

AN APPLICATION OF INTEGER LINEAR PROGRAMMING  
TO LIGHT OIL TERMINAL - TRUCK OPERATIONS

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ose of Study: The purpose of this study is to determine the optimu  
mix of company trucks and common carriers to be used for the oper-  
ations of East Chicago, Indiana, light oil (gasoline, heating oil,  
etc.) terminal of Cities Service Oil Company (CITGO) in order to  
satisfy daily fluctuating demand requirements for the area serviced  
and to minimize the total cost of deliveries over a specific oper-  
ation period. An Integer Linear Programming Model, with the objec-  
tive of cost minimization which is subject to constraints related t  
demand, resource availability and company policy conditions, was  
developed and solved for this purpose.

lusions: The optimum mix of truck fleet in terms of daily strate-  
gies over a week operation period was determined for East Chicago  
terminal. The application of the model to any CITGO truck terminal  
was explained through developing a decision chart for management us  
The interpretation of the optimal solution and the ranging analyses  
which examine the influence of changes in cost, demand and resource  
availability - conditions were also presented to facilitate use of  
the model in decision making process.

SEER'S APPROVAL

Mitchell O. Locks

AN APPLICATION OF INTEGER LINEAR PROGRAMMING  
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Report Approved:



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## CHAPTER I

### INTRODUCTION

#### Description of a Light Oil Terminal

The problem studied in this paper is concerned with the CITGO Marketing Operation of a light oil terminal. A light oil terminal consists of a large inventory of light oils (gasoline, heating oil, etc.) which have been shipped to the terminal from the refinery by barge or pipeline. From the light oil terminal the product goes to the retailer or ultimate user by truck. The user may pick up the product with his own trucks or common carrier trucks under his direction. The user may use the product F.O.B. destination where the terminal must provide transportation to the user. The terminal may or may not use company trucks, depending on whether or not it is more economical to operate company trucks versus the common carrier rate at a given location. Usually the terminal will operate company trucks to deliver to its service stations. The oil company must make a decision as to mix of company trucks and/or common carrier usage at a given terminal. There are peaks and valleys of demand for company directed trucking operation and usually the oil company cannot afford to have enough company trucks located at a given location to cover the maximum demand in a given period. The company may decide to use part company trucks and part common carrier.



## Approach Used in the Study

The problem of determining the optimum mix of company and common carrier trucks in order to minimize cost of operations under demand, resource availability and company policy conditions is an integer linear programming problem. The optimum capacity in terms of the number of trucks to be utilized should be determined as integers. The optimum strategy cannot be stated as 1.3 company trucks and 2.7 common carriers per day. This study, therefore, uses mathematical optimization techniques of integer programming.

The optimal solution and related optimum strategies are subject to changes in demand, cost, resource availability and company policy conditions. In order to check the sensitivity of the optimal solution obtained, a ranging analysis is employed over the cost coefficients and constants of the model.

## Summaries of the Chapters

A short background on linear and integer programming and survey of literature on the theory and applications of IP are summarized in Chapter II. Chapter III presents a description on the nature and use of Mathematical Programming System Extended (MPSX) which is utilized in this study. The control language program and data set for the problem are provided separately in the Appendix to the study.

Chapter IV discusses the definition of the problem studied in this study and presents the IP model formulation utilized to solve it.

Analysis of data on East Chicago terminal to calculate the coefficients and the constants of the model is presented in Chapter V.

numerical model constructed in this way is solved by computer  
ization and results are summarized in Chapter VI. Interpretation o  
optimal solution in terms of daily optimum strategies is given in  
er VII together with the sensitivity analysis. Chapter VII also  
ides an analytical chart to aid management use of the model. Limi-  
ns of the study and of the model developed are discussed as a last  
on in Chapter VII.

## CHAPTER II

### SURVEY OF THE LITERATURE

Linear programming is a mathematical optimization technique designed to analyze the potentialities of alternate activities and to choose those that permit the best use of resources in the pursuit of a desired objective. Linear programming models handle situations where an objective should be minimized or maximized under linear constraints that are specified as the expressions of resource availabilities or of conditions to be satisfied in the realization of the stated objective. Integer programming is different than regular LP models only in that it requires that variables in the problem and the optimal solution must be integer valued. Although the simplex method is the starting point to solve the integer programming problems, certain techniques should be employed to reach the optimal integer solution after a non-integer solution has been obtained.

Linear programming and integer programming models, because of their diversified capabilities, have many uses. They can be used to analyze the allocation of raw materials, manpower, plant and storage facilities, and to translate their findings into minimum cost or maximum profits for users. They may be employed to allocate, assign, schedule, select or evaluate various possibilities limited resources possess for different jobs.

Typical applications include to distribute, control, order, budget, bid, trim, price, purchase and plan in order to minimize costs or

imize profits related to these operations subject to limited resource or conditions to be satisfied. They can deduce the most profitable mode of transporting goods from plant to warehouse to outlet.

Integer programming as a branch of LP has several versions. "Assignment problem" deals with assigning men to machines, machines to jobs and is general with assignment and scheduling problems. "Transportation problem" is used to optimize transporting goods from factory to warehouse, from supply centers to demand centers, etc. "Zero-one programming" is a technique to handle integer programming models where the problem is to decide on an activity (or activities) to engage in or not. The transportation problem was first interpreted by Hitchcock [38].

Manne [42] studied and applied the same topic in 1947. "Hungarian method" to solve assignment problems was discussed by Flood [21]. Manne and Beckmann's study [43] on the location of economic activities and Manne's study [51] on the job-shop scheduling problem are the classics on this type of application. Baumol and Wolfe [8] utilized IP to solve house location problem. Machol [49] applied assignment problem to each in one of the classical studies, too. There are three classic studies of application of LP to oil industry. In 1951, Charles, Cooper and Mellon made a study [13] to plan and program interdependent activities in blending aviation gasolines in an integrated oil company. G. F. Hoad, in 1953, applied LP to optimize refinery operations [58]. And in 1956, Alan S. Manne made a study [50] for scheduling petroleum refinery operations through the utilization of linear programming.

Integer programming developed in theory and applications through the massive contributions made in 1960's. Two main techniques were developed to handle integer programming problems. These are employed to rea-

optimal integer solution after a non-integer optimum solution has obtained. Gomory [34] developed the "cutting-plane" algorithm. Branch-and-bound" method was originated by Land and Doig [44]. Commercially used LP systems which can efficiently handle integer constraints are usually designated as Mixed Integer Programming (MIP) systems. In these cases, a branch-and-bound solution with the integer variables is used to modify the optimum solution with non-integer variables.

Balas [2] with his "Implicit Enumeration-Algorithm" developed a method to handle special cases of IP called Zero-one programming. Geoffrion made contributions and improvements in this method [27, 28]. Linker and Nemhauser also developed [23] an enumerative algorithm for a partitioning problem in zero-one programming. A new approach to zero-one integer programming was also formulated by Cabot and Hurter. "Group Theoretic Algorithms" for integer programming problems have been discussed by Shapiro [57].

Besides these above new approaches, Gomory's and Land and Doig's original methods have been subject to many theoretical and practical studies. Glover, with his "primal integer programming algorithm" [31], extended the cutting plane method of Gomory. Land and Doig's branch-and-bound technique was further studied by Lawler and Wood [45], Moore and Nemhauser [11], Beale and Small [9].

A comprehensive survey of methods and uses of integer programming have been discussed by Balinski [3, 4] and Dantzig [17]. Geoffrion and Moore presented a more recent review [29] in integer programming algorithms. The present state and complete survey of the techniques of integer programming have been provided by Zionts [63].

The above developments in theory and in computer utilization have provided the opportunity to utilize many diversified applications of integer programming in various studies. Woolsey [62] discusses four real world applications of IP: operator scheduling at a telephone company; an program of cutting stock for reinforcing bars; capital budgeting research and development; and allocation of sales districts to men.

The assignment problems and location studies is one of the areas where intensive applications take place. Some of the examples may include: and Ray's study on capacitated facilities location problem [18] by branch-and-bound algorithm; Efreymson and Ray's study [20] on location problem dealing with assignment of facilities. Branch-and-bound algorithm was also used by Gavett and Plyter [25] in their study on a location-assignment type problem.

Integer programming has been utilized in various scheduling problems. For example, Giglio and Glaser [61] made a study of preventive maintenance scheduling by IP. Pritsker, Watters and Wolfe [54] studied zero-one integer programming of multiproject and job shop scheduling problems including resource constraints such as due dates, job splitting, resource substitutability and performance requirements. Ignall and Magee [39] employed branch-and-bound technique to flow-shop scheduling problems. A problem of minimum change-over scheduling of several jobs on one machine was studied by Glassey [30]. Greenberg [37] obtained branch-and-bound solution through mixed integer programming to solve a machine scheduling problem.

Delivery, transportation and truck assignment problems have been solved with the application of integer programming. Balinski and

t [5] used IP for truck delivery problem. Determining a minimum kation fleet through an integer programming model has been studied Esope and Lefkowitz [19]. Rao and Zionts made a study [55] of ating transportation units to alternative trips at a minimum se under a set of trip commitments and availability of units. [64] utilized IP in a truck assignment problem similarly. arious interesting subjects and real life problems were attacked b: tilization of integer programming. Little [46] studied the syn- ization of traffic signals by mixed-integer linear programming. s, ReVelle and Lynn presented a model [48] for determining the t of wastewater treatment required to achieve at minimum cost for articular set of stream within a river basin. A study was made by es, DeVoe, Learner and Reinecke [14] to develop a model for media ing accounting for duplicating audiences over a variety of time ds. Senju and Toyoda [56] applied zero-one programming to choose jobbing firm the optimal package of orders from potential ones restrictions on available resources, working time of different ities, number of specialists and materials. For some diversified cations of integer programming, the following references and stud- an be pointed out. Kalvaitis and Posgay [40] employed mixed inte- rogramming to the direct mail industry. An approach utilized by [41] determined an efficient set of control methods for air tion abatement. Baugh, Ibaraki and Muroga [6] used Gomory's all er algorithm to design optimum logical networks for digital com- s. Integer programming was employed to study reliability optimiza- problems by Tillman and Liittschwager [59]. Project management, gh a method for simultaneous planning, scheduling and control of

cts, was discussed by Crowston and Thompson [15] in their integer programming approach. A zero-one integer programming model was applied during, Swart and Var [26] to determine the optimal investment strategy for tourism sector in Turkey.

The above references, nevertheless, are not a complete list of the applications of integer programming. The widespread use of computer programs and solution techniques gives the opportunity of handling fairly large scale problems. This ability and their effect on reducing computation time for integer solutions (as discussed in [22, 63, 62]) will reverse the expanding trend of integer programming applications on real world problems.



## CHAPTER III

### NATURE AND USE OF MPSX

The discussion in this chapter is based upon Chapter 5.5 of [47]. MPSX is the advanced version of MPS/360 (Mathematical Programming System/360) [65] which is used to obtain solutions for LP problems. MPSX is composed of a set of procedures and subroutines to solve integer programming problems via its mixed-integer programming feature. The system can be used to process very large problems with hundreds of constraints and variables. The problems can have minimization or maximization objectives with a mixture of constraints as  $\leq$  inequalities,  $\geq$  inequalities or equalities. Upper and/or lower bounds can be imposed on any of the variables or row constraints.

The strategy for solving an integer programming problem is the sequential execution of a series of the procedures and subroutines of the system. The user conveys the proposed strategy to MPSX via the MPSX control language. The procedure, called statement of the control language, calls the LP procedures and transfers arguments to them. MPSX control statements are preprocessed by the control program COMPILER. This is the first step of an MPSX job. Both the syntax and use of the COMPILER are fully described in the MPSX Control Language User's Manual [67].

After processing by the compiler, the control language problem is executed under the control of the EXECUTOR as a second job step.

ded in each job step are the data definition (DD) statements. Each statement describes a single device and specifies the type and other attributes to be used by the LP procedures. The COMPILER is called by X.2.SYSIN DD\* while the EXECUTOR performs the related steps by X.1.SYSIN DD\* statement. The control language and data set used in the problem of this project is given in the Appendix to the study.

The LP procedures of MPSX use the bounded variable technique and employ the revised simplex method. Revised simplex method is based on the fact that the entire work matrix can be partitioned and expressed as a function of the basis matrix. Basis matrix can be defined through the application of simplex method. If there are  $m$  constraints (rows) in the constraint matrix and these are linearly independent, then there is a set of  $m$  columns (variables or vectors) which are also linearly independent. Hence, any right-hand side (constraint constant) can be expressed in terms of these  $m$  columns. This is called a basis. The simplex method uses these basic solutions, stepping from one to another (by bringing one column in the basis with one column not in the basis on each step or iteration), until a solution (called a basic feasible solution) is obtained that meets all of the criteria specified by constraints, including the requirement that all column values be non-negative.

After the non-integer optimal solution (satisfying above requirements with a minimum or maximum value of objective function) is found, the branch and bound method steps along, examining one branch at a time in the solution tree in order to check for integer feasible solutions. To do this, MPSX calls the macro-system named OPTIMIX. Through the bounded variable technique, integer solutions in each possible branch are

ned by this system to find one that satisfies the requirements and the value of the functional (or objective) row be a maximum or minimum under integer valued structural variables. This is called the optimal solution.

Not all LP problems have an optimal solution. If there is no solution at all in nonnegative variables, or none that keeps the variables within their specified bounds, the LP problem is said to be "infeasible." If a feasible solution is found, but the constraint rows do not confine the value of the functional row to finite values, the LP problem is said to be "unbounded."

After the integer optimal solution is found, a summary of the search process and values of the variables in the optimal solution are printed by MPSX procedures. These outputs include the analyses of row and column variables and value and effect of dual variables. RANGE procedure included in the control program performs sensitivity (ranging, optimality) analysis on the values of the objective function coefficients and constraint constants. Detailed discussion of these output analyses is given in Chapter VII through presenting the results of application to this study.

## CHAPTER IV

### METHODOLOGY

#### Definition of the Problem

The problem to be solved is determining the optimum mix of company trucks and common carriers over a specific operation period in order to minimize total cost of truck operations (deliveries) at East Chicago light oil terminal.

Since the number of company owned trucks to be used and common carriers to be hired should be determined as integer and since the problem is to minimize the total cost of truck operations under constraints arising from cost, demand and policy conditions, the model to obtain our solution utilizes Integer Linear Programming technique.

The objective function in this problem is to minimize the total cost of light oil deliveries by company trucks and common carriers over a specific operation period. The specification of the operation period to be considered for the problem will be discussed in the "formulation" section.

Constraints setting boundaries to the above objective are:

1. Daily demand requirements in the area serviced by East Chicago terminal.

2. Limits specified on the number of deliveries, since a truck can handle a certain number of deliveries in a given work day.

- . Number of company owned trucks (present truck fleet).
- . Number of common carriers available to be hired in a given day.
- . Capacity of a truck associated with the load that can be delivered per trip.
- . Number of trips and trucks are integer variables.
- . The capacity of the terminal from the supply side is not considered as a constraint in this problem.

#### Formulation of the Model

This section deals with the formulation of a general Integer Linear Programming model to solve the problem defined earlier in terms of its objective function and constraints presenting boundaries to it.

The first consideration in the formulation process is deciding on the operation period over which the variables of the model, the objective of minimization and the related constraints are to be built. After the operation point has been decided on, variables, objective function, related constraints and bounds to be established will be specified and then formulated.

An examination of the historical data taken from the "Truck Production Driver Report" files of Cities Service Oil Company in Tulsa, Oklahoma gives the following observation. The demand requirements faced by truck operations at East Chicago terminal show a day-to-day, week-to-week and month-to-month fluctuating pattern with considerable peaks on certain days of the week and in certain months of the year. A model to solve the problem defined earlier should cover a reasonable operation period to reflect influences coming from the above fact.

With this idea in mind, the model in this study was formulated to minimize weekly cost of operations under daily fluctuating demand conditions for a six-work-day week. In this way, rather than having a one-time optimization model, weekly optimization will present a solution that handles daily demand fluctuations and shows day-to-day changes in optimum mix.

The following short verbal discussion about the model is presented to give an idea on the model formulation process and to familiarize the reader with the concepts used in the model.

The variables used in the model represent the number of trips (deliveries) by company trucks or by common carriers in a given day. The possibility of overtime operations is also considered as a comparison to use common carriers. A constant which measures the cost of a delivery (proportion) to distance, time and load per trip should appear in the objective function which is to be minimized. Since a truck can handle a certain number of deliveries in a work day, optimum numbers of company trucks and common carriers in a given day can be determined from the total number of trips found in the solution.

There are three types of structural variables in the model. These are namely the number of trips by company owned trucks in straight-time, the number of trips by company trucks in overtime, and the number of trips by common carriers in a given day.

Besides the costs associated with the above variables, there is another type of cost to be considered in the truck operations and to be included in the objective function of our model. This is the cost associated with the trips not made by company trucks in straight-time but made in overtime. This cost which is called as "penalty cost" in our

is composed of the fixed costs that have to be incurred regardless whether a delivery is made or not by a company truck. This discussion is specially important when the competitiveness of company trucks and common carriers is compared in terms of their costs. A decision to use less company truck or rather to make one less trip by a company truck in a given day has to have influence on the objective function. Including this discussion into the picture, the number of variables in the formulation increases to five per day by adding a variable for trips not made by company trucks in straight-time and another variable for trips not made by company trucks in overtime. The following expression is the portion of the objective function for the first day of the week.

$$C_1X_1 + C_2X_2 + C_3X_3 + C_4X_4 + C_5X_5 \quad (4.1)$$

- 1: Total number of deliveries (trips) to be made by all company trucks in a 20-hour work day (straight time).
  - 2: Total number of trips not made by company trucks in straight time.
  - 3: Total number of trips to be made by all common carriers in one day (20-hour work day).
  - 4: Total number of trips to be made by all company trucks in overtime.
  - 5: Total number of trips not made by company trucks in overtime.
- 1.1 the above variables refer to the first day.
- 1: Unit cost per delivery by a company truck in straight time.
  - 2: Penalty cost per delivery not made by a company truck in straight time.

- 3: Unit cost per delivery made by a common carrier.  
 4: Unit cost per delivery made by a company truck in overtime.  
 5: Penalty cost per delivery not made by a company truck in overtime.

Expression (4.1) is the portion of the objective function for the day of the week and it is to be minimized. Since there are six days in the operation period over which our model is based on, the number of variables in the objective function is 30 (five variables per day x six days).

Therefore, the objective function of our model is:

$$\text{Minimize } Z = \sum_{i=1}^{30} C_i X_i \quad (4.2)$$

In expression (4.2),  $i$  between one and five denotes first day variables 6-10 second day, 11-15 first day, and so on.

Constraints setting boundaries to the above objective function can be grouped mainly in four sets of expressions.

First, the total number of trips to be made by company trucks in straight time cannot exceed a maximum amount, since a company truck can make a specified\* number of trips which can be made by a company truck in straight time work day. If maximum number of trips which can be made by a company truck in straight time work day is denoted by  $b$  and if the number of company owned trucks available is denoted by  $k$ , then the total number of deliveries that can be made by all company trucks in straight time cannot exceed  $b \times k$ .

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\*This and other arguments as to the specified limits referred to throughout this section will be quantified in the following chapter in the analysis of data.



Therefore, as an example for the first day of the week:

$$X_1 \leq b \times k \quad (4.3)$$

When the number of trips not made by company trucks is also considered, expression (4.3) becomes

$$X_1 + X_2 = b \times k \quad (4.4)$$

Similarly, there are six constraints similar to expression (4.4) in the complete model accounting for each work day in the week.

An interesting approach of our model could be seen when expressions (4.3) and (4.4) are closely examined together.  $X_2$  has the situation which is known as slack variable in conventional linear programming. It is a slack variable because it is associated with the portion of the capacity which is not utilized, that is, the number of deliveries that can be made by company trucks in straight time but not made. That is,  $X_2$  converts expression (4.3) into an equality. At the same time we associate our slack variable in the objective function with an associated penalty cost (Expression (4.1)). This treatment of slack variable is different than examples and textbook treatment given for conventional Linear Programming models. The different approach utilized in our model is to force the slack variable's influence on the objective function through the value of its cost coefficient.

The second set of constraints is related to number of common carrier trucks and availability of common carriers. The total number of trips made by all common carriers in a work day cannot exceed a maximum number, since a common carrier can handle a specified number of deliveries per day. If maximum number of deliveries that can be made by a common carrier in a 20-hour work day is  $b$  and if the number of common

cars available to hire in a given day is  $p$ , then the total number of deliveries that can be made by all common carriers in a work day cannot exceed  $b \times p$ .

Therefore, as an example for the first day of the week:

$$X_3 \leq b \times p \quad (4.5)$$

Similarly, there are six constraints similar to expression (4.5) in the complete model accounting for each work day in the week.

The third set of constraints is related to overtime operations. The number of deliveries to be made by company trucks in overtime cannot be more than a maximum amount, since a company truck can make only a fixed number of deliveries in overtime operation. If maximum number of deliveries which can be made by a company truck in overtime is denoted by  $k$  and if the number of company trucks available is denoted again by  $b'$ , then the total number of deliveries that can be made by all company trucks in overtime for a given day cannot exceed  $b' \times k$ .

Therefore, as an example for the first day of the week:

$$X_4 \leq b' \times k \quad (4.6)$$

$$X_4 + X_5 = b' \times k \quad (4.7)$$

When from expression (4.7), when the number of deliveries not made by company trucks in overtime is also considered, expression (4.6) becomes an equality. This is the same discussion and treatment of slack variable concept presented in detail earlier for expressions (4.3) and (4.4) in relation to constraints for straight time operations.

The complete model includes six constraints similar to expression (4.5) accounting for each work day in the week.

The fourth and final set of constraints is related to daily demand requirement. In order to satisfy the daily demand requirement, the sum of deliveries made by company trucks (in straight time and in overtime) and by common carriers should at least be equal to the daily demand. If the capacity of a truck per delivery is denoted by  $a$ , and if the demand for a given day is denoted by  $d$ , then this above condition can be expressed as (example of the first day of the week):

$$aX_1 + aX_3 + aX_4 \geq d_1 \quad (4.8)$$

Expression (4.8) formulates the demand constraint for the first day of the week. In the complete model, there are six constraints similar to expression (4.8) accounting for each of six working days.

Four sets of constraints for six days make up the total number of constraints in the model as 24. Therefore, the model formulated in this section tries to solve the problem defined with an objective function in 30 variables and subject to 24 constraints. In addition, all variables should be determined as integers.

Up to this point, variables and constants used in the formulation of the model have been discussed and defined. Also, the constraints and formulation of the objective function for the first day have been presented separately in detail to enable the reader to follow the formulation process before the complete model is shown.

In order to cover the weekly operation period, combining the expression shown earlier, the complete Integer LP model can be presented as follows:

$$\text{Minimize } Z = \sum_{i=1}^{30} c_i X_i$$

or

$$\begin{aligned}
\text{Minimize } Z = & c_1X_1 + c_2X_2 + c_3X_3 + c_4X_4 + c_5X_5 + \\
& c_6X_6 + c_7X_7 + c_8X_8 + c_9X_9 + c_{10}X_{10} + \\
& c_{11}X_{11} + c_{12}X_{12} + c_{13}X_{13} + c_{14}X_{14} + c_{15}X_{15} + \\
& c_{16}X_{16} + c_{17}X_{17} + c_{18}X_{18} + c_{19}X_{19} + c_{20}X_{20} + \\
& c_{21}X_{21} + c_{22}X_{22} + c_{23}X_{23} + c_{24}X_{24} + c_{25}X_{25} + \\
& c_{26}X_{26} + c_{27}X_{27} + c_{28}X_{28} + c_{29}X_{29} + c_{30}X_{30}
\end{aligned}$$

ct to:

$$\begin{aligned}
X_1 + X_2 = b \times k & \quad (M): X_{16} + X_{17} = b \times k \\
X_3 \leq b \times p & \quad (N): X_{18} \leq b \times p \\
X_4 + X_5 = b' \times k & \quad (O): X_{19} + X_{20} = b' \times k \\
aX_1 + aX_3 + aX_4 \geq d_1 & \quad (P): aX_{16} + aX_{18} + aX_{19} \geq d_4
\end{aligned}$$

$$\begin{aligned}
X_6 + X_7 = b \times k & \quad (Q): X_{21} + X_{22} = b \times k \\
X_8 \leq b \times p & \quad (R): X_{23} \leq b \times p \\
X_9 + X_{10} = b' \times k & \quad (S): X_{24} + X_{25} = b' \times k \\
aX_6 + aX_8 + aX_9 \geq d_2 & \quad (T): aX_{21} + aX_{23} + aX_{24} \geq d_5
\end{aligned}$$

$$\begin{aligned}
X_{11} + X_{12} = b \times k & \quad (U): X_{26} + X_{27} = b \times k \\
X_{13} \leq b \times p & \quad (V): X_{28} \leq b \times p \\
X_{14} + X_{15} = b' \times k & \quad (W): X_{29} + X_{30} = b' \times k \\
aX_{11} + aX_{13} + aX_{14} \geq d_3 & \quad (Y): aX_{26} + aX_{28} + aX_{30} \geq d_6
\end{aligned}$$

and (Z):  $X_i \geq 0$  and integer valued for  $i = 1, \dots, 30$ .

$X_i$ :

or  $i = 1, 6, 11, 16, 21, 26$ : Total number of straight time

- deliveries to be made by all company trucks in the first day when  $i = 1$ , second day when  $i = 6$ , etc.
- or  $i = 2, 7, 12, 17, 22, 27$ : Total number of straight time deliveries not made by company trucks in the first day when  $i = 2$ , second day when  $i = 7$ , etc.
- or  $i = 3, 8, 13, 18, 23, 28$ : Total number of deliveries to be made by all common carriers in the first day when  $i = 3$ , second day when  $i = 8$ , etc.
- or  $i = 4, 9, 14, 19, 24, 29$ : Total number of overtime deliveries to be made by all company trucks in the first day when  $i = 4$ , second day when  $i = 9$ , etc.
- or  $i = 5, 10, 15, 20, 25, 30$ : Total number of overtime deliveries not made by company trucks in the first day when  $i = 5$ , second day when  $i = 10$ , etc.
- or  $i = 1, 6, 11, 16, 21, 26$ : Unit cost per straight time delivery made by a company truck in the first day when  $i = 1$ , second day when  $i = 6$ , etc.
- or  $i = 2, 7, 12, 17, 22, 27$ : Penalty cost per straight time delivery not made by a company truck in first day when  $i = 2$ , second day when  $i = 7$ , etc.
- or  $i = 3, 8, 13, 18, 23, 28$ : Unit cost per delivery made by a common carrier in the first day when  $i = 3$ , second day when  $i = 8$ , etc.
- or  $i = 4, 9, 14, 19, 24, 29$ : Unit cost per overtime delivery to be made by a company truck in the first day when  $i = 4$ , second day when  $i = 9$ , etc.

or  $i = 5, 10, 15, 20, 25, 30$ : Penalty cost per overtime delivery not made by a company truck in the first day when  $i = 5$ , second day when  $i = 10$ , etc.

: maximum number of deliveries that can be made by a truck (company owned or common carrier) in a 20-hour work day.

': maximum number of deliveries that can be made by a company truck in overtime.

: The number of company owned trucks available in the terminal.

: The number of common carriers available to be hired for the terminal.

: Capacity per truck per delivery (gallons).

: Daily demand requirement (gallons) in first day when  $i = 1$ , second day when  $i = 2$ , etc.

Some additional notes about the above complete model will make it and better to picture. The first line in the objective function represents the first day operations, the second line represents the second day operations, and so on. Similarly, the first group of constraints (A through D) in "subject to" section represent the first day constraints, the second group (E through H) represents the second day constraints, and so on.

The last necessary clarification about the model is on determining the number of company trucks to be used in straight time and/or overtime and the number of common carriers to be hired for a given day. Since the variables defined in the model represent the number of deliveries by truck and operation type, solution to the model will specify only the number of deliveries. In order to convert the optimum number of deliveries specified in the solution to the optimum number of trucks to be

or hired, the following manipulations should be made:

if,

$X_i^*$  = optimum number of straight time deliveries by company trucks given in solution ( $i = 1, 6, 11, 16, 21, 26$ )

then

$X_i^*/b$  (= next nearest integer) = optimum number of company trucks to be used in corresponding day (straight time).

if,

$X_i^*$  = optimum number of deliveries by common carriers given in the solution ( $i = 3, 8, 13, 18, 23, 28$ )

then

$X_i^*/b$  (= next nearest integer) = optimum number of common carriers to be hired in corresponding day.

if,

$X_i^*$  = optimum number of overtime deliveries by company trucks given in the solution ( $i = 4, 9, 14, 19, 24, 29$ )

then

$X_i^*/b'$  (= next nearest integer) = optimum number of company trucks to be used in corresponding day (overtime).

The above manipulations are not more than a technicality of the model to be applied to the optimum solution. That concludes our discussion on the formulation of the model.

The following chapter will discuss how the coefficients, constants and bounds on variables in this model are determined from the analysis problem data on East Chicago terminal.

## CHAPTER V

### ANALYSIS OF PROBLEM DATA

This chapter deals with (1) calculation of the objective function coefficients, (2) specification of constants of the model (bounds on truck availabilities and number of deliveries) and (3) estimation of supply and daily demand requirements. The general Integer Linear Programming model presented in the previous chapter can be applied to any oil terminal truck operations of Cities Service by specifying the constant and coefficients for that particular terminal. In this section we attempt to perform this process for East Chicago terminal.

#### Calculation of the Cost Coefficients

There are five types of costs in the objective function of the model.  $c_i$  ( $i = 1, 6, 11, 16, 21, 26$ ) = Unit cost per straight time delivery made by a company truck.

Cities Service Oil Company has a highly computerized processing of up-to-date truck operations data. Originating at the driver-terminal and being evaluated at the decision-making levels of marketing-operations departments, historical data in terms of accounting and operating records are very accurate and complete.

Accounting data about East Chicago terminal shows four tractors and trailers in the present fleet. One tractor unit and one trailer makes up a truck on which our model is based. The data has every



1 on each tractor and trailer in terms of its costs and performance acquisition and year to date. Performance for each unit is given in terms of gallons hauled, miles driven, hours worked, and deliveries made.

Costs are given by the breakdown of maintenance (including fixed maintenance), operating (variable), depreciation and insurance expenses. From the data, it is possible to calculate figures in terms of cost per mile as cost per gallon, cost per hour or per delivery for each unit. However, these figures are averages about what they measure.

From the data, the hourly cost of operating each tractor and the hourly cost of operating each trailer were determined. Then the average hourly cost of the tractors and the average hourly cost of the trailers were combined together. This total figure shows the hourly cost of operating one truck for East Chicago terminal. And it is \$7.05 per hour.

This amount represents only one part of the total cost involved in operating a company truck for a straight time delivery. The second part of the cost is from the driver costs.

The calculation of the annual cost per driver can be given as follows:

as:

Straight time payment <sup>1</sup> (10 hrs/day, 40 hrs/week, 52 weeks/year <sup>2</sup> ) . . . . .	\$13,624.00
Employee Benefits <sup>3</sup> . . . . .	2,997.20
<hr/>	

Present wage rate is \$6.55 per hour. There are 2,080 hours in 52 weeks.

Which include four weeks of paid vacation, nine days of paid holiday, one paid birthday and five days paid sickness period.

22% of straight time payment.

stitution for driver in vacation (40 hrs. x weeks x \$9.83/hr. <sup>1</sup> ) . . . . .	\$1,572.8
stitution for sick driver (5 days x 10 hrs. x 9.83/hr. <sup>1</sup> ) . . . . .	491.5
stitution for birthday (10 hrs. x \$9.83/hr. <sup>1</sup> ) . . . . .	98.3
	<hr/>
Total Annual Wage per Driver	\$18,783.8

ased on the above calculation, the average cost of a driver is  
<sup>2</sup> per hour.

xamination of the historical data proves that one delivery on the  
ge takes three hours<sup>3</sup> for East Chicago terminal operations.

ince a driver works 10 hours a day, he can at most handle three  
eries in his ten-hour operation period. Therefore,

$$\$9.03/\text{hr.} \times 10 \text{ hrs.} = \$90.30/\text{day}/\text{driver}$$

and

$$\text{Driver Cost per Delivery} = \$30.10$$

ince a truck is in operation for 20 hours a day<sup>4</sup>, one truck can  
e six deliveries in a 20-hour operation period. Therefore,

$$\$7.05/\text{hr.} \times 20 \text{ hrs.} = \$141.00/\text{day}/\text{truck}$$

and

$$\text{Truck Cost per Delivery} = \$23.50$$

---

Time-and-a-half payment (overtime).

$$\$18,783.88/2,080 \text{ hrs.} = \$9.03/\text{hr.}$$

This is a very interesting observation, because monthly averages  
73 data and weekly and daily averages of February, 1974 data all  
ate an average of three hours per trip with a very small insignifi  
variance.

A truck is driven by first driver in the first shift (10 hours) ar  
cond driver in the second shift (10 hours).

As a result, the unit cost of making a straight time delivery by a company truck is  $\$30.10 + \$23.50 = \$53.60$  (or  $\$54/\text{delivery}$ ). Based on this result,  $c_i$  ( $i = 1, 6, 11, 16, 21, 26$ ) = 54.

$c_i$  ( $i = 2, 7, 12, 17, 22, 27$ ) = Penalty cost per straight time delivery not made by a company truck.

These penalty costs consider only those costs that have to be incurred although a delivery is not made by a company truck. In a conventional cost analysis, they more or less correspond to what is known as fixed costs. In a cost analysis, they include part of the depreciation and maintenance expenses, insurance and driver costs. Research on the composition of operations expenses for East Chicago terminal provides enough evidence that an assumption of 40% of total truck costs as fixed cost is realistic. Therefore,

$$\text{Truck Cost per Delivery} = \$23.50 \times .40 = \$9.40$$

and

Driver cost per Delivery =	<u>\\$30.10</u>
Total	\\$39.50

As a result, the penalty cost for not making a straight time delivery by a company truck is calculated as  $\$40$ . Based on this result,  $c_i$  ( $i = 2, 7, 12, 17, 22, 27$ ) = 40.

$c_i$  ( $i = 3, 8, 13, 18, 23, 28$ ) = Unit cost per delivery to be made by a common carrier.

The common carrier rates in the area serviced by East Chicago terminal are charged according to the distance and load of the delivery in question. Therefore, "zones" specified according to distance and service station location determine the rates.

Examining the most recent data,<sup>1</sup> an average rate based on distance load has been determined. According to this analysis, the average on carrier rate per load of 1000 gallons is \$8.71. This figure stated for an average delivery of 7,800 gallons per trip gives us 94. Based on this analysis, the unit cost of making a delivery through a common carrier is assumed to be \$68. As a result,  $c_i$  ( $i = 3, 18, 23, 28$ ) = 68.

4.  $c_i$  ( $i = 4, 9, 14, 19, 24, 29$ ) = Unit cost per overtime delivery to be made by a company truck.

This cost is calculated on the basis of the figures presented earlier for the cost type 1. For overtime operations truck cost is assumed to be 15% higher due to the expected increases in depreciation and maintenance and part of the operating expenses. Considering this fact and time-and-a-half pay for drivers in overtime, the cost of an overtime operation comes up to be \$18.10 per hour.

Overtime means four additional hours in a work day. As discussed and specified earlier, a delivery takes three hours on the average. Finding enough time for shift changes and maintenance, a truck can handle one delivery during a four-hour overtime operation period.

Based on this analysis, the unit cost of making an overtime delivery by a company truck is assumed to be  $\$18.10 \times 4 = \$72.40$  (or \$72). Therefore,  $c_i$  ( $i = 4, 9, 14, 19, 24, 29$ ) = 72.

5.  $c_i$  ( $i = 5, 10, 15, 20, 25$ ) = Penalty cost per overtime delivery not made by a company truck.

Utilizing the same approach discussed for the cost type 2, only

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<sup>1</sup>February 1974 data.

ime fixed costs and time-and-a-half payment for drivers are ded in this cost. Again based on the hourly costs for four hours ime operation, the associated penalty cost becomes \$52 per deliver ade.

herefore, the penalty cost for not making an overtime delivery by ny truck is \$52. As a result,  $c_i$  ( $i = 5, 10, 15, 20, 25, 30$ ) = 52

#### Specification on the Constants of the Model

here are four different constants in the model.

.  $b$  = maximum number of deliveries that can be made by a truck (company owned or common carrier) in a 20-hour work day.

s stated earlier, the average time per delivery is assumed to be hours. Therefore, maximum number of deliveries<sup>1</sup> in a 20-hour day is six. Based on this result,  $b = 6$ .

.  $b'$  = maximum number of deliveries that can be made by a company truck in overtime.

ince one delivery takes three hours, the number of deliveries that e handled by a company truck in a four-hour overtime operation is Therefore,  $b' = 1$ .

.  $k$  = the number of company owned trucks available in the terminal.

he present truck fleet for East Chicago terminal consists of four ors and four trailers available for operations. Definition of a is made as the combination of a tractor and a trailer. Therefore

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Research, besides giving an average of three hours per delivery, an average of six deliveries per work day in the historical data

number of company owned trucks available to be used in East Chicago is four. Based on this,  $k = 4$ .

$p$  = number of common carriers available to be hired for the terminal.

In order to form an upper bound in the number of common carriers available to be hired for the terminal,  $p$  is assumed originally to be 10. A discussion about the manipulation of this bound will be provided in the next chapter under the heading of "Solutions." This discussion will analyze the sensitivity of solution (in terms of computer time and cost) to various bounds tried on the number of common carriers available.

#### Bounds on the Company Trucks

##### As a Policy Condition

Originally, the model assumes no lower bounds on the number of company trucks to be utilized. But again, similar to the above discussion on the bounds on common carriers, a series of utilization levels (under various conditions) will be tried to test the sensitivity of the solution and cost. In this attempt, 50% and then 75% utilization (two and three trucks respectively<sup>\*</sup>) per day are set as policy conditions. Results are summarized in the section dealing with trucks.

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Since the model uses the number of deliveries as a variable, a bound of two trucks (company) per day would mean at least 12 daily deliveries per day. These are actually lower bounds for corresponding  $X_i$  variables in the model.

## Analysis of Demand Constraints

There are two points to be considered in the demand constraints of the model. First, truck capacity per delivery and second, daily fluctuating demand requirement.

Analysis of the historical data on the load hauled per delivery indicates an average of 7,800 gallons although the official truck capacity is 8,000. This can be attributed to the fact that there are some deliveries which are made with less than full load due to demand conditions in certain times or for certain service stations. Also, since oil delivery includes premium and regular gasoline, sometimes there will be a difference between the types requested for the same delivery to a service station. This will cause the total load to be less than full per delivery in question.

Keeping these points in mind and to be on the safe side, truck capacity per trip is assumed to be 7,800 gallons. Therefore,  $a = 7,800$ .

In order to estimate the daily demand requirements, an analysis of historical data in terms of fluctuating demand trend is necessary. Historical data examined is about the supply side. But since the daily load can be assumed to be equal to the demand, fluctuations and variations as to the amount delivered per day, per week establish basis for specifying  $d$ 's in the model.

Although our application here assumes a set of daily demand requirements estimated on an average weekly-daily basis, different  $d$  constants can be applied to any terminal, any operation period under different assumptions by user of the model. This is one of the attributes of the general model presented earlier.

For the East Chicago terminal, after examining the fluctuations, daily demand pattern distributed over six work days with a fluctuating daily demand has been determined. According to this, average daily demand is assumed to be 200,000 gallons with the following fluctuating pattern over a week: the first day of the week (Monday), 20% under average; the second day, around average; the third day, 10% under average; the fourth day, 10% above average; the fifth day, 5% above average; the sixth day, 15% above average. As seen from the assumption and fluctuations over a week, demand towards the end of the week is higher (especially the last day) than at the beginning of the week. This can be considered as a pretty sharp assumption. But to repeat, the model is flexible enough to be applied to any demand condition forecast specified by the user. If the operation period in question over which the model is to be applied exhibits a totally different pattern of fluctuations and estimations, the related constants can be revised accordingly for Cities Service applications.

Based on our analysis, the constants for the model to be applied to the East Chicago terminal are estimated (in gallons) as  $d_1 = 160,000$ ,  $d_2 = 200,000$ ,  $d_3 = 180,000$ ,  $d_4 = 220,000$ ,  $d_5 = 210,000$  and  $d_6 = 230,000$ .

In the following chapter the complete numerical model for East Chicago terminal is presented.

To conclude our discussion on this analysis part, we would like to restate the assumption which actually has been made throughout this section.<sup>1</sup> This is the assumption that all company owned trucks are

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<sup>1</sup>This is the reason we can work with averages to calculate our constants, especially our  $c_i$  coefficients, for the corresponding  $x_i$  variables.



valent in cost, volume hauled and time spent per delivery. Similar  
common carriers are equivalent in cost, volume hauled and time spent  
per delivery.

## CHAPTER VI

### SOLUTIONS

#### Numerical Model

The previous chapter specified the coefficients and the constants of the model. This section by substituting them into the theoretical model presents the numerical model which will be solved for the East Chicago terminal.

The following system is the numerical model for a weekly operation of the East Chicago terminal:<sup>1</sup>

$$\begin{aligned} \text{Minimize } Z = & 54X_1 + 40X_2 + 68X_3 + 72X_4 + 52X_5 + \\ & 54X_6 + 40X_7 + 68X_8 + 72X_9 + 52X_{10} + \\ & 54X_{11} + 40X_{12} + 68X_{13} + 72X_{14} + 52X_{15} + \\ & 54X_{16} + 40X_{17} + 68X_{18} + 72X_{19} + 52X_{20} + \\ & 54X_{21} + 40X_{22} + 68X_{23} + 72X_{24} + 52X_{25} + \\ & 54X_{26} + 40X_{27} + 68X_{28} + 72X_{29} + 52X_{30} \end{aligned}$$

subject to:

$$(A): X_1 + X_2 = 24$$

$$(B): X_3 \leq 12$$

$$(C): X_4 + X_5 = 4$$

$$(D): 7800X_1 + 7800X_3 + 7800X_4 \geq 160000$$

---

<sup>1</sup>Under the given assumptions fitting the theoretical model formulated earlier.

$$(E): X_6 + X_7 = 24$$

$$(F): X_8 \leq 12$$

$$(G): X_9 + X_{10} = 4$$

$$(H): 7800X_6 + 7800X_8 + 7800X_9 \geq 200000$$

$$(I): X_{11} + X_{12} = 24$$

$$(J): X_{13} \leq 12$$

$$(K): X_{14} + X_{15} = 4$$

$$(L): 7800X_{11} + 7800X_{13} + 7800X_{14} \geq 180000$$

$$(M): X_{16} + X_{17} = 24$$

$$(N): X_{18} \leq 12$$

$$(O): X_{19} + X_{20} = 4$$

$$(P): 7800X_{16} + 7800X_{17} + 7800X_{18} \geq 220000$$

$$(Q): X_{21} + X_{22} = 24$$

$$(R): X_{23} \leq 12$$

$$(S): X_{24} + X_{25} = 4$$

$$(T): 7800X_{21} + 7800X_{23} + 7800X_{24} \geq 210000$$

$$(U): X_{26} + X_{27} = 24$$

$$(V): X_{28} \leq 12$$

$$(W): X_{29} + X_{30} = 4$$

$$(Y): 7800X_{26} + 7800X_{28} + 7800X_{30} \geq 230000$$

$$(Z): X_i \geq 0 \text{ and integer valued for } i = 1, \dots, 30.$$

11  $X_i$ 's represent the variables defined earlier in the theoretical model.

This system which is an Integer Linear Programming Problem in 30 variables and 24 constraints can be solved by Computer Utilization through IBM's Extended Mathematical Programming System (MPSX). The following section summarizes the results of this application.

#### Computer Utilization and Solutions

This section summarizes the process experienced in the computerization. It includes a discussion on the sensitivity of solution and computer cost to the changes manipulated on the bounds over number of company trucks to be utilized and common carriers to be in a given day (policy conditions). Finally, as computer output, optimal solution is given to the problem defined and formulated earlier for the East Chicago terminal. Interpretation of the optimal solution and ranging analysis in which ranges of values and conditions are discussed to determine the sensitivity of this optimal solution will be presented in the following chapter.

The system stated in the previous section was put into the standard form for MPSX utilization.\* Table I summarizes the process through which the computer determined the optimal solution under each policy condition. It also shows the sensitivity of computer time and cost in relation to each bounding decision. The optimal solution to all of the problems is the same because the bounding decisions on common carriers

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Refer to Appendix to the study--use of MPSX control program and preparation of input data for the problem.

TABLE I  
COMPUTER UTILIZATION

em r*	Functional Value (Objective Function)	Number of Iterations Until Optimality	Branches Abandoned While Computing	Processor Time (in hours)	Total Comput Cost
	\$9452.00	4637	505	.11987	\$81.0
	9452.00	2441	773	.06295	42.7
	9452.00	1247	387	.03328	22.6
	9452.00	1247	387	.03214	21.9

Problem No. 1--An upper bound of six on common carriers available red per day (consequently, an upper bound of 36 on  $X_i$  for  $i = 3, 8, 23, 28$ .)

--No lower limit on the number of company trucks to be utilized (no policy condition on company truck utilization level.)

Problem No. 2--An upper bound of five on common carriers.

--A lower limit of two on company trucks to be utilized (50% utilization level as a policy condition). Consequently, an upper bound of 12 on  $X_i$ ,  $i = 1, 6, 11, 16, 21, 26$ .

Problem No. 3--An upper bound of four on common carriers.

--A lower limit of three on company trucks (75% utilization level).

Problem No. 4--An upper bound of two on common carriers.

--A lower limit of three on company trucks.

the company truck utilization have no effect on the solution for the Chicago terminal problem due to the cost structure.

In the search process summarized above, the computer found eight feasible integer solutions to the problem. Every time the computer finds a feasible integer solution in the branch it is searching, it saves the corresponding node for that iteration and goes on to another branch to look for a better solution if it exists. The eight feasible integer solutions to the problem are given in Table II.

The optimal solution given in Table III is the solution to Problem 1. Since all the optimal solutions obtained Problems 1 through 4 under different bounds are the same, only this one is stated here.

Appendix to the study and the discussion in the following chapter refer to Problem 4 and this optimal solution.

There are two points about Tables II and III that should be clarified here. First, MPSX, in its internal system, numbers the original variables starting with  $m + 1$  up to  $m + n$  where  $m$  is the number of row constraints) and  $n$  is the number of basic variables in the problem. This is why 30 variables of our problem are numbered from 26 to 55.

Secondly, "node" with its specified number is the name given to a solution point in a certain branch in the search process. Since some of the branches and nodes are abandoned in this process, iteration number is not the same as a corresponding node number.

The following chapter will discuss the optimal solution given above. This discussion will include also interpretation of the solution and sensitivity analyses on the values over which the problem itself and the solution are specified.

FEASIBLE SOLUTIONS

	ACCE	66	289	314	480	747	923	1097	1133
FUNCTIONAL	10118.0000	10100.0000	9776.0000	9728.0000	9680.0000	9632.0000	9584.0000	9452.0000	
ESTIMATION	INTEGER	INTEGER	INTEGER	INTEGER	INTEGER	INTEGER	INTEGER	INTEGER	INTEGER
26= X1	18.0000	21.0000	21.0000	21.0000	21.0000	21.0000	21.0000	21.0000	21.0000
27= X2	6.0000	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000
28= X3	.	.	.	.	.	.	.	.	.
29= X4	3.0000	.	.	.	.	.	.	.	.
30= X5	1.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000
31= X6	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000
32= X7	.	.	.	.	.	.	.	.	.
33= X8	.	.	.	.	.	.	.	.	.
34= X9	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000
35= X10	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000
36= X11	18.0000	18.0000	18.0000	18.0000	18.0000	18.0000	18.0000	18.0000	24.0000
37= X12	6.0000	6.0000	6.0000	6.0000	6.0000	6.0000	6.0000	6.0000	.
38= X13	6.0000	6.0000	6.0000	6.0000	5.0000	4.0000	3.0000	2.0000	.
39= X14	.	.	.	.	1.0000	2.0000	3.0000	4.0000	.
40= X15	4.0000	4.0000	4.0000	4.0000	3.0000	2.0000	1.0000	.	4.0000
41= X16	18.0000	18.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000
42= X17	6.0000	6.0000	.	.	.	.	.	.	.
43= X18	7.0000	7.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
44= X19	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000
45= X20	.	.	.	.	.	.	.	.	.
46= X21	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000
47= X22	.	.	.	.	.	.	.	.	.
48= X23	.	.	.	.	.	.	.	.	.
49= X24	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000	3.0000
50= X25	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
51= X26	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000	24.0000
52= X27	.	.	.	.	.	.	.	.	.
53= X28	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000	2.0000
54= X29	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000	4.0000
55= X30	.	.	.	.	.	.	.	.	.

TABLE III  
OPTIMAL SOLUTION

I	-----	I	-----	I
I		I		I
I	NCCE	I	1133	I
I		I		I
I	-----	I	-----	I
I		I		I
I	FUNCTIONAL	I	9452.0000	I
I		I		I
I	-----	I	-----	I
I		I		I
I	ESTIMATION	I	INTEGER	I
I		I		I
I	-----	I	-----	I
I		I		I
I	26= >1	I	21.0000	I
I	27= X2	I	3.0000	I
I	28= X3	I	.	I
I	29= X4	I	.	I
I	30= X5	I	4.0000	I
I	31= X6	I	24.0000	I
I	32= X7	I	.	I
I	33= X8	I	.	I
I	34= X9	I	2.0000	I
I	35= X10	I	2.0000	I
I	36= X11	I	24.0000	I
I	37= X12	I	.	I
I	38= X13	I	.	I
I	39= X14	I	.	I
I	40= >15	I	4.0000	I
I	41= X16	I	24.0000	I
I	42= X17	I	.	I
I	43= X18	I	1.0000	I
I	44= X19	I	4.0000	I
I	45= X20	I	.	I
I	46= X21	I	24.0000	I
I	47= X22	I	.	I
I	48= >23	I	.	I
I	49= X24	I	3.0000	I
I	50= X25	I	1.0000	I
I	51= >26	I	24.0000	I
I	52= X27	I	.	I
I	53= X28	I	2.0000	I
I	54= X29	I	4.0000	I
I	55= X30	I	.	I
I		I		I
I	-----	I	-----	I



## CHAPTER VII

### ANALYSIS

#### Interpretation of the Solutions

This section analyzes the optimal solution found to the problem in the previous chapter. It interprets the  $X_i$  values to determine the strategy for each day in terms of the number of company trucks to be used in straight time and overtime and the number of common carriers to be hired. The optimal solution gives the number of deliveries as the minimum values for the corresponding  $X_i$  variables. Therefore, the conclusion process stated in the model formulation section should be performed to determine the number of trucks to be used for each correspond-

$X_i$ .<sup>1</sup>

First Day:

$X_1^* = 21$ ; The number of company trucks to be used in the first day to make 21 straight time deliveries is four.

$X_2^* = 3$ ; Fourth company truck will make only  $6 - 3 = 3$  straight time deliveries.

$X_3^* = 0$ ; No common carriers.

$X_4^* = 0$ ,  $X_5^* = 4$ ; No overtime use of trucks.

---

<sup>1</sup>Throughout this chapter, variables will be stated only by their subscripts in order to avoid the repetition of the same expressions and definitions for various  $X_i$ 's interpreted. Each  $X_i$  represents and denotes a variable defined in the model formulation section.

Second Day:

$X_6^* = 24$ ; Four company trucks will be used in straight time.

$X_7^* = 0$ ; Four company trucks will be used in straight time.

$X_8^* = 0$ ; No common carriers.

$X_9^* = 2$ ; Two company trucks will be used in overtime.

$X_{10}^* = 2$ ; Two company trucks will be used in overtime.

Third Day:

$X_{11}^* = 24$ ; Four company trucks/straight time.

$X_{12}^* = 0$ ; Four company trucks/straight time.

$X_{13}^* = 0$ ; No common carriers.

$X_{14}^* = 0$ ; No overtime use of trucks.

$X_{15}^* = 4$ ; No overtime use of trucks.

Fourth Day:

$X_{16}^* = 24$ ; Four company trucks/straight time.

$X_{17}^* = 0$ ; Four company trucks/straight time.

$X_{18}^* = 1$ ; One common carrier to make one delivery.

$X_{19}^* = 4$ ; Four company trucks/overtime.

$X_{20}^* = 0$ ; Four company trucks/overtime.

Fifth Day:

$X_{21}^* = 24$ ; Four company trucks/straight time.

$X_{22}^* = 0$ ; Four company trucks/straight time.

$X_{23}^* = 0$ ; No common carrier.

$X_{24}^* = 3$ ; Three company trucks/overtime.

$X_{25}^* = 1$ ; Three company trucks/overtime.

Sixth Day:

$X_{26}^* = 24$ ; Four company trucks/straight time.

$X_{27}^* = 0$ ; Four company trucks/straight time.

$X_{28}^* = 2$ ; One common carrier to make two deliveries.

$X_{29}^* = 4$ ; Four company trucks/overtime.

$X_{30}^* = 0$ ; Four company trucks/overtime.

According to these above optimum strategies, the value of the functional (value of the objective function = minimum weekly cost of truck rations) is \$9,452. Of course, this is true under the assumptions conditions as to demand and cost figures stated earlier in the al.

Further analyses of the optimal solution can be made by the examination of computer outputs on Rows and Columns sections provided in Table and Table II.

#### Rows Table

Table IV gives for each row (constraint) the optimum activity level; slack activity (unused portion of the resource associated with that row) or limit and upper limit specified for that row; and dual activity, marginal cost increase in relation to per unit increase in the associated resource availability. For example, let us take row (constraint)

Since the activity level is set at UL, corresponding slack activity 0. If the RHS constant (resource availability) which is the number straight time deliveries to be made by company trucks in the first is increased by one, the cost will decrease by \$40. (Note that this the cost associated with the slack activity -  $X_2$ .)

For row B, however, the situation is different. Activity level is 0 slack activity is 12. Increasing the resource availability (increasing number of common carriers available to hire) will not influence the

ROWS - OUTPUT

- RCWS

NUMBER	...ROW..	AT	...ACTIVITY...	SLACK ACTIVITY	..LOWER LIMIT.	..UPPER LIMIT.	..DUAL ACTIVITY
1	VALUE	BS	9452.00000	9452.00000-	NONE	NONE	1.00000
2	A	EQ	24.00000	.	24.00000	24.00000	40.00000-
3	B	BS	.	12.00000	NONE	12.00000	.
4	C	EQ	4.00000	.	4.00000	4.00000	52.00000-
5	D	BS	163800.00000	3800.00000-	160000.00000	NONE	.
6	E	EQ	24.00000	.	24.00000	24.00000	40.00000-
7	F	BS	.	12.00000	NONE	12.00000	.
8	G	EQ	4.00000	.	4.00000	4.00000	52.00000-
9	H	BS	202799.99999	2800.00000-	200000.00000	NONE	.
10	I	EQ	24.00000	.	24.00000	24.00000	40.00000-
11	J	BS	.	12.00000	NONE	12.00000	.
12	K	EQ	4.00000	.	4.00000	4.00000	72.00000-
13	L	BS	187200.00000	7200.00000-	180000.00000	NONE	.
14	M	EQ	24.00000	.	24.00000	24.00000	40.00000-
15	N	BS	1.00000	11.00000	NONE	12.00000	.
16	O	EQ	4.00000	.	4.00000	4.00000	52.00000-
17	P	BS	226199.99999	6200.00000-	220000.00000	NONE	.
18	Q	EQ	24.00000	.	24.00000	24.00000	40.00000-
19	R	BS	.	12.00000	NONE	12.00000	.
20	S	EQ	4.00000	.	4.00000	4.00000	52.00000-
21	T	BS	210599.99999	600.00000-	210000.00000	NONE	.
22	U	EQ	24.00000	.	24.00000	24.00000	40.00000-
23	V	BS	2.00000	10.00000	NONE	12.00000	.
24	W	EQ	4.00000	.	4.00000	4.00000	52.00000-
25	Y	BS	233999.99999	4000.00000-	230000.00000	NONE	.

..., since the associated dual cost is 0.\* In explaining Table IV, the above two examples are given. The other rows can be interpreted depending on their situation in the same fashion as either the first or second example.

#### Columns Table

Table V gives for each structural variable the optimum activity level; the input cost; lower limit and upper limit (LL is zero unless otherwise specified, because of nonnegativity constraints on the structural variables); and reduced cost, the optimum value of the corresponding dual slack variable (cost associated with the unused portion of a resource). A nonbasic structural variable (variable which is not in the optimal solution = activity level is 0 for that variable) is at either upper limit (UL) or the lower limit (LL) and has a nonzero dual value (example  $X_3$  in the table).  $X_3$  with a \$68 per delivery input cost, at LL, zero, with a dual value of \$68; that is, a delivery by a common carrier in the first day would cause the cost to increase \$68.

On the other hand, a basic structural variable (a variable with a positive activity level = variable in the optimal solution) with a reduced cost figure can be interpreted like this: As an example let us take  $X_6$ . Since it is at UL, 24, with a reduced cost of \$14; within a sensitivity range, each additional straight time delivery by a company

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\* To emphasize this very interesting result we would like to point out that this was exactly what happened when we tried to impose various bounds on  $X_1$ ,  $i = 3, 8, 13, 18, 23, 28$ , in the computer utilization problems discussed earlier. Since the minimum cost and optimal solution did not change according to resource variations on the associated constraint common carrier availability, the optimal solution values remained the same in all of the cases.

COLUMNS - OUTPUT

NUMBER	COLUMN.	AT	...ACTIVITY...	..INPLT COST..	..LOWER LIMIT.	..UPPER LIMIT.	..REDUCED COST.
26	X1	IV	21.00000	54.00000	18.00000	24.00000	14.00000
27	X2	IV	3.00000	40.00000	.	6.00000	.
28	X3	IV	.	68.00000	.	12.00000	68.00000
29	X4	IV	.	72.00000	.	4.00000	20.00000
30	X5	IV	4.00000	52.00000	.	4.00000	.
31	X6	IV	24.00000	54.00000	18.00000	24.00000	14.00000
32	X7	IV	.	40.00000	.	6.00000	.
33	X8	IV	.	68.00000	.	12.00000	68.00000
34	X9	IV	2.00000	72.00000	.	4.00000	20.00000
35	X10	IV	2.00000	52.00000	.	4.00000	.
36	X11	IV	24.00000	54.00000	18.00000	24.00000	14.00000
37	X12	IV	.	40.00000	.	6.00000	.
38	X13	IV	.	68.00000	.	12.00000	68.00000
39	X14	IV	.	72.00000	.	4.00000	.
40	X15	IV	4.00000	52.00000	.	4.00000	20.00000-
41	X16	IV	24.00000	54.00000	18.00000	24.00000	14.00000
42	X17	IV	.	40.00000	.	6.00000	.
43	X18	IV	1.00000	68.00000	.	12.00000	68.00000
44	X19	IV	4.00000	72.00000	.	4.00000	20.00000
45	X20	IV	.	52.00000	.	4.00000	.
46	X21	IV	24.00000	54.00000	18.00000	24.00000	14.00000
47	X22	IV	.	40.00000	.	6.00000	.
48	X23	IV	.	68.00000	.	12.00000	68.00000
49	X24	IV	3.00000	74.00000	.	4.00000	22.00000
50	X25	IV	1.00000	52.00000	.	4.00000	.
51	X26	IV	24.00000	54.00000	18.00000	24.00000	14.00000
52	X27	IV	.	40.00000	.	6.00000	.
53	X28	IV	2.00000	68.00000	.	12.00000	68.00000
54	X29	IV	4.00000	72.00000	.	4.00000	20.00000
55	X30	IV	.	52.00000	.	4.00000	.

work in the second day could be made with a net saving of \$14 (of course if the associated resource condition permitted). Corresponding slack variable for  $X_6$  is  $X_7$ . As seen from the table,  $X_7$  is not in the optimal solution since  $X_6$  is at UL and has a dual value of 0.

In explaining Table V only the above examples are given. The other columns and corresponding variables can be interpreted depending on their situation either as the first or second example.

The changes discussed as the examples to the interpretation of the optimal solution in Tables IV and V are true within a sensitivity range. In the following section, by examining the computer outputs of RANGE procedure, tries to present the sensitivity of the cost coefficients and resource specifications of the model.

#### Ranging Analysis

Output of RANGE procedure used in the program gives four different categories: Row variables at limit level (rows which are at either UL or LL in the optimal solution); Column variables at limit level (variables which are at either UL or LL in the optimal solution); Row variables at intermediate level (rows that are in the optimal solution with a value between their UL and LL); and Column variables at intermediate level (variables which are in the optimal solution with a value between their UL and LL).

#### Variables at Limit Levels (Table VI)

Row A, which is subject to an equality constraint, is 24 (activity), with a shadow price (the change in the objective function per unit of decrease or increase in row activity) of \$40 per delivery. If the

ROWS AT LIMIT LEVEL

NUMBER	...ROW..	AT	...ACTIVITY...	SLACK	ACTIVITY	..LOWER LIMIT. ..UPPER LIMIT.	LOWER ACTIVITY UPPER ACTIVITY	...UNIT COST.. ...UNIT COST..	..UPPER COST.. ..LOWER COST..	LIMITING PROCESS.	A A
2	A	EQ	23.99998	.	.	23.99998 23.99998	23.99998 23.99998	40.00003- 40.00003		X2 X2	L L
4	C	EQ	4.00000	.	.	4.00000 4.00000	4.00000 4.00000	52.00001- 52.00001		X5 X5	L L
6	E	EQ	23.99998	.	.	23.99998 23.99998	23.99998 23.99998	40.00003- 40.00003		X7 X7	L L
8	G	EQ	4.00000	.	.	4.00000 4.00000	4.00000 4.00000	52.00001- 52.00001		X10 X10	L L
10	I	EQ	23.99998	.	.	23.99998 23.99998	23.99998 23.99998	40.00003- 40.00003		X12 X12	L L
12	K	EQ	4.00000	.	.	4.00000 4.00000	4.00000 4.00000	72.00001- 72.00001		X14 X14	L L
14	M	EQ	23.99998	.	.	23.99998 23.99998	23.99998 23.99998	40.00003- 40.00003		X17 X17	L L
16	O	EQ	4.00000	.	.	4.00000 4.00000	4.00000 4.00000	52.00001- 52.00001		X20 X20	L L
18	Q	EQ	23.99998	.	.	23.99998 23.99998	23.99998 23.99998	40.00003- 40.00003		X22 X22	L L
20	S	EQ	4.00000	.	.	4.00000 4.00000	4.00000 4.00000	52.00001- 52.00001		X25 X25	L L
22	U	EQ	23.99998	.	.	23.99998 23.99998	23.99998 23.99998	40.00003- 40.00003		X27 X27	L L
24	W	EQ	4.00000	.	.	4.00000 4.00000	4.00000 4.00000	52.00001- 52.00001		X30 X30	L L



requirement associated with row A were less than 24 (lower activity), limiting process in row 1) would leave the basis (optimal solution) at LL (0). If it were more than 24 (upper activity), again  $X_2$  (limiting process in row 2) would leave the basis at LL (0). In a simple expression: if the number of deliveries that can be made by company trucks in eight time is reduced/increased by one, the cost will increase/decrease by \$40. But  $X_2$  is the limiting process in this situation. Therefore, any change in the constant associated with constraint A will cause the optimal solution to change.

Row C can be interpreted in a similar way. If the requirement (resource availability = the number of overtime deliveries that can be made by company trucks) is less than 4 (or more than 4), the cost will increase by \$52 per delivery (or decrease by \$52 per delivery). But  $X_5$  is the limiting process in this situation. If the row activity is changed to be more than 4 or less than 4,  $X_5$  will leave the basis changing the optimal solution.

The other rows in Table VI can be explained similarly for each activity and daily strategy variable.

Columns at Limit Level (Table VII)

$X_1$  is in the optimal solution with an activity level of 21. The low price associated with  $X_1$  is \$14. The entry "INFINITY" for upper bound implies that any increase in  $X_1$ 's input cost (\$54) would not change the basis. The lower cost of \$40 implies that if the input cost were reduced from \$52 to \$40,  $X_2$  would leave the basis at LL (0). This shows that the input cost of  $X_1$  can be lowered up to \$40. Any unit cost under

				OFFER PRICE	OFFER QUANTITY	OFFER PRICE	OFFER QUANTITY	OFFER PRICE	OFFER QUANTITY		
26	X1	EQ	20.99999	54.00000	20.99999 20.99999	20.99999 20.99999	14.00000- 14.00000	INFINITY 40.00000	X2 X2	LL LL	
28	X3	EQ	.	68.00000	.	.48718- 12.00000	68.00000- 68.00000	INFINITY .	D B	LL UL	
29	X4	EQ	.	72.00000	.	.	20.00000- 20.00000	INFINITY 52.00000	X5 X5	LL LL	
31	X6	EQ	24.00000	54.00000	24.00000 24.00000	24.00000 24.00000	14.00000- 14.00000	INFINITY 40.00000	X7 X7	LL LL	
33	X8	EQ	.	68.00000	.	.35897- 12.00000	68.00000- 68.00000	INFINITY .	H F	LL UL	
34	X9	EQ	2.00000	72.00000	2.00000 2.00000	2.00000 2.00000	20.00000- 20.00000	INFINITY 52.00000	X10 X10	LL LL	
36	X11	EQ	24.00000	54.00000	24.00000 24.00000	24.00000 24.00000	14.00000- 14.00000	INFINITY 40.00000	X12 X12	LL LL	
38	X13	EQ	.	68.00000	.	.92308- 12.00000	68.00000- 68.00000	INFINITY .	L J	LL UL	
40	X15	EQ	4.00000	52.00001	4.00000 4.00000	4.00000 4.00000	20.00000 20.00000-	72.00002 INFINITY-	X14 X14	LL LL	
41	X16	EQ	24.00000	54.00000	24.00000 24.00000	24.00000 24.00000	14.00000- 14.00000	INFINITY 40.00000	X17 X17	LL LL	
43	X18	EQ	1.00000	68.00000	1.00000 1.00000	.20513 12.00000	68.00000- 68.00000	INFINITY .	P N	LL UL	
44	X19	EQ	4.00000	72.00000	4.00000 4.00000	4.00000 4.00000	20.00000- 20.00000	INFINITY 52.00000	X20 X20	LL LL	
46	X21	EQ	24.00000	54.00000	24.00000 24.00000	24.00000 24.00000	14.00000- 14.00000	INFINITY 40.00000	X22 X22	LL LL	
48	X23	EQ	.	68.00000	.	.07692- 12.00000	68.00000- 68.00000	INFINITY .	T R	LL UL	
49	X24	EQ	3.00000	74.00000	3.00000 3.00000	3.00000 3.00000	22.00000- 22.00000	INFINITY 52.00001	X25 X25	LL LL	
51	X26	EQ	24.00000	54.00000	24.00000 24.00000	24.00000 24.00000	14.00000- 14.00000	INFINITY 40.00000	X27 X27	LL LL	
53	X28	EQ	2.00000	68.00000	2.00000 2.00000	1.48718 12.00000	68.00000- 68.00000	INFINITY .	Y V	LL UL	

would cause the optimal solution to change.<sup>1</sup>

$X_3$  has a 0 activity level ( $X_3 = 0$  in the optimal solution, at LL) has a shadow price of \$68, in the range  $-.48718$  (clearly this is unethical because  $LL = 0$ ) to  $12.0$ . As long as the specification on number of deliveries by common carriers is between 0 and 12, the optimal solution will remain optimal. If the number of deliveries that be made by common carriers is more than 12 (or 0), row D (or B) would leave the basis and  $X_3$  would enter. This is again the reason why various bounds on common carrier availability for this problem do influence the optimal values as discussed in the earlier sections. The interpretations of the other entries in this table and in Tables VIII and IX are very similar; to avoid unnecessary repetitions they are omitted from the discussion.

Only one fact about the demand constraints should be emphasized here. Since all the optimal values of the variables in the model are dependent on the demand specifications, the sensitivity of the optimal values are very high to changes in demand conditions. Because of this fact, as the next section discusses, the main attention point on the specification of model constants is from the demand side.

#### Development of a Decision Table

##### To Aid Management Use

The following analytical chart is presented to aid the decision making process through the application of the model formulated in this

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<sup>1</sup>This is actually a logical result, because a unit cost for  $X_1$  which is less than the penalty cost of  $X_2$  will cause  $X_2$  to leave the basis.

ROWS AT INTERMEDIATE LEVEL

NUMBER	...RCW..	AT	...ACTIVITY...	SLACK ACTIVITY	..LOWER LIMIT. ..UPPER LIMIT.	LOWER ACTIVITY UPPER ACTIVITY	...UNIT COST.. ...UNIT COST..	..UPPER COST.. ..LOWER COST..	LIMITING PROCESS.	A A
3	B	BS	.	12.00000	NONE 12.00000	.	INFINITY INFINITY		NONE NONE	
5	C	BS	163799.84372	3799.99773-	159999.84599 NONE	163799.84372 163799.84372	INFINITY INFINITY		NONE NONE	
7	F	BS	.	12.00000	NCNE 12.00000	.	INFINITY INFINITY		NONE NONE	
9	H	BS	202799.89463	2799.99823-	199999.89640 NONE	202799.89463 202799.89463	INFINITY INFINITY		NONE NONE	
11	J	BS	.	12.00000	NONE 12.00000	.	INFINITY INFINITY		NONE NONE	
13	L	BS	187199.86750	7199.99631-	179999.87119 NONE	187199.86750 187199.86750	INFINITY INFINITY		NONE NONE	
15	N	BS	1.00000	11.00000	NCNE 12.00000	1.00000 1.00000	INFINITY INFINITY		NONE NONE	
17	P	BS	226199.79987	6199.99681-	219999.80305 NCNE	226199.79987 226199.79987	INFINITY INFINITY		NCNE NONE	
19	R	BS	.	12.00000	NONE 12.00000	.	INFINITY INFINITY		NONE NONE	
21	T	BS	210599.78988	599.99942-	209999.79045 NONE	210599.78988 210599.78988	INFINITY INFINITY		NONE NONE	
23	V	BS	2.00000	10.00000	NONE 12.00000	2.00000 2.00000	INFINITY INFINITY		NONE NONE	
25	Y	BS	233999.81366	3999.99800-	229999.81566 NONE	233999.81366 233999.81366	INFINITY INFINITY		NONE NONE	

- COLUMNS AT INTERMEDIATE LEVEL

COLUMNS AT INTERMEDIATE LEVEL

NUMBER	COLUMN.	AT	...ACTIVITY...	..INPUT CCST..	..LOWER LIMIT.	LOWER ACTIVITY	...UNIT COST..	..UPPER COST..	LIMITING	A
					..UPPER LIMIT.	UPPER ACTIVITY	...UNIT COST..	..LOWER COST..		
27	X2	BS	3.00000	40.00003	3.00000 3.00000	3.00000 3.00000	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
30	X5	BS	4.00000	52.00001	4.00000 4.00000	4.00000 4.00000	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
32	X7	BS	.	40.00003	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
35	X10	BS	2.00000	52.00001	2.00000 2.00000	2.00000 2.00000	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
37	X12	BS	.	40.00003	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
39	X14	BS	.	72.00000	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
42	X17	BS	.	40.00003	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
45	X20	BS	.	52.00001	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
47	X22	BS	.	40.00003	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
50	X25	BS	1.00000	52.00001	1.00000 1.00000	1.00000 1.00000	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
52	X27	BS	.	40.00003	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	
55	X30	BS	.	52.00001	.	.	INFINITY INFINITY	INFINITY INFINITY-	NONE NONE	

. The chart (Table X) is based on the concepts and attributes of model and on the dimensions and results obtained in the ranging analysis.<sup>1</sup> It tries to present an analytical step-by-step approach to utilization of the model and to facilitate its application and interaction on other terminals or under different cost, availability, supply and demand conditions.

#### Limitations

Limitations of this study can be summarized around the following aspects:

. The most important aspect in the CITGO's truck operations is the daily, weekly and monthly fluctuating trend of demand. Although this study tries to optimize the mix of trucks subject to specified daily demand requirements, the nature of fluctuating demand could only be reflected in this daily demand requirement by observation of trends in historical data and by making assumptions in terms of peak times and averages. The sensitivity of the optimal solution and daily strategies are directly related to fluctuations in daily demand requirements. Some sophisticated techniques on demand projections can be utilized to improve the accuracy of demand constants to be used in the model. This will help to produce results which are less sensitive to fluctuations in daily demand requirements.

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The ranges and their influences on the variables cannot be the same under different cost and demand conditions. Because of this fact, each terminal and each different condition will be subject to different sensitivity levels.

TABLE X

AN ANALYTICAL CHART FOR DECISION MAKING  
PROCESS AND APPLICATION OF THE MODEL

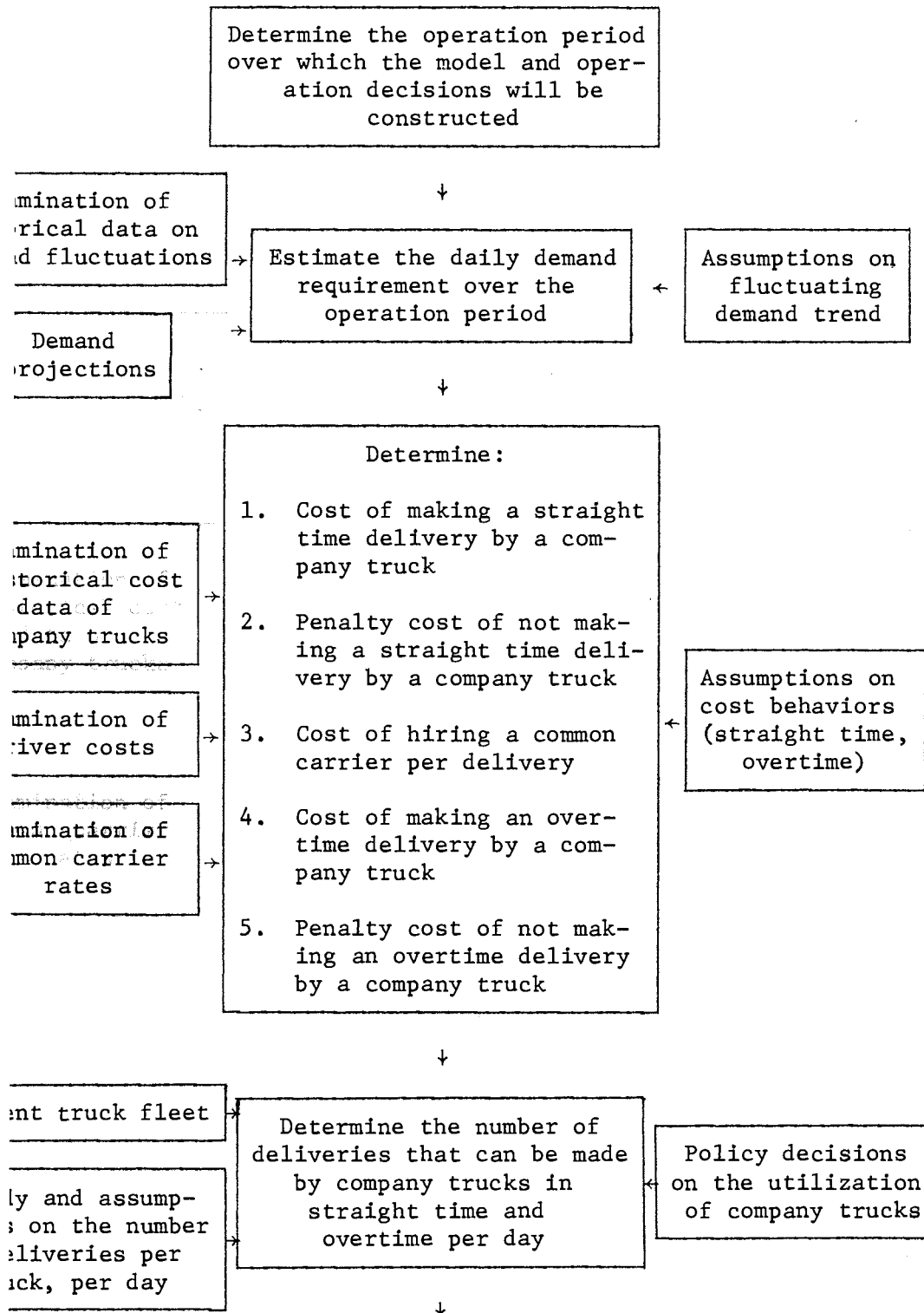


TABLE X (continued)

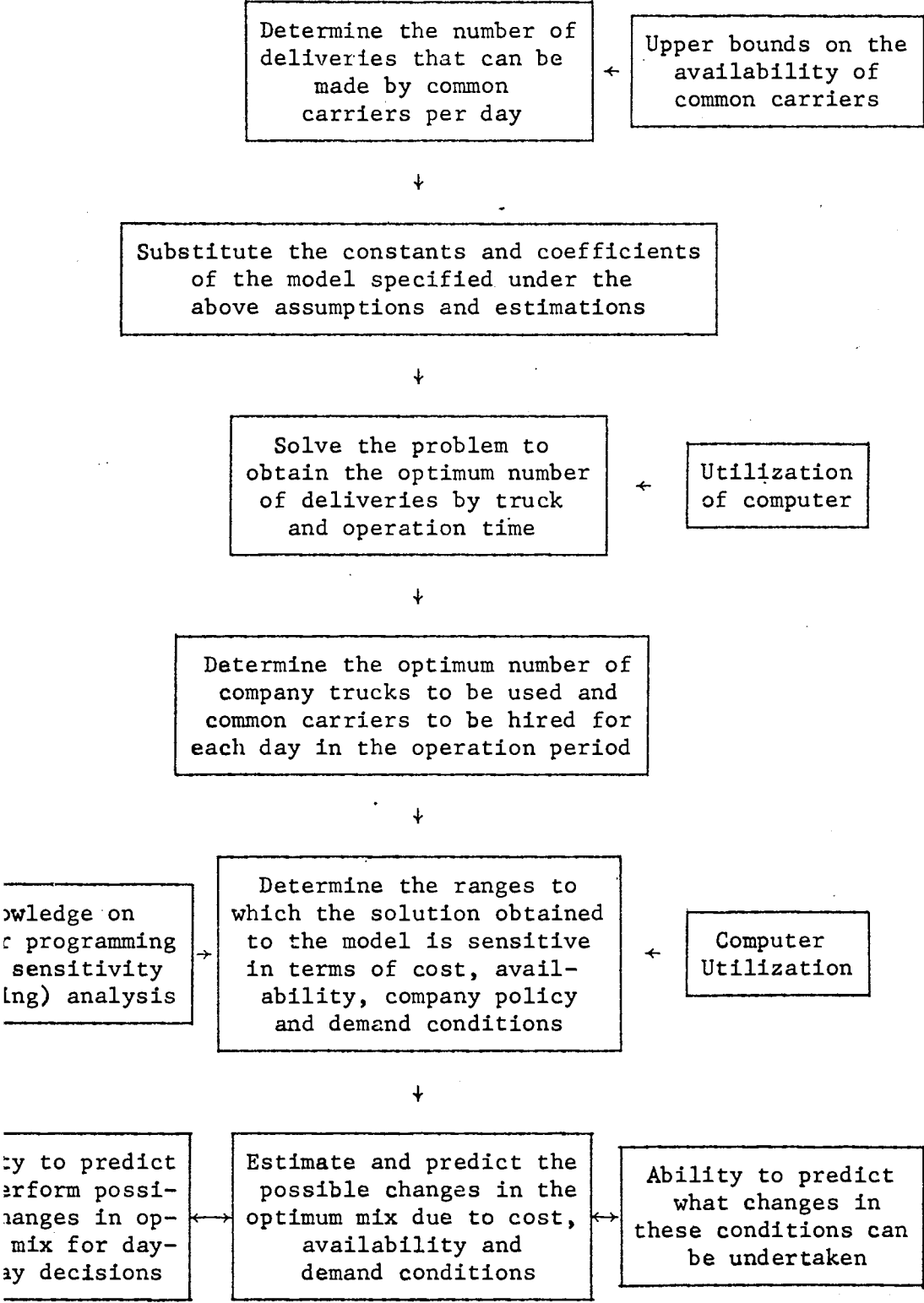




TABLE X (continued)

When some observed changes occur in cost, demand and availability data, revise the constants and coefficients of the model

↓

Model is applicable to other terminals under different conditions and assumptions, by performing the above steps

- . The common carrier rate used to determine the hiring cost/delivery of a common carrier is estimated on an average basis in this study. In practice, the common carrier rates are based on distance of deliveries to be made. Rate differentiation according to distance can be employed to create more realistic comparisons of company trucks with common carriers.
- . Costing of company trucks and determination of the cost per delivery are based on an analysis of hourly averages from the historical data. A more precise costing of company trucks according to their performance and conditions (age, depreciation, maintenance, etc.) may improve the accuracy of the model.
- . The model presented in this study does not take into account the possibility (or practice) of sharing company trucks in neighboring terminals. This may be considered to utilize idle capacity for a terminal in certain times against hiring common carriers for another terminal's excess demand.
- . Truck capacity per delivery is based on the official truck size and on an average delivery load. And it is assumed to be equal for each truck and delivery. Multiple sizes of trucks can be included as a possible option of the model.
- . The model presented in this study considers only the present truck fleet and its availability in terms of resource conditions. Options in terms of acquisitions and trade-ins can be included in the model by expanding it to determination of the optimal long run mix. Operation period to be considered in the model should be extended to at least 12 months in this case. Lead time for ordering and associated costs with these

alternative actions should be examined and included in the model, too.

The expansion of the model to include even some of the above points adds much more research effort and time. At the same time, increasing the size of the model means adding a considerable amount of variables and constraints to the model. In Integer Linear Programming problems, the size of the model, number of variables and constraints have a drastic effect on computer time and costs. This is equally important in the discussion of limitations, too.

## CHAPTER VIII

### SUMMARY AND CONCLUSIONS

An integer linear programming model was formulated and solved to determine the optimum mix of company trucks and common carriers to be used for the operations of East Chicago terminal of CITGO. The model was built with the objective of weekly cost minimization and under the constraints related to demand, resource availability and policy conditions.

The optimal solution determined in terms of daily strategies was checked against the changes in the cost and demand conditions of the truck operations. Ranging analysis performed for this purpose showed that even a 5% change in daily demand would have an effect on the optimum mix of company and common carriers predetermined. For example, a 5% increase (from the average) in demand for a given day would necessitate the utilization of all company trucks in straight time and three company trucks in overtime with no common carrier usage. But a 10% increase would necessitate the utilization of all company trucks in straight time and overtime and one common carrier for that given day.

Ranging analysis on the cost coefficients shows that if the availability of company trucks increases further, cost reductions are possible in the operations, as long as the cost of making a delivery by a company truck is less than the combined figure of "penalty cost" associated with not making that trip and common carrier cost per delivery.

These results are interpreted from the solution for East Chicago  
terminal operations. Different cost, demand and availability condi-  
tions for the application of integer programming model developed in  
this study may result in different optimum strategies and ranges for  
the CITGO terminals.

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## APPENDIX

### USE OF MPSX CONTROL PROGRAM AND INPUT DATA FOR THE PROBLEM

The following list of the procedures and statements used on the control program and input data set of the problem is provided here to future users of the model and similar applications. This presentation gives only the list of the cards used in the program to solve the particular problem of this study. As the basic source on procedures and guidance on the use of MPSX, refer to IBM publications given in [66] and [67].

THE CONTROL PROGRAM AND INPUT

DATA FOR THE PROBLEM

```
// EXEC MPSX360,REGION.MPSX2=300K
//MPSX1.SYSIN DD *
PROGRAM
INITIALZ
MOVE(XDATA,'TRUCK')
MCVE(XPNAME,'PBFILE')
CONVERT('SUMMARY')
BCCOUT
SETUP('MIN','BCUND','STO1','NODES',2000)
MOVE(XOBJ,'VALUE')
MOVE(XRFS,'GO')
CRASH
PRIMAL
SOLUTION
OPTIMIX('CCST',0.,0,0,1)
RANGE
PUNCH
EXIT
PEND
/*
//MPSX2.SYSIN DD *
NAME          TRUCK
RCWS
N  VALUE
E  A
L  B
E  C
G  D
E  E
L  F
E  G
G  H
E  I
L  J
E  K
G  L
E  M
L  N
E  O
G  P
E  Q
L  R
E  S
G  T
```

U V W Y	TF1	'MARKER'		'INTERG'	
	X1	VALUE	54.00000	A	1.000
	X1	D	7800.00000		
	X2	VALUE	40.00000	A	1.000
	X3	VALUE	68.00000	B	1.000
	X3	D	7800.00000		
	X4	VALUE	72.00000	C	1.000
	X4	D	7800.00000		
	X5	VALUE	52.00000	C	1.000
	X6	VALUE	54.00000	E	1.000
	X6	H	7800.00000		
	X7	VALUE	40.00000	E	1.000
	X8	VALUE	68.00000	F	1.000
	X8	H	7800.00000		
	X9	VALUE	72.00000	G	1.000
	X9	H	7800.00000		
	X10	VALUE	52.00000	G	1.000
	X11	VALUE	54.00000	I	1.000
	X11	L	7800.00000		
	X12	VALUE	40.00000	I	1.000
	X13	VALUE	68.00000	J	1.000
	X13	L	7800.00000		
	X14	VALUE	72.00000	K	1.000
	X14	L	7800.00000		
	X15	VALUE	52.00000	K	1.000
	X16	VALUE	54.00000	M	1.000
	X16	P	7800.00000		
	X17	VALUE	40.00000	M	1.000
	X18	VALUE	68.00000	N	1.000
	X18	P	7800.00000		
	X19	VALUE	72.00000	O	1.000
	X19	P	7800.00000		
	X20	VALUE	52.00000	O	1.000
	X21	VALUE	54.00000	Q	1.000
	X21	T	7800.00000		
	X22	VALUE	40.00000	Q	1.000
	X23	VALUE	68.00000	R	1.000
	X23	T	7800.00000		
	X24	VALUE	74.00000	S	1.000
	X24	T	7800.00000		

25	VALUE	52.00000	S	1.00000
26	VALUE	54.00000	U	1.00000
26	Y	7800.00000		
27	VALUE	40.00000	U	1.00000
28	VALUE	68.00000	V	1.00000
28	Y	7800.00000		
29	VALUE	72.00000	W	1.00000
29	Y	7800.00000		
30	VALUE	52.00000	W	1.00000
=2	'MARKER'		'INTEND'	

]	A	24.00000	B	12.00000
]	C	4.00000	D	160000.0000
]	E	24.00000	F	12.00000
[	G	4.00000	H	200000.0000
]	I	24.00000	J	12.00000
]	K	4.00000	L	180000.0000
[	M	24.00000	N	12.00000
]	O	4.00000	P	220000.0000
]	Q	24.00000	R	12.00000
[	S	4.00000	T	210000.0000
]	U	24.00000	V	12.00000
]	W	4.00000	Y	230000.0000

[01	X1	18.00000
[01	X1	24.00000
[C1	X2	6.00000
[01	X3	12.00000
[C1	X4	4.00000
[C1	X5	4.00000
[01	X6	18.00000
[01	X6	24.00000
[C1	X7	6.00000
[01	X8	12.00000
[C1	X9	4.00000
[C1	X10	4.00000
[01	X11	18.00000
[01	X11	24.00000
[C1	X12	6.00000
[01	X13	12.00000
[01	X14	4.00000
[C1	X15	4.00000
[C1	X16	18.00000
[01	X16	24.00000
[C1	X17	6.00000
[C1	X18	12.00000
[01	X19	4.00000
[C1	X20	4.00000

LC	STC1	X21	18.00000
UP	STO1	X21	24.00000
UP	STC1	X22	6.00000
LP	STC1	X23	12.00000
UP	STO1	X24	4.00000
UP	STC1	X25	4.00000
LO	STO1	X26	18.00000
UP	STC1	X26	24.00000
LP	STC1	X27	6.00000
UP	STO1	X28	12.00000
UP	STO1	X29	4.00000
LP	STC1	X30	4.00000

ENDATA  
/\*  
//

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