specification problem was particularly acute for the seven outlay variables: rural housing and public facilities, pollution control, business advancement and regulation, area and regional

development, housing, education, and transportation. In the third, and final, approach taken, these variables were assumed exogenous to the system. The low  $R^2$ -values, loss of information, and potential specification errors suggested some merit in this assumption. The remaining eight outlay variables were assumed endogenous and were modeled as above.

#### Performance of the Federal Outlay Variables

Few of the outlay variables had consistently significant positive or negative coefficients across estimations of the system approaches. More of these variables were significant in the first approach than the other two. In fact, none at all were significant in the second approach where they were all included as endogenous to the system.

In the variations where some of the variables were significant, few performed with consistency. Income per capita was increased as farm income stabilization payments increased in the county, while increasing education spending decreased per capita personal income. Increasing educational opportunities could serve as an incentive to decrease time in the labor force, and, therefore, decrease income while investing time in human capital improvement. The employment rate was positively affected by spending for health and negatively affected by spending for general government purposes.

Defense and space spending had a positive effect on net investment in a county. Expansion of housing expenditures was consistently associated with population increases. Finally, general government spending was estimated to have a negative effect on population. These outlays may entail regulation and administrative activities which detract from

the economic base and hence do not increase employment or population.

#### Areas for Further Research and Model

#### Development

The <u>Federal Outlays</u> series used extensively in this study has limitations and needs to be improved. Standardized program definitions would help as well as improved allocation techniques. Over one-third of the 1976 outlays, expenditures for 28 programs, were allocated to county areas based on the size of the target population the funds are intended to serve (17). Improving on this procedure will be a huge task but quite probably worth the effort to improve evaluation.

With an improved set of data on federal spending, the selection of categories for analysis might be made easier. Certainly standardized definitions and more details on aims of programs should lead to categories of a more homogeneous nature.

With regard to the model itself, improving the specification of the equations for the federal outlay variables may greatly improve the analysis. Indeed, improved indicators of the demand for federal government services should be valuable information in determining the contributions of federal dollars to supplying additional income, employment, and other development outcomes. The inclusion of migration data could improve the estimation of the population equation. Including measures of price differences that may occur among the counties or county sizecontiguity county groupings and measures of underemployment as well as unemployment may further improve the estimation of the system. Also, use of the state capital county as a dummy variable would improve results. A measure for taxes paid to state and federal governments, too, could raise the precision of the empirical model.

#### Conclusions

The efforts of this study have not resulted in a definitive model for the evaluation of federal spending toward rural development goals. However, an initial framework has been provided upon which future researchers may build.

Indications are provided as to spending categories which may add to the economic base of a county and, therefore, increase the well-being of its residents. Increases in farm income stabilization and community development spending increased per capita personal income. As agricultural land and water and health outlays increased, the employment rate of the county increased. Net investment increased as the federal government spent more for defense and space purposes. Finally, housing outlays had a positive effect on population. It must be cautioned, however, that increased housing outlays may be caused by increased populations.

Increasing educational opportunities may act as an incentive to investment in human capital. If this is true, the negative effect of these outlays on per capita income may be a short-run effect. Further research into the long-run consequences is of merit. General government spending had negative effects on both the county employment rate and population. This category includes regulation and administrative activities which may detract from the economic base and do not increase employment or population. Programs in these categories should be examined to determine if their objectives are met. The variables of this study may not accurately measure their effects and, hence, they appear to be nonbeneficial when that may not be the case. All other categories of federal spending might be labeled neutral.

On the whole, this analysis provides no basis for rejecting the general hypothesis that federal spending does not significantly contribute to the goals of rural development. Of course, failure to reject the hypothesis does not necessarily mean that the hypothesis is true. Additional research using more refined data and methods is necessary before making firm conclusions. However, it is well to recognize many previous less comprehensive studies tend to be consistent with the above hypothesis. Even with its shortcomings, the model used in this study could be expected to detect major impacts of federal programs if in fact they are present. Based on results of this and previous research, it appears that federal programs are not highly effective in promoting goals examined herein and ways need to be explored to improve their performance.

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APPENDIX

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TABLES

## TABLE XXXVI

## SIMPLE STATISTICS FOR VARIABLES APPEARING IN EQUATIONS OF MODELS

Variable	Number	Mean	Standard Deviation	Minimum Value	Maximum Value
Farm Income Stabilization per capita, 1975	3,064	\$42.99	\$105.45	\$0.00	\$2,057.67
Rural Housing/Public Facilities per capita, 1975		\$7.16	\$21.79	\$0.00	· •
Agricultural Land and Water per capita, 1975	3,064	\$9.31	\$14.09	\$0.00	\$387.78
Agricultural Research per capita, 1975	3,064	\$49.59	\$167.55	\$0.00	\$4,431.66
Pollution Control per capita, 1975	3,064	\$10.88	\$39.26	\$0.00	\$1,146.68
Business Advancement and Regulation per capita,					
1975	3,064	\$3.19	\$12.96	\$0.00	\$370.06
Area/Regional Development per capita, 1975	3,064	\$9.43	\$61.19	\$0.00	\$1,941.17
Community Development per capita, 1975	3,064	\$5.60	\$12.83	\$0.00	
Housing per capita, 1975	3,064	\$.03	\$.46	\$0.00	\$13.87
Health per capita, 1975	3,064	\$79.31	\$47.65	\$0.00	\$1,395.05
Income Security per capita, 1975	3,064	\$557.19	\$156.63	\$127.81	\$3,487.65
Education per capita, 1975	3,064	\$36.83	\$101.30	\$0.00	\$2,244.78
Defense and Space per capita, 1975	3,064-	\$184.33	\$804.58	\$0.00	\$23,729.81
Transportation per capita, 1975	3,064	\$83.00	\$295.16	\$0.00	\$6,912.48
General Government per capita, 1975	3,064	\$140.01	\$116.99	\$39.00	\$1,956.92
State and Local Government per capita, 1972	3,064	\$393.84	\$575.29	\$0.00	\$29,190.48
Income Per Capita, 1975	3,064	\$4,684.96	\$1,557.60	\$1,669.61	\$29,622.81
Population Change, 1974 to 1975	3,064	533.56	3,221.46	-22,410.00	69,446.00
Employment Rate, 1975	3,064	.40	.09	.14	.97
% in Poverty	3,064	20.54	11.11	2.22	67.12
Contract Construction Income per capita, 1975	2,741	\$184.06	\$186.57	\$0 <b>.00</b>	\$3,133.20
Population, 1975	3,064	68,904.87	259,821.95	178.00	7,567,824.00

#### TABLE XXXVII

#### NAMES AND CODES OF AGENCIES REPORTING EXPENDITURES FOR FEDERAL OUTLAY REPORTS

Agency Name	Agency	Code
		an an Artala
Department of Agriculture	010	
Department of Commerce	020	
Department of Defense	030	
Department of Health, Education and Welfare	040	
Department of Housing and Urban Development	050	
Department of the Interior	060	
Department of Justice	070	
Department of Labor	080	
Post Office Department	090	•
Department of State	100	
Department of Transportation	110	•
Treasury Department	120	
ACTION	125	
Advisory Commission on Intergovernmental Relations	130	
Agency for International Development	140	
Alaska Development Committees	150	
American Battle Monuments Commission	160	
Appalachian Regional Commission	170	
Atomic Energy Commission	180	
Office of Management and Budget	190	
Civil Aeronautics Board	200	
Civil Service Commission	210	
Commission on Civil Rights	220	
Council of Economic Advisers	230	
Domestic Council	235	
Environmental Protection Agency	237	
Equal Employment Opportunity Commission	240	
Export-Import Bank of Washington	250	
Farm Credit Administration	260	·
Federal Coal Mine Safety Board of Review	270	
Federal Communications Commission	280	
Federal Home Loan Bank Board	290	
Federal Maritime Commission	300	
Federal Mediation and Conciliation Service	310	
Federal Power Commission	320	
Federal Radiation Council	330	
Federal Trade Commission	340	
Foreign Claims Settlement Commission	350	
General Services Administration	360	
Indian Claims Comaission	370	

## TABLE XXXVII (Continued)

Agency Name	Agency Cod
Interstate Commerce Commission	380
National Aeronautics and Space Administration	390
National Aeronautics and Space Council	400
National Capital Housing Authority	410
National Capital Planning Commission	420
National Capital Transportation Agency	430
National Council/Comm. on Marine Res. and Engr. Dev.	440
National Foundation on Arts and Humanities	450
National Labor Relations Board	460
National Mediation Board	470
National Science Foundation	480
National Security Council	490
Office of Economic Opportunity	500
Office of Emergency Preparedness	510
Office of Science and Technology	520
Panama Canal	530
Peace Corps	540
Public Land Law Review Commission	550
Railroad Retirement Board	560
Renegotiation Board	570
Securities and Exchange Commission	580
Select Comm. on Western Hemisphere Immigration	590
Selective Service System	600
Small Business Administration	610
Smithsonian Institution	620
Special Representative for Trade Negotiations	630
Subversive Activities Control Board	640
Tariff Commission	650
United States Tax Court	660
Fennessee Valley Authority	670
	680
The White House	690
U. S. Arms Control and Disarmament Agency	700
U. S. Information Agency	700
U. S. Soldiers Home	
Veterans Administration	720
Waters Resources Council	730

## TABLE XXXVIII

# FUNCTION NAMES AND CODES FOR FEDERAL OUTLAY REPORTS

Function Name	Function	Code
	050	
National Defense	050	
Department of Defense-Military	051	e de la compositione
Military Assistance	057	
Atomic Energy	058	
Defense-Related Activities	059	
International Affairs and Finance	150	
Conduct of Foreign Affairs	151	
Economic and Financial Assistance	152	
Foreign Information and Exchange Activities	153	
Food for Peace	154	
Space Research and Technology	250	1.
Manned Space Flight	251	
Space Science and Application	252	
Space Technology	253	
Aeronautical Technology	254	
Supporting Space Activities	259	
Agriculture and Rural Development	350	
Farm Income Stabilization	351	
Rural Housing and Public Facilities	352	
Rural Community Development Revenue Sharing	353	
Agricultural Land and Water Resources	354	
Research and Other Agricultural Services	355	
Natural Resources and Environment	400	
Water Resources and Power	401	
Land Management	402	
Mineral Resources	403	
Pollution Control and Abatement	404	
Recreational Resources	405	
Other Natural Resources	409	
Commerce and Transportation	500	
Air Transportation	501	
Water Transportation	502	
Ground Transportation	503	
Transportation Revenue Sharing	504	
Postal Service	505	
Advancement of Business	506	
Area and Regional Development	507	
Regulation of Business	508	
Community Development and Housing	550	
Community Planning, Management and Development	551	
Urban Community Development Revenue Sharing	552	
Low and Moderate Income Housing Aids	555	
Maintenance of the Housing Mortgage Market	556	

Function Name	Function	Code
Education and Manpower	600	
Elementary and Secondary Education	601	
Higher Education	602	
Vocational Education	603	
Education Revenue Sharing	604	****
Other Education Aids	605	
General Science	606	
Manpower Training and Employment Services	607	
Other Manpower Aids	609	
Health	650	
Development of Health Resources	651	
Providing or Financing Medical Services	652	
Prevention and Control of Health Problems	653	
Income Security	700	
Retirement and Social Insurance	701	
Public Assistance	702	
Social and Individual Services	703	
Veterans Benefits and Services	800	
Income Security for Veterans	801	
Veterans Education, Training and Rehabilitation	802	
Veterans Housing	803	
Hospital and Medical Care for Veterans	804	
Other Veterans Benefits and Services	809	
Interest	850	
Interest on the Public Debt	851	
Interest on Refunds of Receipts	852	
Interest on Uninvested Funds	853	
General Government	900	
Legislative Functions	901	
Judicial Functions	902	
Executive Direction and Management	903	
Central Fiscal Operations	904	
General Property and Records Management	905	
Central Personnel Management	906	
Law Enforcement and Justice	908	
National Capital Region	909	
Other General Government	910	
General Revenue Sharing	940	
Undistributed Intrabudgetary Transactions	950	
Government Contributions for Employee Retirement	951	
Interest Received by Trust Funds	952	

## TABLE XXXVIII (Continued)

## TABLE XXXIX

## SIMPLE CORRELATION COEFFICIENTS FOR VARIABLES APPEARING IN EQUATIONS OF MODELS

Variables	Farm Income Stabilization per capita, 1975	Rural Housing/ Public Facilities per capita, 1975	Agricultural Land and Water per capita, 1975	Agricultural Research per capita, 1975	Pollution Control per capita, 1975	Business Advancement and Regulation per capita, 1973	Area/Regional Devalopment per capita, 1975	Community Development per capita, 1975	Housing per capita, 1975	Health , per capita, 1975	Income Security per capita 1975		
Farma Income Stabilization per capita, 1975	1.0900												
Rural Housing/Public Facilities per capita, 1975	.0256	1.0690											
Agricultural Land and Water per capita, 1975	. 3300	. 9567	1.0000										
Agricultural Research per capita, 1975	0412	. 2532	. 0930	1.0000									
Pollution Control per capita, 1975	-1.0264	9212	0501	.0220	1.0000								
Business Advancement and Regulation per capits, 1975	.0186	9080	0105	.0171	.0093	1.0000							
Area/Regional Development per capita, 1975	3116	.0336	.0372	.0152	0128	.0382	1.0000						
Community Development per capita, 1975	0415	0573	1079	0016	.0682	. 0553	.0575	1.0000					
Housing per capita, 1975	0186	0177	0347	0067	.0168	.0122	0073	.0616	1.0000				
Health per capita, 1975	.0375	.0175	.0927	0299	. 3146	. 1406	.2704	.1382	.0596	1.0000			
Income Security per capita, 1975	.0110	.0414	. 2430	0176	0277	~.0329	.0076	.1077	.0119	.2784	1.0000		
Education per capita, 1975	9404	0300	0271	.0631	.0808	. 0598	.2968	. 2933	.0250	. 3006	.0681		
Defense and Space per capita, 1975	0561	0131	0889	.0067	. 9410	.9425	.0040	.0551	.0152	0437	1150		
Transportation per capita, 1975	.0143	.0070	.1107	.1647	.0554	.0437	.0012	0147	0030	0001	0422		
General Government per capita, 1975	. 0333	0139	.0550	.0190	.1406	.0150	0040	.2147	.0345	.2269	.0884		
State and Local Government per capita, 1972	. 0290	0088	.0400	.0284	.1021	.0110	0160	.0130	.0055	.0520	.0133		
Income Per Capita, 1975	.1805	0751	.2448	.0226	.0640	.0500	0516	.1226	.0720	.1310	.0640		
Population Change, 1974 to 1975	0553	0279	0836	0026	.0315	. 3188	0092	.0109	.1373	0371	0802		
Employment Rate, 1975	. 1881	0033	. 24 34	.0786	. 0265	. 9342	0302	.1520	.0509	.1460	.0031		
in Poverty	.1143	. 0939	.1358	0656	1144	0524	.1184	0264	0386	.0148	. 3320		
Contract Construction Income per capita, 1975	0526	0176	0558	0536	.0522	.0298	0043	.0807	.0466	.0240	0854		
Sortheastern U. S.	1031	0457	1361	0624	.0915	.0218	0214	.1036	.0004	.0642	.0029		
Corthcentral U. S.	. 9682	0322	.0537	1245	0232	0445	0135	0677	0040	.1349	1111		
Southern U. S.	. 0106	.0397	0791	1237	0785	. 0027	0120	.0227	0064	~.1586	.1344		

## TABLE XXXIX (Continued)

Variables	Education per capita, 1975	Defense and Space per capita, 1975	Transpirostin per capita, 1975	General Geveratent per capita, 1975	State and Local Government per capita, 1975	Income Per Capita, 1975	Population Change, 1974 to 1975	Employment Rate, 1975	ž in Poverty	Contract Construction Income per capita, 1975		North- central U. S.	Southern U.S.
arm Income Stabilization per capita, 1975													
ural Housing/Public Facilities per capita, 1975										· · ·			
gricultural Land and Water per capita, 1975													
gricultural Research per capita, 1975													
ollution Control per capita, 1975		È la companya di serie di seri											
usiness Advancement and Regulation yer capita, 19	75												
res/Regional Development per capita, 1975													
mmunity Development per capita, 1975											•		
busing per capita, 1975													
alth per capita, 1975	1			i ja se se									
come Security per capita, 1975													
lucation per capita, 1975	1.0000												
fense and Space per capita, 1975	.0139	1.0000											
cansportation per capita, 1975	.0191	0124	1.0000										
eneral Government per capita, 1975	.2715	.0005	.0308	1.0000									
tate and Local Government per capita, 1972	0084	.0037	.0155	. 0855	1.0000								
ncome Per Capita, 1975	.0053	.2148	.0379	. 21.79	. 0996	1.0000							
opulation Change, 1974 to 1975	.0296	.0644	0186	0467	0077	.0248	1.0000						
aployment Rate, 1975	.0327	.1962	.0793	.1469	.0798	.7371	0375	1.0000					
in Poverty	.0586	1034	0433	2570	0002	4400	0905	2916	1.0000				
ontract Construction Income per capita, 1975	.0291	.0563	.0725	.0312	.0240	. 3025	.0836	.2773	2099	1.0000			
ortheastern U. S.	.0110	.0092	0374	.4238	.0:66	.0699	0337	0430	2413	.0121	1.0000		
orthcentral U.S.	0266	0645	0486	.0351	.0443	.1797	0946	.1598	3386	0203	1981	1.0000	
outhern V. S.	0252	.0153	0800	2465	1036	3136	.0395	1966	. 5740	0786	2482	6582	1.0000

#### VITA

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